

## Introduction

Annually, the U.S. Department of Housing and Urban Development (HUD) holds a national competition for Continuum of Care (CoC) Program funds. This competition brings funds into Snohomish County to provide housing and services to individuals and families who are experiencing homelessness. HUD released the [FY2019 Notice of Funding Availability \(NOFA\)](#) on Tuesday, July 3, 2019.

The Snohomish County Office of Community and Homeless Services (OCHS), the Collaborative Applicant for the Everett/Snohomish County CoC, is the lead agency responsible for completing and submitting the Consolidated Application for funding on behalf of the CoC. The Consolidated Application consists of a CoC Application, Priority Listing, and Project Applications.

OCHS solicited Local Applications for new and renewal CoC projects through a funding notice that was published on May 7, 2019; the funding notice was distributed via email to an extensive distribution list and posted to the County website [here](#). Applicants were required to submit a Local Application by the deadline of May 29, 2019. Renewal and new projects will be reviewed, scored, and ranked according to the process described below.

For the FY2019 competition, new projects may be created through reallocation and/or bonus funding, if made available by HUD. The CoC is soliciting the following types of new projects:

- New Permanent Supportive Housing (PSH) projects where 100 percent of the beds are dedicated to chronic homelessness or PSH projects that meet the requirements of DedicatedPLUS as defined by HUD;
- New Rapid Rehousing (RRH) projects for individuals, including unaccompanied youth, and families who are living in places not meant for human habitation and in emergency shelters, and individuals and families who meet the criteria of paragraph (4) of HUD's definition of homeless;
- New Joint Component Transitional Housing-Rapid Rehousing<sup>1</sup> (Joint Component) projects for individuals, including unaccompanied youth, and families who are living in places not meant for human habitation and in emergency shelters, and individuals and families who meet the criteria of paragraph (4) of HUD's definition of homeless;
- New Expansion projects that are an expansion of an existing eligible CoC renewal project that will increase the number of units in the project, or serve additional persons; and
- DV Bonus projects for survivors of domestic violence, dating violence, and stalking for Rapid Rehousing (RRH) projects and Joint Transitional Housing & Rapid Rehousing (Joint TH-RRH) projects.

## Process for Reviewing, Ranking, and Selection

The FY2019 CoC Program NOFA instructed Continuums to rank projects into two (2) tiers: Tier 1 is equal to 100 percent of the combined Annual Renewal Amounts for all projects eligible for renewal for the first time plus 94

<sup>1</sup> *The Joint Transitional and Rapid Rehousing Component Project (Joint Component) is a new intervention first identified by HUD for the FY2017 NOFA, however, FY2019 is the first year this project type is eligible for funding through the Local Application process. Joint Component projects are not intended to replace transitional housing projects that have been reallocated or lost funding in past years. Instead, Joint Component projects provide a new way to meet some pressing challenges communities are facing related to increased numbers of individuals living in unsheltered locations by providing temporary, low-barrier housing to households while helping them quickly move to permanent housing.*

*Joint Component projects are intended to provide a safe place for people to stay – crisis housing – with financial assistance and supportive services determined by program participants to move them into permanent housing as quickly as possible. Stays in the crisis housing portion should be brief (not the traditional multi-month transitional housing stays) and without preconditions, and participants should quickly move to permanent housing. It is required that the applicant adopt a Housing First approach across the entire project and program participants may only receive up to 24-months of total assistance.*

percent of the combined Annual Renewal Amounts for all other projects eligible for renewal. (locally \$8,943,441) and Tier 2 is equal to the difference between Tier 1 and the Annual Renewal Demand plus the amount available for CoC Bonus projects (not including the amount available for DV Bonus projects). At the national level, HUD will conditionally select projects in Tier 1 from the highest scoring CoC to the lowest scoring CoC, provided that project applications passed both eligibility and threshold review. HUD will award projects in Tier 2 based on points awarded based upon the CoC Application score, CoC project ranking, project type, and commitment to policy priorities. In addition, the FY2019 HUD appropriations Act provides additional funding to create DV Bonus Projects (locally \$257,955).

For the FY2019 CoC local competition, OCHS developed Scoring Instructions to measure project performance and capacity using objective scoring criteria, including the HEARTH Performance Measures. The CoC Application Oversight Committee (AOC) was designated by the Partnership to End Homelessness (PEH) CoC Board to review and approve the FY2019 CoC project review process. The AOC approved the Scoring Instructions and Review, Ranking, and Selection Policies on Thursday, May 2, 2019 and revised them in July to align with the FY2019 NOFA priorities. The Project Review Committee (PRC), an independent body, was responsible for reviewing project scores and ranking projects according to the AOC-approved Scoring Instructions and Review, Ranking, and Selection Policies. On Thursday, August 8, 2019 the PRC met to rank the projects and make recommendations to the AOC.

