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Improving Communications between Buyers and Sellers

EVERETT, Wash., January 15, 2019 – Snohomish County is partnering with the Northwest Mountain Minority Supplier Development Council (NWMMSDC) and the Procurement Technical Assistance Center (PTAC) to offer a networking and training event for buyers and sellers. The event will take place on Thursday, January 17, 2019 from 8:30 a.m. to 12:00 p.m. in the public meeting rooms on the first floor of the Robert J Drewel Admin East Building on the Snohomish County campus. The campus is located at 3000 Rockefeller Avenue. Parking is available in an underground parking garage for a small fee accessible from either Pacific Avenue or Oakes Avenue.

The event begins at 8:30 a.m. with a networking event including several representatives from county departments who interact with suppliers and contractors on a regular basis.

At 9:15 a.m. Snohomish County Executive Dave Somers will deliver a Welcome Address. Immediately following, a panel discussion moderated by Fernando Martinez, President and Chief Executive Office of the NWMMSDC, will cover communication topics including how to effectively engage buyers and sellers and how to communicate product and service value.

The group will move to Roundtable Discussions at 10:30 a.m. Each table will be hosted by a Snohomish County employee and topics will include opportunities, requirements, and capabilities and other topics driven by the participants of each table. The Roundtable Discussions will also include time for each participant to introduce their company and product or service to all the table participants to encourage business with Snohomish County and with all participants of the event.

Bring plenty of business cards and plan to join us on January 17th.

About Snohomish County Finance Department/Purchasing Division

The Purchasing Division of Snohomish County handles all competitive purchases for the County. In 2018, the Purchasing Division issued over 200 formal bids and proposals. Formal bids are opened publicly on Tuesdays and Thursdays at 11:00 a.m. on the 6th floor of the Robert J. Drewel Admin East Building. Please visit: <https://snoco.procurement.com> for current opportunities or www.snoco.org, click on Doing Business, click on Purchasing Division for more purchasing information.

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