

Bid No. 077-17SB
Opening Date: 10/24/2017

Product/Service: Surveillance Cameras
Department: Information Technology

Alphabetical Order

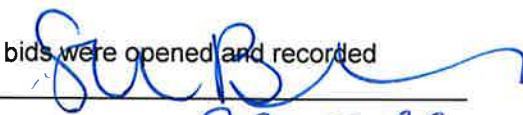

Item No.	Qty	Base Bid	A1 Security		Argyle Security		B & H Photo		Barbara Tech		Convergent Tech		Cook Security Group		CTS		E3 Solutions		Frontier		
			Unit Price	Amount	Unit Price	Amount	Unit Price	Amount	Unit Price	Amount	Unit Price	Amount	Unit Price	Amount	Unit Price	Amount	Unit Price	Amount	Unit Price	Amount	
Schedule 1																					
1	5	Samsung Hanwha X series 5M Dome Camera - Weatherized/ Vandal Resistant. XNV-8080R	\$790.62	\$3,953.10	\$996.00	\$4,980.00	\$807.49	\$4,037.45	\$798.43	\$3,992.15	\$803.59	\$4,017.95	\$930.00	\$4,650.00	\$852.50	\$4,262.50	\$767.25	\$3,836.25	\$933.52	\$4,667.60	
2	8	Samsung Hanwha 2M Dome Camera Indoor SNP-6321H	\$1,682.75	\$13,462.00	\$2,128.00	\$17,024.00	\$1,718.65	\$13,749.20	\$1,699.36	\$13,594.88	\$1,710.35	\$13,682.80	\$1,979.40	\$15,835.20	\$1,812.50	\$14,500.00	\$1,633.00	\$13,064.00	\$1,986.90	\$15,895.20	
3	3	Samsung Hanwha 4M IR Dome Camera Indoor QND-7010R	\$172.92	\$518.76	\$218.00	\$654.00	\$176.61	\$529.83	\$177.89	\$533.67	\$175.75	\$527.25	\$203.40	\$610.20	\$186.25	\$558.75	\$212.36	\$637.08	\$204.17	\$612.51	
4	6	Samsung Hanwha Dome Camera Mount SBP-300WM1	\$41.00	\$246.00	\$51.00	\$306.00	\$41.15	\$246.90	\$45.29	\$271.74	\$40.95	\$245.70	\$47.40	\$284.40	\$43.40	\$260.40	\$39.15	\$234.90	\$47.58	\$285.48	
5	2	Samsung Hanwha Corner Mount SBP-300KM	\$41.00	\$82.00	\$51.00	\$102.00	\$44.40	\$88.80	\$45.29	\$90.58	\$40.95	\$81.90	\$47.40	\$94.80	\$43.40	\$86.80	\$39.15	\$78.30	\$47.58	\$95.16	
6	2	Samsung Hanwha Pole Mount SBP-300PM	\$41.00	\$82.00	\$51.00	\$102.00	\$41.15	\$82.30	\$45.29	\$90.58	\$40.95	\$81.90	\$47.40	\$94.80	\$43.40	\$86.80	\$39.15	\$78.30	\$47.58	\$95.16	
Subtotal Schedule 1:				\$18,343.86		\$23,168.00		\$18,734.48		\$18,573.60		\$18,637.50		\$21,569.40		\$19,755.25		\$17,928.83		\$21,651.11	
WSST 9.7%				\$1,779.35		\$2,247.30		\$1,817.24		\$1,801.64		\$1,807.84		\$2,092.23		\$1,916.26		\$1,739.10		\$2,100.16	
Total:				\$20,123.21		\$25,415.30		\$20,551.72		\$20,375.24		\$20,445.34		\$23,661.63		\$21,671.51		\$19,667.93		\$23,751.27	
Schedule 2																					
1	10	Samsung Hanwha X series 5M Dome Camera - Vandal Resistant, XNV-8080R	\$790.62	\$7,906.20	\$996.00	\$9,960.00	\$807.49	\$8,074.90	\$798.43	\$7,984.30	\$803.59	\$8,035.90	\$930.00	\$9,300.00	\$850.00	\$8,500.00	\$767.26	\$7,672.58	\$933.52	\$9,335.20	
2	10	Samsung Hanwha X series 5M Bullet Camera XNO-8080R	\$790.62	\$7,906.20	\$996.00	\$9,960.00	\$807.49	\$8,074.90	\$798.43	\$7,984.30	\$803.59	\$8,035.90	\$930.00	\$9,300.00	\$852.50	\$8,525.00	\$767.25	\$7,672.50	\$933.52	\$9,335.20	