### Ranking Policies

These Ranking Policies, which were approved by the AOC, are consistent with HUD's policy priorities in the FY2019 CoC Program NOFA, and also align with local priorities and needs:

1. Policy priorities:
  - a. Ending homelessness for all persons
  - b. Create a systemic response to end homelessness
  - c. Strategically allocate and use resources
  - d. Using an Evidence-Based Approach
  - e. Increasing Employment (Currently evaluated objectively on project level via earned income outcome criteria; new project applications must also include increased employment/income narrative. CoC currently working on system-wide level to strengthen partnerships and training/employment opportunities to increase employment and plan to consider implementing additional objective criteria in this area in the future).
  - f. Use a housing first approach
2. HMIS and Coordinated Entry projects will be listed first in Tier 1 because they are required elements of our CoC system.
3. Renewal projects will be ranked in Tier 1 to the extent possible, unless there are justifications for ranking the project lower, such as poor performance or a failure to meet HUD priorities or local needs.
4. Renewal projects will be given preference over new projects, unless the PRC determines the project meets both HUD priorities and local needs by improving the CoC's outcomes and reducing homelessness more effectively than a renewal project(s).
5. In the event that two (2) or more projects of the same type receive the same project score, the following tie-breaking criteria will be applied to aid in the ranking of projects when no other distinguishing data and/or information is available.
  - a. The projects in question will be ranked according to the initial score received for Housing Outcomes.

In the event that the criterion above fails to break the tie, the following tie-breaking criteria will be applied.

- b. The projects in question will be re-scored using the applicable scoring criteria, but for the most recent 12-month period for which data is available.

*Example:* If the initial data examined was for the period July 1, 2017 to December 31, 2018 (per the Rating Criteria), the projects will be re-scored using the most recent 12-month period for which data is available. If today's date is June 1, 2019, the period examined will be June 1, 2018 to May 31, 2019.

In the event that the criteria above fail to break the tie, the following tie-breaking criterion will be applied.

- c. The projects in question will be ranked according to the initial score received for Total Income.

#### **Process for Reallocating**

HUD encourages CoCs to strategically allocate resources using cost, performance, and outcome data to improve how resources are utilized to end homelessness; this strategic allocation of resources may include the reallocation of resources whenever doing so will better help to end homelessness.

#### **POLICIES FOR REALLOCATION**

The FY2019 CoC Program NOFA permits new projects to be created through reallocation. This allows CoC's to reallocate part or all of a renewal project's funding in order to create one or more new projects that meet both HUD priorities and local needs by improving the CoC's outcomes and reducing homelessness more effectively than the reallocated renewal project.

The reallocation of funds and/or project(s) may occur in the following circumstances:

- The applicant makes the determination to not submit an application for a renewal project;
- Due to poor performance or other justifications based on a failure to meet HUD priorities or local needs:
  - o The PRC recommends that a renewal project is not submitted to HUD in the annual competition, and/or
  - o The PRC recommends that a renewal project is submitted to HUD in the annual competition, but at a reduced funding request.

#### **PROCESS FOR REALLOCATION**

The PRC, using AOC-approved Rating Criteria and Review, Ranking, and Selection Policies, reviews and ranks projects and makes recommendations for reallocation. All recommendations by the PRC must be ratified by the AOC.

#### **NOTIFICATION TO APPLICANT OF REALLOCATED PROJECT**

The applicant of a project recommended for reallocation is notified, in writing, via email and letter. Notification must occur within the timeframe established by HUD, and no later than fifteen (15) days before the CoC Consolidation Application submission deadline to HUD.

**Project Ranking**

For the FY2019 CoC Program Competition, the Project Review Committee (PRC) ranked projects and on August 8, 2019, made the following recommendations to the Application Oversight Committee (AOC):

