BID #: 066-16HC **Bid description: Restroom Products** **Restroom Paper Products & Dispensers**

Opening Date: 10/20/2016 **Dept./Division: Facilities/Corrections** **Facilities Management & Corrections Facilities**

Item No.	Items	Est. Annual Case Quantity	WCP Solutions Avg Qty On-Hand	WCP Solutions Unit Price	WCP Solutions Extended Price	Lott Knows Paper Avg Qty On-Hand	Lott Knows Paper Unit Price	Lott Knows Paper Extended Price	Momentum Procurement Group Avg Qty On-Hand	Momentum Procurement Group Unit Price	Momentum Procurement Group Extended Price	Walter E. Nelson Avg Qty On-Hand	Walter E. Nelson Unit Price	Walter E. Nelson Extended Price	Coastwide #1 Avg Qty On-Hand	Coastwide #1 Unit Price	Coastwide #1 Extended Price	Coastwide #2 Avg Qty On-Hand	Coastwide #2 Unit Price	Coastwide #2 Extended Price	Verativ Avg Qty On-Hand	Verativ Unit Price	Verativ Extended Price	Supplyworks Avg Qty On-Hand	Supplyworks Unit Price	Supplyworks Extended Price	Complete Office Avg Qty On-Hand	Complete Office Unit Price	Complete Office Extended Price	The Supply Source (Alt Only) Avg Qty On-Hand	The Supply Source (Alt Only) Unit Price	The Supply Source (Alt Only) Extended Price	Western Facilities Supplies Avg Qty On-Hand	Western Facilities Supplies Unit Price	Western Facilities Supplies Extended Price
SCHEDULE 1	**Bathroom Tissue**																																			
1	Bathroom Tissue, 1-ply, 80 Rolls per case, Georgia Pacific - #14580/01 Envision, or equal	1,200		$47.50	$57,000.00	"Use Several Suppliers"	$68.00	$81,600.00	600	$27.81	$33,372.00	150+	$44.59	$53,508.00	25	$42.85	$51,420.00	200	$35.10	$42,471.00		$43.95	$52,740.00	300	$40.85	$49,020.00	350	$46.11	$55,332.00				200	$24.00	$28,800.00
2	Bathroom Tissue, 2-ply Embossed, 80 rolls per case, Georgia Pacific - #1988001 Envision, or equal	210		$39.25	$8,242.50	"Use Several Suppliers"	$50.00	$10,500.00	90	$30.52	$6,409.20	120	$37.61	$7,898.10	60	$36.68	$7,702.80	400	$34.16	$7,173.60		$34.01	$7,142.10	250	$35.06	$7,362.60	250	$38.57	$8,099.70				60	$35.78	$7,513.80
3	Bathroom Tissue, 2-ply White Jumbo, 8 rolls per case, Georgia Pacific - #12798 Envision, or equal	13		$20.90	$271.70	"Use Several Suppliers"	$35.00	$455.00	70	$16.84	$218.92	90	$20.95	$272.35	150	$20.36	$264.68	100	$16.98	$220.74		$20.33	$264.29	275	$23.18	$208.62	30	$20.97	$272.61				24	$17.73	$230.49
4	Bathroom Tissue, 2-ply White Coreless, 6 rolls per case, Georgia Pacific - #19375 Compact, or equal	140		$44.40	$6,216.00	"Use Several Suppliers"	$62.00	$8,680.00	66	$38.76	$5,426.40	NS-Will Get	$42.00	$5,880.00	200	$40.97	$5,735.80	150	$35.43	$4,960.20		$41.77	$5,847.80	468	$44.42	$6,218.80	253	$43.09	$6,032.60				30	$36.29	$5,080.60
5	Bathroom Tissue, 2-ply White Coreless High Capacity, 18 rolls per case, Georgia Pacific - #19378 Compact, or equal	276		$34.85	$9,618.60	"Use Several Suppliers"	$54.00	$14,904.00	66	$38.76	$10,697.76	300+	$32.60	$8,997.60	500	$32.17	$8,878.92	50	$35.43	$7,334.01		$32.79	$9,050.04	60	$34.88	$9,626.88	65	$33.83	$9,337.08				30	$29.56	$8,158.56