3	10	Samsung Hanwha X series 2M Bullet Camera XNO-6080R	\$586.60	\$5,866.00	\$418.00	\$4,180.00	\$599.10	\$5,991.00	\$592.38	\$5,923.80	\$596.21	\$5,962.10	\$690.00	\$6,900.00	\$632.50	\$6,325.00	\$569.25	\$5,692.50	\$692.61	\$6,926.10	
4	10	Samsung Hanwha X series Bullet Camera XNO-6120R	\$765.12	\$7,651.20	\$964.00	\$9,640.00	\$781.44	\$7,814.40	\$772.67	\$7,726.70	\$777.67	\$7,776.70	\$900.00	\$9,000.00	\$825.00	\$8,250.00	\$742.50	\$7,425.00	\$903.41	\$9,034.10	
5	10	Samsung Hanwha 2M Dome Camera Indoor SNP-6321H	\$1,682.75	\$16,827.50	\$2,121.00	\$21,210.00	\$1,718.65	\$17,186.50	\$1,699.36	\$16,993.60	\$1,710.35	\$17,103.50	\$1,979.40	\$19,794.00	\$1,812.50	\$18,125.00	\$1,633.00	\$16,330.00	\$1,986.90	\$19,869.00	
6	10	Samsung Hanwha 4M IR Dome Camera Indoor QND-7010R	\$173.00	\$1,730.00	\$276.00	\$2,760.00	\$176.61	\$1,766.10	\$177.89	\$1,778.90	\$175.75	\$1,757.50	\$203.40	\$2,034.00	\$186.25	\$1,862.50	\$212.36	\$2,123.60	\$204.17	\$2,041.70	
7	10	Samsung Hanwha 2M Dome Camera SND-L6013R	\$128.00	\$1,280.00	\$160.00	\$1,600.00	\$129.72	\$1,297.20	\$131.99	\$1,319.90	\$129.09	\$1,290.90	\$149.40	\$1,494.00	\$136.25	\$1,362.50	\$123.26	\$1,232.60	\$149.97	\$1,499.70	
8	10	Samsung Hanwha 2M Bullet Camera SNO-L6013R	\$128.00	\$1,280.00	\$160.00	\$1,600.00	\$129.72	\$1,297.20	\$131.99	\$1,319.90	\$129.09	\$1,290.90	\$149.40	\$1,494.00	\$136.25	\$1,362.50	\$123.26	\$1,232.60	\$149.97	\$1,499.70	
9	10	Samsung Hanwha 4M IR Bullet Camera QNO-7010R	\$219.00	\$2,190.00	\$276.00	\$2,760.00	\$223.49	\$2,234.90	\$223.88	\$2,238.80	\$222.41	\$2,224.10	\$257.40	\$2,574.00	\$233.75	\$2,337.50	\$212.36	\$2,123.60	\$258.38	\$2,583.80	
10	10	Back box for outdoor vandal domes SBV-158G	\$43.50	\$435.00	\$55.00	\$550.00	\$44.29	\$442.90	\$48.35	\$483.50	\$44.07	\$440.70	\$51.00	\$510.00	\$46.75	\$467.50	\$42.08	\$420.80	\$51.19	\$511.90	
11	10	Medium Cap Adapter, SBP-300HM6	\$25.00	\$250.00	\$31.00	\$310.00	\$25.53	\$255.30	\$29.99	\$299.90	\$25.40	\$254.00	\$29.40	\$294.00	\$26.90	\$269.00	\$24.26	\$242.60	\$29.51	\$295.10	
12	10	Corner Mount Adapter, SBP-300WM1	\$41.00	\$410.00	\$51.00	\$510.00	\$41.15	\$411.50	\$45.29	\$452.90	\$40.95	\$409.50	\$47.40	\$474.00	\$43.40	\$434.00	\$39.15	\$391.50	\$47.58	\$475.80	
13	10	PTZ Camera Wall Mount, SBP-300B	\$46.00	\$460.00	\$58.00	\$580.00	\$46.37	\$463.70	\$50.39	\$503.90	\$46.14	\$461.40	\$53.40	\$534.00	\$48.95	\$489.50	\$44.06	\$440.60	\$53.60	\$536.00	
14	10	Corner Mount, SBP-300KM	\$41.00	\$410.00	\$51.00	\$510.00	\$41.15	\$411.50	\$45.29	\$452.90	\$40.95	\$409.50	\$47.40	\$474.00	\$43.40	\$434.00	\$39.15	\$391.50	\$47.58	\$475.80	