| Rank  | %          | Agency Name | Project Name                                    | Project Type       | Amount              |
|---|------------|-------------|---|--------------------|---------------------|
| <b>Tier 1 (100% ARD First Time Renewal + 94% ARD Other Renewal)</b> |            |             |   |                    |                     |
| 1   | Not Scored | Sno. Cty.   | HMIS Lead                                       | HMIS - Renewal     | \$212,216           |
| 2   | Not Scored | Sno. Cty.   | Coordinated Entry                               | CE - Renewal       | \$136,855           |
| 3   | 94.38%     | CCS         | Everett Safe Streets (Clare's Place)            | PSH - Renewal      | \$439,072           |
| 4   | 86.75%     | AHA         | Monte Cristo                                    | PSH - Renewal      | \$62,734            |
| 5   | 86.54%     | Interfaith  | Interfaith Rapid Rehousing                      | RRH – Renewal      | \$285,743           |
| 6   | 85.54%     | CCS         | Meadowdale                                      | PSH - Renewal      | \$188,013           |
| 7   | 79.87%     | DVS         | DV Rapid Rehousing Non-CoC Expansion            | RRH – Renewal      | \$287,601           |
| 8   | 77.11%     | HH          | Beachwood North                                 | PSH - Renewal      | \$33,249            |
| 9   | 77.11%     | HH          | Housing Hope Village                            | PSH - Renewal      | \$134,623           |
| 10  | 76.67%     | DVS         | Domestic Violence Rapid Rehousing               | RRH - Renewal      | \$165,367           |
| 11  | 74.70%     | CCS         | Homeless Families, Home at Last                 | PSH - Renewal      | \$208,759           |
| 12  | 74.70%     | CCS         | Home Connection                                 | PSH - Renewal      | \$443,804           |
| 13  | 73.49%     | CCS         | Journey Home                                    | PSH - Renewal      | \$327,701           |
| 14  | 71.08%     | YWCA        | Pathways Home PSH                               | PSH - Renewal      | \$254,018           |
| 15  | 70.37%     | Cocoon      | Homeless Youth Rapid Rehousing                  | RRH - Renewal      | \$118,189           |
| 16  | 69.88%     | YWCA        | Shelter Plus Care                               | PSH - Renewal      | \$4,846,634         |
| 17  | 68.67%     | CCS         | The Road Home                                   | PSH - Renewal      | \$295,080           |
| 18  | 68.67%     | CCS         | Veterans Permanent Housing                      | PSH - Renewal      | \$101,448           |
| 19  | 59.04%     | YWCA        | Long Term Leasing – CH                          | PSH – Renewal      | \$355,800           |
| 20  | 57.83%     | YWCA        | *Long Term Leasing – Disabled                   | PSH – Renewal      | \$46,535            |
| <b>TIER 1 SUBTOTAL</b>  |            |             |   |                    | <b>\$8,943,441</b>  |
| <b>Tier 2 (Remaining ARD + CoC Bonus)</b>                           |            |             |   |                    |                     |
| 20  | 57.83%     | YWCA        | *Long Term Leasing – Disabled                   | PSH – Renewal      | \$272,124           |
| 21  | 85.63%     | Compass     | Broadway Permanent Supportive Housing           | PSH – New          | \$736,022           |
| <b>TIER 2 SUBTOTAL</b>  |            |             |   |                    | <b>\$1,008,146</b>  |
| <b>DV Bonus</b>   |            |             |   |                    |                     |
| 22  | 83.72%     | DVS         | DV Joint Transitional Housing – Rapid Rehousing | Joint TH-RRH - New | \$257,955           |
| <b>DV BONUS SUBTOTAL</b>  |            |             |   |                    | <b>\$257,955</b>    |
| <b>Not Recommended for Funding (Rejected)</b>                       |            |             |   |                    |                     |
| Not Ranked  | 70.37%     | Cocoon      | Homeless Youth RRH Expansion                    | RRH - New          | 0                   |
| Not Ranked  | 58.02%     | YWCA        | Pathways Home RRH (Reallocated)                 | RRH – Renewal      | 0                   |
| <b>TOTAL</b>  |            |             |   |                    | <b>\$10,209,542</b> |

\*Funding for the YWCA Long Term Leasing – Disabled project straddles Tier 1 and Tier 2.

| Key            |   |                     |   |
|----------------|---|---------------------|---|
| <b>AHA</b>     | Archdiocesan Housing Authority                    | <b>HH</b>           | Housing Hope  |
| <b>CCS</b>     | Catholic Community Services of Western Washington | <b>Interfaith</b>   | Interfaith Association of NW Washington   |
| <b>Cocoon</b>  | Cocoon House                                      | <b>Joint TH-RRH</b> | Joint Transitional Housing – Rapid Rehousing – short-term crisis housing and RRH in one project for homeless persons                              |
| <b>Compass</b> | Compass Health                                    | <b>RRH</b>          | Rapid Re-housing -- short- to medium-term rental assistance with supportive services to quickly re-house homeless persons                         |
| <b>DVS</b>     | Domestic Violence Services Snohomish County       | <b>PSH</b>          | Permanent Supportive Housing -- long term (non-time-limited) rental assistance with supportive services for chronically homeless disabled persons |
| <b>HMIS</b>    | Homeless Management Information System            | <b>YWCA</b>         | YWCA of Seattle, King, Snohomish County   |

On August 8, 2019, the PRC recommended ranking the renewal projects over the new projects unless there was a justification to rank them differently, per the AOC’s approved ranking policies. Within each of these categories, the PRC then recommended ranking projects according to the percentage of points received from highest to lowest using the local scoring criteria.