Schedule 1 Total					**$81,348.80**			**$116,139.00**			**$56,124.28**			**$76,556.05**			**$74,002.20**			**$62,159.55**			**$75,044.23**			**$72,436.90**			**$79,073.99**						**$49,783.45**

Item No.	Items	Est. Annual Case Quantity	WCP Solutions Avg Qty On-Hand	WCP Solutions Unit Price	WCP Solutions Extended Price	Lott Knows Paper Avg Qty On-Hand	Lott Knows Paper Unit Price	Lott Knows Paper Extended Price	Momentum Procurement Group Avg Qty On-Hand	Momentum Procurement Group Unit Price	Momentum Procurement Group Extended Price	Walter E. Nelson Avg Qty On-Hand	Walter E. Nelson Unit Price	Walter E. Nelson Extended Price	Coastwide #1 Avg Qty On-Hand	Coastwide #1 Unit Price	Coastwide #1 Extended Price	Coastwide #2 Avg Qty On-Hand	Coastwide #2 Unit Price	Coastwide #2 Extended Price	Verativ Avg Qty On-Hand	Verativ Unit Price	Verativ Extended Price	Supplyworks Avg Qty On-Hand	Supplyworks Unit Price	Supplyworks Extended Price	Complete Office Avg Qty On-Hand	Complete Office Unit Price	Complete Office Extended Price	The Supply Source (Alt Only) Avg Qty On-Hand	The Supply Source (Alt Only) Unit Price	The Supply Source (Alt Only) Extended Price	Western Facilities Supplies Avg Qty On-Hand	Western Facilities Supplies Unit Price	Western Facilities Supplies Extended Price
																	Qty 1210 & 207												**Qty 9**								
SCHEDULE 2	**Paper Towels**																																			
1	Towel, Multi-fold, 16 packages per case, Georgia Pacific - #20204 Acclaim, or equal	420		$20.20	$8,484.00	"Use Several Suppliers"	$33.00	$13,860.00	353	$15.68	$6,585.60	200	$19.00	$7,980.00	150	$18.66	$7,837.20	0	$18.15	$7,623.00		$19.00	$7,980.00	310	$17.98	$7,551.60	82	$19.71	$8,278.20	80	$19.60	$8,232.00	75	$17.35	$7,287.00
2	Towel, 1-ply High Capacity Roll, Georgia Pacific - #26480 Sofpull, Brown, 6 rolls per case, or equal	11		$41.20	$453.20	"Use Several Suppliers"	$65.00	$715.00	61	$32.36	$355.96	350	$41.22	$453.42	100	$40.07	$440.77	100	$40.07	$440.77		$23.87	$262.57	150	$42.64	$469.04	52	$41.55	$457.05	50	$27.70	$304.70	10	$30.37	$334.07
3	Towel, 1-ply High Capacity Roll, White, Georgia Pacific - #26470 Sofpull, 6 rolls per case, or equal	545		$45.79	$24,955.55	"Use Several Suppliers"	$67.00	$36,515.00	61	$32.36	$17,636.20	75	$43.00	$23,435.00	50	$42.11	$22,949.95	50	$42.11	$22,949.95		$23.87	$13,009.15	211	$46.32	$25,244.40	58	$45.17	$24,617.65	50	$29.25	$15,941.25	30	$28.20	$15,369.00
4	Towel, High Capacity Roll, Georgia Pacific - # 26301 Envision, 6 Rolls per case, or equal	18		$24.59	$442.62	"Use Several Suppliers"	$66.00	$1,188.00	157	$22.36	$402.48	60	$23.30	$419.40	200	$23.11	$415.98	200	$23.11	$415.98		$21.04	$378.72	175	$21.46	$386.28	38	$23.97	$431.46	50	$27.70	$498.60	12	$27.65	$497.70