15	10	Pole Mount, SBP-300PM	\$41.00	\$410.00	\$51.00	\$510.00	\$41.15	\$411.50	\$45.29	\$452.90	\$40.95	\$409.50	\$47.40	\$474.00	\$43.40	\$434.00	\$39.15	\$391.50	\$47.58	\$475.80
16	10	Wall Mount, Cap Adapter, SBP-300WM	\$41.00	\$410.00	\$51.00	\$510.00	\$41.15	\$411.50	\$45.29	\$452.90	\$40.95	\$409.50	\$47.40	\$474.00	\$43.40	\$434.00	\$39.15	\$391.50	\$47.58	\$475.80
17	10	Pendant Mount, SBP-300CM	\$41.00	\$410.00	\$51.00	\$510.00	\$41.15	\$411.50	\$45.29	\$452.90	\$40.95	\$409.50	\$47.40	\$474.00	\$43.40	\$434.00	\$39.15	\$391.50	\$47.58	\$475.80
18	10	Parapet Mount, SBP-300LM	\$202.00	\$2,020.00	\$254.00	\$2,540.00	\$205.78	\$2,057.80	\$206.49	\$2,064.90	\$204.79	\$2,047.90	\$237.00	\$2,370.00	\$216.25	\$2,162.50	\$194.98	\$1,949.80	\$237.90	\$2,379.00
19	10	PTZ Cap Adapter, SBP-301HM3	\$25.00	\$250.00	\$31.00	\$310.00	\$25.53	\$255.30	\$29.99	\$299.90	\$25.40	\$254.00	\$29.40	\$294.00	\$26.90	\$269.00	\$271.76	\$2,717.60	\$29.51	\$295.10
20	10	PTZ Outdoor House w/heater, SHP-3701H	\$280.00	\$2,800.00	\$353.00	\$3,530.00	\$286.01	\$2,860.10	\$285.00	\$2,850.00	\$284.62	\$2,846.20	\$329.40	\$3,294.00	\$300.00	\$3,000.00	\$271.76	\$2,717.60	\$330.65	\$3,306.50
21	10	PTZ Ceiling Flush Mount, SHP-3710F	\$102.00	\$1,020.00	\$128.00	\$1,280.00	\$104.19	\$1,041.90	\$107.00	\$1,070.00	\$105.87	\$1,058.70	\$0.00	\$0.00	\$110.00	\$1,100.00	\$99.00	\$990.00	\$120.45	\$1,204.50
22	10	XNV Ceiling Flush Mount, SHD-3000F1	\$41.00	\$410.00	\$51.00	\$510.00	\$41.15	\$411.50	\$45.29	\$452.90	\$40.95	\$409.50	\$0.00	\$0.00	\$43.40	\$434.00	\$39.15	\$391.50	\$47.58	\$475.80
23	10	XNV Cap Adapter, SBP-300HM6	\$25.00	\$250.00	\$31.00	\$310.00	\$25.53	\$255.30	\$29.99	\$299.90	\$25.40	\$254.00	\$29.40	\$294.00	\$26.90	\$269.00	\$24.26	\$242.60	\$29.51	\$295.10
24	10	XNV Back Box, SBP-300NB	\$154.00	\$1,540.00	\$193.00	\$1,930.00	\$156.29	\$1,562.90	\$150.00	\$1,500.00	\$155.53	\$1,555.30	\$180.00	\$1,800.00	\$165.00	\$1,650.00	\$148.50	\$1,485.00	\$180.68	\$1,806.80
Subtotal Schedule 2:				\$64,122.10		\$78,070.00		\$65,401.30		\$65,359.60		\$65,106.70		\$73,650.00		\$68,930.50		\$65,060.58		\$75,609.30
WSST 9.7%				\$6,219.84		\$7,572.79		\$6,343.93		\$6,339.88		\$6,315.35		\$7,144.05		\$6,686.26		\$6,310.88		\$7,334.10
Total:				\$70,341.94		\$85,642.79		\$71,745.23		\$71,699.48		\$71,422.05		\$80,794.05		\$75,616.76		\$71,371.46		\$82,943.40
Grand Total:				\$90,465.16		\$111,058.09		\$92,296.95		\$92,074.72		\$91,867.39		\$104,455.68		\$97,288.27		\$91,039.38		\$106,694.67
Bid Signed:		Yes		Yes		Yes		Yes		Yes		Yes		Yes		Yes		Yes		Yes
Pcard without fees:		Yes		No		Yes See *1		No 2.75%		No 2%		Yes		No 3.5%		No 3%		Yes *2		
Prompt pay discount:		No		No		No		No		No		No		No		No		No		No
Delivery days ARO:		0		0		0		0		0		0		0		0		0		0
References:		Yes		Yes		Yes		Yes		Yes		Yes		Yes		Yes		Yes		NO
Alternate product:		No		No		No		No		No		No		No		No		No		No