The PRC recommended changes in the ranking of the following projects in consideration of the most effective use and strategic allocation of resources:

- **YWCA Pathways Home (RRH):** The PRC reviewed this renewal rapid rehousing (RRH) project, did not recommend approval or ranking of this project, and recommended reallocating all of the funding from this project to a new project (Compass Health PSH). This recommendation was based on the lower overall score and performance of this renewal project and the presence of a new project that scored high and offered to meet a significant need in the community for additional permanent supportive housing (PSH) for chronically homeless persons that could also help improve the CoC’s outcomes; the amount of the new project request was reduced based on the amount of funding available in Tier 2. The PRC also considered that this renewal project had previously been provided with technical assistance and an opportunity to improve performance. This action removed this RRH project from the ranking, and adjusted the ranking of the remaining renewal project (**YWCA Long Term Leasing for the Disabled**) and the three new projects up one position each.
- **YWCA Long Term Leasing for the Disabled:** The PRC reviewed this renewal PSH project and recommended this application in its adjusted higher position. The recommendation was based on the project’s overall performance, its performance in comparison with other PSH projects, and that it continued to meet a need in the community for permanent supportive housing. The PRC considered areas where the project experienced lower performance in the past year, which were partially a result of the smaller size of this project.
- **Domestic Violence Joint Transitional Housing –Rapid Rehousing Component:** The PRC reviewed this new project and approved and ranked this project for the DV Bonus category only. Based on the project score and the AOC-approved ranking criteria, the project ranked below the line of available funding for Tier 2, but was still eligible for the DV Bonus category; the amount of the project request was reduced based on the amount of DV Bonus funding available.
- **Cocoon House (RRH):** The PRC reviewed this new RRH project and did not recommended approval or ranking of this project. This recommendation was based on the fact that it received the lowest overall position based on the project score and the AOC-approved ranking policies, and fell below the line of available funding.

**Ratification and Ranking Recommendations**

The CoC Application Oversight Committee (AOC) has the authority to approve or reject the Project Review Committee (PRC’s) recommendations for project ranking. The AOC was provided the project scoring materials and a written summary of the PRC rating and ranking process and recommendations on Monday, August 12, 2019. The AOC met in-person on Friday, August 16, 2019, to review the PRC’s process for review and ranking projects, and the PRC’s recommendations for project applications to be submitted to HUD within the amount of funding available, which included 20 of the 21 renewal applications and 2 of the 3 new applications. The AOC decided unanimously to approve the PRC’s recommendations for submittal to HUD.

**Motion for the CoC Application Oversight Committee**

*Whereas, the Partnership to End Homelessness Board designated the Project Review Committee to review and approve the Fiscal Year (FY) 2019 project applications and put forth a recommendation for project ranking; and*

*Whereas, the Partnership to End Homelessness Board designed the CoC Application Oversight Committee to review and approve the Project Review Committee’s recommendations; and*

*Whereas, the Project Review Committee convened and made such recommendations on August 8, 2019; and*

*Now on Motion, the Project Review Committee requests that the CoC Application Oversight Committee members ratify the recommended project ranking to be submitted in the FY2019 Continuum of Care program competition by the Collaborative Applicant, Snohomish County, to the U.S. Department of Housing and Urban Development.*

The motion passes:

Accept: 4  
 Decline: 0  
 Abstentions: 0  
 Date: August 16, 2019

Non-Voting Staff: Debbi Trosvig, Sam Scoville, Sue Tracy

Thank you to the CoC Application Oversight Committee and Project Review Committee for their time and commitment to this process.

| CoC Application Oversight Committee | Project Review Committee |
|-------------------------------------|--------------------------|
| Janinna Attick                      | Jon Frodema              |
| Yasin Dilsebo                       | Angelique Leone          |
| Nataya Foss                         | Emily Harris-Shears      |
| Cammy Hart-Anderson                 | Melinda Woods            |
| Chris Horner                        | Calei Vaughn             |
| Becky McCrary                       |                          |
| Mary Jane Brell Vujovic             |                          |

**INTRODUCTION**

Annually, the U.S. Department of Housing and Urban Development (HUD) holds a national competition for Continuum of Care (CoC) Program funds. This competition brings funds into Snohomish County to provide housing and services to individuals and families who are experiencing homelessness.