5	Towel, Multi-fold, Kraft, 16 packages per case, American Paper Converting - #EK416 Ecogreen, or equal	25		$17.18	$429.50	"Use Several Suppliers"	$40.00	$1,000.00	155	$11.37	$284.25	400	$16.65	$416.25	200	$14.85	$371.25	200	$14.85	$371.25		$16.51	$412.75	250	$16.95	$423.75	45	$15.80	$395.00	10	$25.50	$637.50	30	$17.53	$438.25
6	Towel, Multi-fold, Natural White, 16 packages per case, American Paper Converting - #EN416 Ecogreen, or equal	182		$18.20	$3,312.40	"Use Several Suppliers"	$45.00	$8,190.00	353	$15.67	$2,851.94	200	$19.00	$3,458.00	400	$16.96	$3,086.72	400	$16.96	$3,086.72		$19.00	$3,458.00	250	$16.95	$3,084.90	80	$18.22	$3,316.04	50	$18.17	$3,306.94	30	$17.53	$3,190.46
Schedule 2 Total					**$38,077.27**			**$61,468.00**			**$28,116.43**			**$36,162.07**			**$35,101.87**			**$34,887.67**			**$25,501.19**			**$37,159.97**			**$37,495.40**			**$28,920.99**			**$27,116.48**

Item No.	Items	Est. Annual Case Quantity	WCP Solutions Avg Qty On-Hand	WCP Solutions Unit Price	WCP Solutions Extended Price	Lott Knows Paper Avg Qty On-Hand	Lott Knows Paper Unit Price	Lott Knows Paper Extended Price	Momentum Procurement Group Avg Qty On-Hand	Momentum Procurement Group Unit Price	Momentum Procurement Group Extended Price	Walter E. Nelson Avg Qty On-Hand	Walter E. Nelson Unit Price	Walter E. Nelson Extended Price	Coastwide #1 Avg Qty On-Hand	Coastwide #1 Unit Price	Coastwide #1 Extended Price	Coastwide #2 Avg Qty On-Hand	Coastwide #2 Unit Price	Coastwide #2 Extended Price	Verativ Avg Qty On-Hand	Verativ Unit Price	Verativ Extended Price	Supplyworks Avg Qty On-Hand	Supplyworks Unit Price	Supplyworks Extended Price	Complete Office Avg Qty On-Hand	Complete Office Unit Price	Complete Office Extended Price	The Supply Source (Alt Only) Avg Qty On-Hand	The Supply Source (Alt Only) Unit Price	The Supply Source (Alt Only) Extended Price	Western Facilities Supplies Avg Qty On-Hand	Western Facilities Supplies Unit Price	Western Facilities Supplies Extended Price
SCHEDULE 3	**Toilet Seat Covers**																																			
1	Seat Cover, Half-fold, 20 packages of 250 covers per case, Renown - #REN03801/104046, or equal	15		$22.90	$343.50		NB	NB	37	$27.20	$408.00	600	$25.90	$388.50	50	$36.72	$550.80	50	$36.72	$550.80		$22.90	$343.50	383	$29.27	$439.05	60	$23.56	$353.40	50	$24.70	$370.50	20	$24.46	$366.90
2	Seat Cover, Half-fold, 20 packages of 250 covers per case, Georgia Pacific - #47046 Safe-T-Gard, or equal	65		$57.50	$3,737.50		NB	NB	22	$23.46	$1,524.90	600	$25.90	$1,683.50	350	$22.38	$1,454.70	350	$22.38	$1,454.70		$22.90	$1,488.50	383	$29.27	$1,902.55	70	$45.93	$2,985.45	50	$24.70	$1,605.50	20	$24.46	$1,589.90
Schedule 3 Total					**$4,081.00**						**$1,932.90**			**$2,072.00**			**$2,005.50**			**$2,005.50**			**$1,832.00**			**$2,341.60**			**$3,338.85**			**$1,976.00**			**$1,956.80**