Green Circle for Recommended Awardee:
Red Circle for Unacceptable Low Bid:

- *Total wrong on bid- B&H Photo
- *Wrong calculation on bid- Cook Security
- *No price given, note on bid says not valid on SHP-3710F & SHD-3000F1- Cook Security
- *Total calculation on bid schedule 2 is incorrect- E3 Solutions
- *Calculations are incorrect- Frontier
- *Total calculation for Schedule 1 and 2 are incorrect on the bid- Ink Island
- *Total calculation on schedule 1 on bid is incorrect- LVN
- *Total calculation on schedule 1 on bid is incorrect- Red Hawk
- *Total calculation on schedule 2 on bid is incorrect- RFI Comm
- *Item 21 in schedule 2 has a N/A no price- Gov Group

- *1 Only accept P-card payments at time of order not after 30 days as bill payment- B&H Photo
- *2 Frontier note- we do offer payment by Visa w/ no additional fees if paid online. If paid over phone there is a \$3.50 processing fee
- *Frontier- see note about terms and conditions on bid
- ** Integrity all but one item is available within 10 business days currently. The 2MP Dome currently has a backorder date of November 10.
- ** LVN has partial availability. SNP 6321H ETA 11/27, SHP 3701H ETA 11/27

I certify that bids were opened and recorded
in accordance with current County Guidelines 
Purchasing Manager  Date 11/6/17