These Scoring Instructions have been developed to measure project performance and capacity using objective scoring criteria, including the HEARTH Performance Measures. These Instructions detail how Snohomish County Office of Community and Homeless Services (OCHS) staff and the Project Review Committee (PRC), an independent body, will evaluate projects applications. This method of project evaluation has been reviewed and approved by the CoC Application Oversight Committee, a committee of the Partnership to End Homelessness (PEH) CoC Board.

Project scores will be used to review projects that are submitted to HUD in the FY2019 CoC competition. However, in order to best serve our community by providing effective projects and capturing the maximum funds available, projects will be ranked according to HUD’s priorities as established in the FY2019 Notice of Funding Availability (NOFA), as well as according to local priorities and need. Consistent with the FY2018 CoC NOFA, projects submitted by victim service providers will be evaluated in a manner that takes into consideration the unique circumstances of victim service providers and the population they serve.

OCHS will generate the data needed for scoring through CSV export of enrollment level data from the Homeless Management Information System (HMIS) that is processed via sql server and analyzed by the HMIS Data & Program Analysts. Additionally, OCHS staff will compile information from sources such as fiscal records and applicable communications. The source of the data reviewed is specified for each criteria.

**THRESHOLD CRITERIA**

Project applications will be reviewed to determine whether they meet eligibility thresholds; projects that do not meet the threshold criteria will not be scored. Applications will be rejected and not considered for review for any of the following reasons: (1) application materials are not received by the deadline, (2) the application is not consistent with the Plan to End Homelessness and the Consolidated Plan, (3) the agency has outstanding County or HUD monitoring, or OIG Audit finding(s) that are overdue or unsatisfactory, (4) the project does not comply with the requirements of the CoC interim rule (24 CFR part 578), including requirements to participate in the Coordinated Entry (CE) System and the Snohomish County HMIS.

| THRESHOLD CRITERIA (ALL PROJECTS)  | Pass/Fail |
|--|-----------|
| Application materials were received by the deadline.   |           |
| Project is consistent with the Homeless Prevention and Response System Strategic Plan and the Consolidated Plan.   |           |
| No outstanding County or HUD monitoring and/or OIG Audit findings where the response is overdue or unsatisfactory.   |           |
| Project complies with the requirements of the CoC interim rule (24 CFR part 578), including, but not limited to: <ul style="list-style-type: none"> <li>- The project fills (or will fill) all vacancies exclusively from the Investing in Futures (IIF) coordinated entry system. (Referrals are made based on local priorities and preferences (which consider length of time homeless, the vulnerabilities of participants and/or severity of service needs) for the project type.)</li> <li>- The project participates (or will participate) in the Snohomish County HMIS</li> </ul> |           |

**EVALUATION METHOD**

Project applications will be categorized as one of the following: Standard Renewal, Renewals Operating Less Than One Year, New Expansion, or New. All project applications will be evaluated and scored using the criteria in these Instructions; however, the PRC, in ranking projects, will consider the priorities and information contained in the FY2019 NOFA. Projects will be scored according to the **percentage** of points received.

**Standard Renewals:** Standard Renewals are renewing projects that have operated for a full 12-month period. These projects will be evaluated using project performance data from HMIS and other objective data gathered from HMIS and other sources, such as invoices and monitoring.

**Renewals Operating Less Than One Year:** Renewals Operating Less Than One Year are renewing projects that have not yet begun operating or have begun operating but have not yet completed a full 12-month period. These projects will be evaluated using the information provided in their FY2017 or FY2018 Local Application (for the FY they were originally funded), project performance data from HMIS and other sources, such as invoices. *Note: For the FY2019 CoC competition: 1) there is one renewal project that has begun enrolling clients but has not had any clients move into the project as of the publishing of this Local Application, and 2) there are two renewal projects that do not have an executed grant agreement as of the publishing of this Local Application. Since there is no HMIS data for these projects, all three projects will be evaluated using HUD's scoring criteria, guidance, and priorities from past NOFAs.*

**New Expansion Projects:** New Expansion Projects are projects that are an expansion of an existing eligible renewal project. These projects must increase the number of units in the project, or serve additional persons. These projects will be evaluated using project performance data from HMIS and other objective data gathered from HMIS and other sources, such as invoices and monitoring.

**New Projects:** New Projects are projects that have never been awarded CoC Program funds, this includes an expansion of a non-CoC funded project. These projects will be evaluated and scored using HUD's scoring criteria, guidance, and priorities from past NOFAs, as well as HMIS data for data timeliness if applicable.