Item No.	Items	Est. Annual Case Quantity	WCP Solutions Avg Qty On-Hand	WCP Solutions Unit Price	WCP Solutions Extended Price	Lott Knows Paper Avg Qty On-Hand	Lott Knows Paper Unit Price	Lott Knows Paper Extended Price	Momentum Procurement Group Avg Qty On-Hand	Momentum Procurement Group Unit Price	Momentum Procurement Group Extended Price	Walter E. Nelson Avg Qty On-Hand	Walter E. Nelson Unit Price	Walter E. Nelson Extended Price	Coastwide #1 Avg Qty On-Hand	Coastwide #1 Unit Price	Coastwide #1 Extended Price	Coastwide #2 Avg Qty On-Hand	Coastwide #2 Unit Price	Coastwide #2 Extended Price	Verativ Avg Qty On-Hand	Verativ Unit Price	Verativ Extended Price	Supplyworks Avg Qty On-Hand	Supplyworks Unit Price	Supplyworks Extended Price	Complete Office Avg Qty On-Hand	Complete Office Unit Price	Complete Office Extended Price	The Supply Source (Alt Only) Avg Qty On-Hand	The Supply Source (Alt Only) Unit Price	The Supply Source (Alt Only) Extended Price	Western Facilities Supplies Avg Qty On-Hand	Western Facilities Supplies Unit Price	Western Facilities Supplies Extended Price
SCHEDULE 4	**Sanitary Receptacle Bags**																																			
1	Bags, Red Sanitary Receptacle Biohazard, 6 small cases of 1000 bags per case, Elkay - #HD08511RE, or equal	30			$3,624.00		NB	NB	20	$14.56	$436.80	50	$19.95	$598.50	0	$18.77	$563.10	0	$18.77	$563.10		$16.69	$500.70	75	$19.00	$570.00	38	$27.42	$822.60				5	$15.95	$478.50
2	Bag, Sanitary Disposal Liner - Waxed, 500 per case, Hospital Specialty Company (HOSPECO) - # 75289002601, or equal	17		$12.75	$216.75		NB	NB	50	$14.47	$245.99	40	$13.30	$226.10	250	$10.80	$183.60	250	$10.80	$183.60		$23.28	$395.76	100	$13.15	$223.55	26	$12.76	$216.92				12	$12.84	$218.28
Schedule 4 Total					**$3,840.75**						**$682.79**			**$824.60**			**$746.70**			**$746.70**			**$896.46**			**$793.55**			**$1,039.52**						**$696.78**

Correct??

Item No.	Items	Estimated Quantity Each	WCP Solutions Avg Qty On-Hand	WCP Solutions Unit Price	WCP Solutions Extended Price	Lott Knows Paper Avg Qty On-Hand	Lott Knows Paper Unit Price	Lott Knows Paper Extended Price	Momentum Procurement Group Avg Qty On-Hand	Momentum Procurement Group Unit Price	Momentum Procurement Group Extended Price	Walter E. Nelson Avg Qty On-Hand	Walter E. Nelson Unit Price	Walter E. Nelson Extended Price	Coastwide #1 Avg Qty On-Hand	Coastwide #1 Unit Price	Coastwide #1 Extended Price	Coastwide #2 Avg Qty On-Hand	Coastwide #2 Unit Price	Coastwide #2 Extended Price	Verativ Avg Qty On-Hand	Verativ Unit Price	Verativ Extended Price	Supplyworks Avg Qty On-Hand	Supplyworks Unit Price	Supplyworks Extended Price	Complete Office Avg Qty On-Hand	Complete Office Unit Price	Complete Office Extended Price	The Supply Source (Alt Only) Avg Qty On-Hand	The Supply Source (Alt Only) Unit Price	The Supply Source (Alt Only) Extended Price	Western Facilities Supplies Avg Qty On-Hand	Western Facilities Supplies Unit Price	Western Facilities Supplies Extended Price
SCHEDULE 5a	**Dispensers & Accessories-WITH Installation**																																			