Gov Group		Howard tech		Ink Island and extra		Integrity Networks		LVN Systems		Nav Halifax		Red Hawk Fire		RFI Communication	
Unit Price	Amount	Unit Price	Amount	Unit Price	Amount	Unit Price	Amount	Unit Price	Amount	Unit Price	Amount	Unit Price	Amount	Unit Price	Amount
\$887.22	\$4,436.10	\$793.00	\$3,965.00	\$1,137.36	\$5,686.80	\$882.91	\$4,414.55	\$898.29	\$4,491.45	\$716.00	\$3,580.00	\$1,011.93	\$5,059.65	\$781.20	\$3,906.00
\$1,888.34	\$15,106.72	\$1,688.00	\$13,504.00	\$2,082.22	\$16,657.76	\$1,879.18	\$15,033.44	\$1,911.92	\$15,295.36	\$1,524.00	\$12,192.00	\$2,146.42	\$17,171.36	\$1,662.70	\$13,301.60
\$194.04	\$582.12	\$174.00	\$522.00	\$223.14	\$669.42	\$193.10	\$579.30	\$196.00	\$588.00	\$157.00	\$471.00	\$233.43	\$700.29	\$170.86	\$512.58
\$45.21	\$271.26	\$41.00	\$246.00	\$60.84	\$365.04	\$45.00	\$270.00	\$45.78	\$274.68	\$36.50	\$219.00	\$60.79	\$364.74	\$39.82	\$238.92
\$45.62	\$91.24	\$41.00	\$82.00	\$60.84	\$121.68	\$45.00	\$90.00	\$45.78	\$91.56	\$36.50	\$73.00	\$60.79	\$121.58	\$39.82	\$79.64
\$45.62	\$91.24	\$41.00	\$82.00	\$60.84	\$121.68	\$45.00	\$90.00	\$45.78	\$91.56	\$36.50	\$73.00	\$60.79	\$121.58	\$39.82	\$79.64
	\$20,578.68		\$18,401.00		\$23,622.38		\$20,477.29		\$20,832.61		\$16,608.00		\$23,539.20		\$18,118.38
	\$1,996.13		\$1,784.90		\$2,291.37		\$1,986.30		\$2,020.76		\$1,610.98		\$2,283.30		\$1,757.48
	\$22,574.81		\$20,185.90		\$25,913.75		\$22,463.59		\$22,853.37		\$18,218.98		\$25,822.50		\$19,875.86
\$887.22	\$8,872.20	\$793.00	\$7,930.00	\$1,137.36	\$11,373.60	\$882.91	\$8,829.10	\$898.29	\$8,982.90	\$716.00	\$7,160.00	\$1,011.93	\$10,119.30	\$781.20	\$7,812.00
\$887.22	\$8,872.20	\$793.00	\$7,930.00	\$1,137.36	\$11,373.60	\$882.91	\$8,829.10	\$898.29	\$8,982.90	\$716.00	\$7,160.00	\$1,011.93	\$10,119.30	\$781.20	\$7,812.00
\$658.26	\$6,582.60	\$589.00	\$5,890.00	\$871.26	\$8,712.60	\$655.06	\$6,550.60	\$666.47	\$6,664.70	\$716.00	\$7,160.00	\$754.79	\$7,547.90	\$579.60	\$5,796.00
\$858.60	\$8,586.00	\$768.00	\$7,680.00	\$1,110.34	\$11,103.40	\$854.43	\$8,544.30	\$869.00	\$8,690.00	\$693.00	\$6,930.00	\$979.79	\$9,797.90	\$756.00	\$7,560.00
\$1,888.34	\$18,883.40	\$1,688.00	\$16,880.00	\$2,082.22	\$20,822.20	\$1,879.18	\$18,791.80	\$1,911.92	\$19,119.20	\$1,524.00	\$15,240.00	\$2,146.43	\$21,464.30	\$1,662.70	\$16,627.00
\$194.04	\$1,940.40	\$174.00	\$1,740.00	\$223.14	\$2,231.40	\$193.10	\$1,931.00	\$196.00	\$1,960.00	\$157.00	\$1,570.00	\$233.43	\$2,334.30	\$170.86	\$1,708.60
\$142.52	\$1,425.20	\$128.00	\$1,280.00	\$191.76	\$1,917.60	\$141.84	\$1,418.40	\$144.30	\$1,443.00	\$115.00	\$1,150.00	\$175.57	\$1,755.70	\$125.50	\$1,255.00
\$142.52	\$1,425.20	\$128.00	\$1,280.00	\$191.76	\$1,917.60	\$141.84	\$1,418.40	\$144.30	\$1,443.00	\$115.00	\$1,150.00	\$176.21	\$1,762.10	\$125.50	\$1,255.00
\$245.55	\$2,455.50	\$220.00	\$2,200.00	\$321.76	\$3,217.60	\$193.10	\$1,931.00	\$249.00	\$2,490.00	\$198.00	\$1,980.00	\$291.29	\$2,912.90	\$216.22	\$2,162.20
\$46.29	\$462.90	\$44.00	\$440.00	\$65.46	\$654.60	\$48.42	\$484.20	\$48.23	\$482.30	\$40.00	\$400.00	\$64.64	\$646.40	\$42.84	\$428.40
\$28.04	\$280.40	\$26.00	\$260.00	\$38.47	\$384.70	\$27.91	\$279.10	\$28.39	\$283.90	\$23.00	\$230.00	\$41.50	\$415.00	\$24.70	\$247.00
\$45.21	\$452.10	\$41.00	\$410.00	\$62.68	\$626.80	\$45.00	\$450.00	\$45.78	\$457.80	\$36.50	\$365.00	\$60.79	\$607.90	\$39.82	\$398.20
\$50.94	\$509.40	\$46.00	\$460.00	\$68.08	\$680.80	\$50.70	\$507.00	\$51.58	\$515.80	\$41.00	\$410.00	\$67.71	\$677.10	\$44.86	\$448.60
\$45.21	\$452.10	\$41.00	\$410.00	\$62.68	\$626.80	\$45.00	\$450.00	\$45.78	\$457.80	\$36.50	\$365.00	\$60.79	\$607.90	\$39.82	\$398.20