**Optional Narrative for projects submitted by victim service provider:** Given the unique circumstance of victim service providers and the population they serve, the Optional Narrative provides an agency an opportunity to earn back points in the same category in which the points were lost. If full points were received, additional points (beyond the maximum indicated) will not be awarded if a narrative is provided.

| <b>Standard Renewals</b>                   | <b>Max. Pts</b> |
|--|-----------------|
| <i>Project Performance Points:</i>         | <b>36</b>       |
| <i>Data Points:</i>                        | <b>16</b>       |
| <i>Project Effectiveness Points:</i>       | <b>20</b>       |
| <i>Other Points (PSH/RRH):</i>             | <b>11/9</b>     |
| <b>Standard Renewal Points (PSH/RRH)*:</b> | <b>83/81</b>    |

| <b>Renewals Operating &lt; 1 Year</b>                          | <b>Max. Pts</b> |
|--|-----------------|
| <i>Projected Project Performance Points:</i>                   | <b>10</b>       |
| <i>Data Points:</i>  | <b>7</b>        |
| <i>Project Effectiveness Points:</i>                           | <b>16</b>       |
| <i>Other Points:</i>   | <b>11</b>       |
| <i>Projected Milestones Points:</i>                            | <b>6</b>        |
| <i>Agency Capacity &amp; Experience Points (PSH/RRH):</i>      | <b>30/28</b>    |
| <b>Renewal Operating &lt; 1 Year Project Points (PSH/RRH):</b> | <b>80/78</b>    |

| <b>New Expansion Projects</b>           | <b>Max. Pts</b> |
|---|-----------------|
| <i>Project Performance Points:</i>      | <b>36</b>       |
| <i>Data Points:</i>                     | <b>16</b>       |
| <i>Project Effectiveness Points:</i>    | <b>20</b>       |
| <i>Other Points (PSH/RRH):</i>          | <b>11/9</b>     |
| <b>New Expansion Points (PSH/RRH)*:</b> | <b>83/81</b>    |

| <b>New Projects</b>                                       | <b>Max. Pts</b> |
|---|-----------------|
| <i>Projected Project Performance Points:</i>              | <b>10</b>       |
| <i>Data Points:</i>                                       | <b>7</b>        |
| <i>Project Effectiveness Points:</i>                      | <b>16</b>       |
| <i>Other Points:</i>                                      | <b>11</b>       |
| <i>Projected Milestones Points:</i>                       | <b>6</b>        |
| <i>Agency Capacity &amp; Experience Points (PSH/RRH):</i> | <b>30/28</b>    |
| <b>New Project Points (PSH/RRH)*:</b>                     | <b>80/78</b>    |

\*Projects will be scored according to the **percentage** of points received.

**Technical Corrections - Revised 5/16/2019**

**Standard Renewal**

**Section I. Project Performance: Total Income (Including Mainstream Benefits) - Page 5**

Scoring Criteria for this section is revised to include optional narrative for victim service providers.

| <b>Total Income (including Mainstream Benefits)</b>  | <b>Source</b>           |
|--|-------------------------|
| RRH: % of persons age 18 and older who exited during the period or were enrolled for at least 1 year as of the end of the period who increased their total income (from all sources) as of most recent assessment<br><br><i>Projects who attained less than maximum points are eligible to receive 1 point if performance improved by 20% when comparing 7/1/2016-12/31/2017 to 7/1/2017 to 12/31/2018</i> | 7/1/17-12/31/18<br>HMIS |
| RRH operated by victim service providers: Optional narrative for % of participants who increased their total income during the period or were enrolled for at least 1 year as of the end of the period who increased their total income.   | FY2019<br>Local App     |

Technical Corrections - Revised 6/12/2019

**Standard Renewal**

**Section I. Project Performance: Expenditures - Page 6**

FY2017 spend down percentage ranges corrected for appropriate point values.

| Expenditures  | Source           |               |   |
|---|------------------|---------------|---|
| Total % on track to spend down (based on average monthly expenditures through April 30, 2019) | FY2017<br>Fiscal | ≥95%          | 4 |
|   |                  | 90% to 94.99% | 3 |
|   |                  | 85% to 89.99% | 2 |
|   |                  | 80% to 84.99% | 1 |
|   |                  | ≤79.99%       | 0 |

**New Expansion**

**Section I. Project Performance: Expenditures - Page 14**

FY2016 spend down percentage ranges corrected for appropriate point values.