1	Adapter, Plastic Spring Loaded Coreless Tissue Spindle - Fits Bobrick 288 Rotating Dispenser, Georgia Pacific - #50011 Compact, or equal	112		N/C	$0.00		NB	NB	Drop Ship	$0.00	$0.00	40	$1.00	$112.00	250	$0.00	$0.00	250	$0.00	$0.00		NB	NB	100	$0.00	$0.00	70	No Charge	$0.00					NB	NB
2	Dispenser - Stainless 4 Roll, Coreless Bathroom Tissue, Georgia Pacific - #56748 Compact, or equal	50		$41.00	$2,050.00		NB	NB	Drop Ship	$50.00	$2,500.00	N/S - 2 Weeks	$44.00	$2,200.00	0	$41.73	$2,086.50	0	$41.73	$2,086.50		NB	NB	45	$44.31	$2,215.50	70	No Charge	$0.00					NB	NB
3	Dispenser - Stainless 2 Roll, Coreless Side-by-Side, Georgia Pacific - #56798 Compact, or equal	78		$26.30	$2,051.40		NB	NB	Drop Ship	$35.00	$2,730.00	N/S - 2 Weeks	$30.00	$2,340.00	0	$26.75	$2,086.50	0	$26.75	$2,086.50		NB	NB	50	$28.40	$2,215.20	50	No Charge	$0.00					NB	NB
Schedule 5a Total					**$4,101.40**						**$5,230.00**			**$4,652.00**			**$4,173.00**			**$4,173.00**						**$4,430.70**			**$0.00**						

Item No.	Items	Estimated Quantity	WCP Solutions Avg Qty On-Hand	WCP Solutions Unit Price	WCP Solutions Extended Price	Lott Knows Paper Avg Qty On-Hand	Lott Knows Paper Unit Price	Lott Knows Paper Extended Price	Momentum Procurement Group Avg Qty On-Hand	Momentum Procurement Group Unit Price	Momentum Procurement Group Extended Price	Walter E. Nelson Avg Qty On-Hand	Walter E. Nelson Unit Price	Walter E. Nelson Extended Price	Coastwide #1 Avg Qty On-Hand	Coastwide #1 Unit Price	Coastwide #1 Extended Price	Coastwide #2 Avg Qty On-Hand	Coastwide #2 Unit Price	Coastwide #2 Extended Price	Verativ Avg Qty On-Hand	Verativ Unit Price	Verativ Extended Price	Supplyworks Avg Qty On-Hand	Supplyworks Unit Price	Supplyworks Extended Price	Complete Office Avg Qty On-Hand	Complete Office Unit Price	Complete Office Extended Price	The Supply Source (Alt Only) Avg Qty On-Hand	The Supply Source (Alt Only) Unit Price	The Supply Source (Alt Only) Extended Price	Western Facilities Supplies Avg Qty On-Hand	Western Facilities Supplies Unit Price	Western Facilities Supplies Extended Price
SCHEDULE 5b	**Dispensers & Accessories-WITHOUT Installation**																																			
1	Adapter, Plastic Spring Loaded Coreless Tissue Spindle - Fits Bobrick 288 Rotating Dispenser, Georgia Pacific - #50011 Compact, or equal	112		N/A	N/A		NB	NB	Drop Ship	$0.00	$0.00	40	$0.00	$0.00	250	$0.00	$0.00	250	$0.00	$0.00		$0.00	$0.00	100	$0.00	$0.00	60	No Charge	$0.00				0	$1.12	$125.44
2	Dispenser - Stainless 4 Roll, Coreless Bathroom Tissue, Georgia Pacific - #56748 Compact, or equal	50		N/A	N/A		NB	NB	Drop Ship	$50.00	$2,500.00	N/S - 2 Weeks	$42.00	$2,100.00	0	$41.73	$2,086.50	0	$41.73	$2,086.50		$43.20	$2,160.00	45	$44.31	$2,215.50	45	No Charge	$0.00				0	$10.40	$520.00
3	Dispenser - Stainless 2 Roll, Coreless Side-by-Side, Georgia Pacific - #56798 Compact, or equal	78		N/A	N/A		NB	NB	Drop Ship	$35.00	$2,730.00	N/S - 2 Weeks	$28.00	$2,184.00	0	$26.75	$2,086.50	0	$26.75	$2,086.50		$27.69	$2,159.82	50	$28.40	$2,215.20	90	No Charge	$0.00				0	$18.35	$1,431.30