| Expenditures   | Source           |               |   |
|--|------------------|---------------|---|
| Total % spend down (unspent funds are recaptured by HUD) | FY2016<br>Fiscal | ≥95%          | 6 |
|  |                  | 90% to 94.99% | 5 |
|  |                  | 85% to 89.99% | 3 |
|  |                  | 80% to 84.99% | 1 |
|  |                  | ≤79.99%       | 0 |

| Standard Renewal  |                      |   |     |
|---|----------------------|---|-----|
| PROJECT PERFORMANCE   |                      |   |     |
| <b>Housing Outcomes</b>   | <b>Source</b>        | <b>Maximum Points: 8</b>                      |     |
| <b>RRH: % of participants who exited to PH</b><br><br><i>Projects who attained less than maximum points are eligible to receive 1 point if performance improved by 20% when comparing 7/1/2016-12/31/2017 to 7/1/2017 to 12/31/2018</i>   | 7/1/17-12/31/18 HMIS | ≥80%  | 5   |
|   |                      | 75% to 79.99%                                 | 4   |
|   |                      | 70% to 74.99%                                 | 3   |
|   |                      | 65% to 69.99%                                 | 1   |
|   |                      | ≤64.99%                                       | 0   |
| <b>RRH operated by victim service providers: Optional narrative for % of participants who exited to PH</b>  | FY2019 Local App     | Points Earned Back (up to 80% of Points Lost) |     |
| <b>RRH: % of participants who were placed in PH within 30 days of entry into project</b><br><br><i>Projects who attained less than maximum points are eligible to receive 1 point if performance improved by 20% when comparing 7/1/2016-12/31/2017 to 7/1/2017 to 12/31/2018</i>   | 7/1/17-12/31/18 HMIS | ≥75%  | 3   |
|   |                      | 65% to 74.99%                                 | 2   |
|   |                      | 55% to 64.99%                                 | 1   |
|   |                      | 50 to 54.99%                                  | 0.5 |
|   |                      |   |     |
| <b>RRH operated by victim service providers: Optional narrative for % of participants who were placed in PH within 30 days of entry into project</b>  | FY2019 Local App     | Points Earned Back (up to 80% of Points Lost) |     |
| <b>PSH: % of participants who maintained or exited to PH</b><br><br><i>Projects who attained less than maximum points are eligible to receive 1 point if performance improved by 20% when comparing 7/1/2016-12/31/2017 to 7/1/2017 to 12/31/2018</i>   | 7/1/17-12/31/18 HMIS | ≥90%  | 8   |
|   |                      | 85% to 89.99%                                 | 5   |
|   |                      | 80% to 84.99%                                 | 3   |
|   |                      | 75% to 79.99%                                 | 1   |
|   |                      |   |     |
| <b>Total Income (including Mainstream Benefits)</b>   | <b>Source</b>        | <b>Maximum Points: 8</b>                      |     |
| <b>RRH: % of persons age 18 and older who exited during the period or were enrolled for at least 1 year as of the end of the period who increased their total income (from all sources) as of most recent assessment</b><br><br><i>Projects who attained less than maximum points are eligible to receive 1 point if performance improved by 20% when comparing 7/1/2016-12/31/2017 to 7/1/2017 to 12/31/2018</i>   | 7/1/17-12/31/18 HMIS | ≥80%  | 8   |
|   |                      | 70% to 79.99%                                 | 5   |
|   |                      | 60 to 69.99%                                  | 3   |
|   |                      | 50 to 59.99%                                  | 1   |
|   |                      |   |     |
| <b>RRH operated by victim service providers: Optional narrative for % of participants who increased their total income during the period or were enrolled for at least 1 year as of the end of the period who increased their total income.</b>   | FY2019 Local App     | Points Earned Back (up to 80% of Points Lost) |     |
| <b>PSH: % of persons age 18 and older who exited during the period or were enrolled for at least 1 year as of the end of the period who increased their total income (from all sources) as of most recent assessment</b><br><br><i>Projects who attained less than maximum points are eligible to receive 1 point if performance improved by 20% when comparing 7/1/2016-12/31/2017 to 7/1/2017 to 12/31/2018</i>   | 7/1/17-12/31/18 HMIS | ≥80%  | 8   |
|   |                      | 70% to 79.99%                                 | 5   |
|   |                      | 60 to 69.99%                                  | 3   |
|   |                      | 50 to 59.99%                                  | 1   |
|   |                      |   |     |
| <b>Earned Income</b>  | <b>Source</b>        | <b>Maximum Points: 4</b>                      |     |
| <b>RRH: % of persons age 18 through 61 who exited during the period or were enrolled for at least 1 year as of the end of the period who increased their earned income (from all sources) as of most recent assessment</b><br><br><i>Projects who attained less than maximum points are eligible to receive 1 point if performance improved by 20% when comparing 7/1/2016-12/31/2017 to 7/1/2017 to 12/31/2018</i> | 7/1/17-12/31/18 HMIS | ≥70%  | 4   |
|   |                      | 62% to 69.99%                                 | 2   |
|   |                      | ≤61.99%                                       | 0   |
|   |                      |   |     |
| <b>RRH operated by victim service providers: Optional narrative for % of persons age 18 through 61 who increased their earned income (i.e., employment income) as of the end of the operating year or program exit</b>  | FY2019 Local App     | Points Earned Back (up to 80% of Points Lost) |     |