Schedule 5b Total											**$5,230.00**			**$4,284.00**			**$4,173.00**			**$4,173.00**			**$4,319.82**			**$4,430.70**			**$0.00**						**$2,076.74**

	WCP Solutions	Lott Knows Paper	Momentum Procurement Group	Walter E. Nelson	Coastwide #1	Coastwide #2	Verativ	Supplyworks	Complete Office	The Supply Source (Alt Only)	Western Facilities Supplies
Balance of Line	Yes, Varied	No	30-70%	No	10-50% Depending on product line	10-50% Depending on product line	No	No	25%	No	No
Install/Completion	3 Weeks, <1 Week	N/A	5 Weeks/2-3 Business Days	2-3 Weeks, 2-3 Days	Not Given	Not Given	N/A	3 weeks, 2-3 Days	3 Weeks, 1-2 Weeks	N/A	N/A
Keep stock on-hand for SnoCo?	Yes-with agreement	No - Does not stock, relies on suppliers	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Delivery Req/Limitations	1 pallet minimum preferred, Tractor trailer with lift gates	None Given	None Given	M-F, orders placed by 2PM for next day delivery	None	None	None	M-F, orders placed by 2PM for next day delivery	None Given	None Given	None Given
Plan for timely delivery?	None given	Use suppliers with proven records of timely deliveries	Local drivers/warehouse. Will maintain extra stock. 38 warehouse locations to pull from	Warehouse works in inclement weather. Trucks are maintained and prepared for rain/sleet/snow	Warehouse manager would contact County and make alternate arrangements as necessary	Warehouse manager would contact County and make alternate arrangements as necessary	Local distribution centers, also use 'special carriers' that specialize in inclement weather.	Will deliver unless it's a safety issue for their driver.	23 delivery trucks of multiple sizes, capable of delivering in 'the most extreme conditions'	None Given	On hand for delivery within 3 business days.
Able to meet Oct/Nov requirements? Additional cost?	Yes/No additional cost	Yes - relies on suppliers/No additional cost	Yes/No additional cost	Yes, will hold inventory for the County/No additional cost	Yes, order extra stock to meet the requirements. Inv. @ Auburn/No additional cost	Yes, order extra stock to meet the requirements. Inv. @ Auburn/No additional cost	Yes, can keep our stock held in inventory. Will bring in special for the County./No additional cost	Yes, Seattle warehouse, will reserve and hold additional stock./No additional cost	Yes, Stored in Tukwila, CO will create a separate SKU and stage in a separate area/No additional cost	Yes, will keep in their warehouse, sometimes vendors stock inventory.	Yes, Inventory kept in Everett, reserved and set aside for SnoCo/No additional cost
Include supplemental info for "or equal" products?	N/A	N/A	Yes-Item #'s, not specs	Yes	Yes	Yes	Yes-Item #'s, not specs	Yes-Item #'s, not specs	Yes-Item #'s, not specs	Yes-Item #'s	Yes
Accepts Pcard: Yes/No	No	No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Early Payment Discount:	2%, 10 Days	0%	0%	0%	0%	0%	0%	0%	2%, 20 days	1%, 15 Days	0%
Acknowledged Addendum?	Yes	Yes	Yes	Yes	Yes	Yes	Yes (Included copy)	Yes	Yes	No	Yes