|  |                             |                           |   |
|--|-----------------------------|---------------------------|---|
| <b>PSH:</b> % of persons age 18 through 61 who exited during the period or were enrolled for at least 1 year as of the end of the period who increased their <i>earned</i> income (from all sources) as of most recent assessment<br><br><i>Projects who attained less than maximum points are eligible to receive 1 point if performance improved by 20% when comparing 7/1/2016-12/31/2017 to 7/1/2017 to 12/31/2018</i> | 7/1/17-12/31/18 HMIS        | ≥20%                      | 4 |
|  |                             | 10% to 19.99%             | 2 |
|  |                             | ≤9.99%                    | 0 |
| <b>Utilization Rate</b>  | <b>Source</b>               | <b>Maximum Points: 6</b>  |   |
| Average % unit utilization rate during performance period<br><br><i>Projects who attained less than maximum points are eligible to receive 1 point if performance improved by 20% when comparing 7/1/2016-12/31/2017 to 7/1/2017 to 12/31/2018</i>   | 7/1/17-12/31/2018 HMIS      | ≥95%                      | 6 |
|  |                             | 90% to 94.99%             | 5 |
|  |                             | 85% to 89.99%             | 3 |
|  |                             | 80% to 84.99%             | 1 |
|  |                             | ≤79.99%                   | 0 |
| <b>Expenditures</b>  | <b>Source</b>               | <b>Maximum Points: 10</b> |   |
| Total % spend down (unspent funds are recaptured by HUD)   | FY2016 Fiscal               | ≥95%                      | 6 |
|  |                             | 90% to 94.99%             | 5 |
|  |                             | 85% to 89.99%             | 3 |
|  |                             | 80% to 84.99%             | 1 |
|  |                             | ≤79.99%                   | 0 |
| Total % on track to spend down (based on average monthly expenditures through April 30, 2019)  | FY2017 Fiscal               | ≥95%                      | 4 |
|  |                             | 90% to 94.99%             | 3 |
|  |                             | 85% to 89.99%             | 2 |
|  |                             | 80% to 84.99%             | 1 |
|  |                             | ≤79.99%                   | 0 |
| <b>DATA</b>  |                             |                           |   |
| <b>Timeliness</b>  | <b>Source</b>               | <b>Maximum Points: 6</b>  |   |
| <b>Project-Level:</b> % of records created in less than 7 days from enrollment/exit  | 7/1/17-12/31/18 HMIS        | >75%                      | 3 |
|  |                             | 65%-74.99%                | 2 |
|  |                             | 55% to 64.99%             | 1 |
| <b>Agency-Level (for all Agency projects in HMIS excluding coordinated entry):</b> % of records created in less than 7 days from enrollment/exit   | 7/1/17-12/31/18 HMIS        | >75%                      | 3 |
|  |                             | 65%-74.99%                | 2 |
|  |                             | 55% to 64.99%             | 1 |
| <b>Completeness</b>  | <b>Source</b>               | <b>Maximum Points: 6</b>  |   |
| Missing responses for Universal Data Elements *Note: DV projects are scored only on applicable data points (excluding personal identifying information)  |                             |                           |   |
| Personally Identifiable Information  | 7/1/2017 to 12/31/2018 HMIS | <5%                       | 3 |
|  |                             | 5-10%                     | 2 |
|  |                             | 10.1-15%                  | 1 |
| Error Rate for Universal Data Elements, Income, Destination and Chronic Homelessness   | 7/1/2017 to 12/31/2018 HMIS | <5%                       | 3 |
|  |                             | 5-10%                     | 2 |
|  |                             | 10.1-15%                  | 1 |
| <b>Responsiveness &amp; Accuracy</b>   | <b>Source</b>               | <b>Maximum Points: 4</b>  |   |
| Agency met response deadlines associated with HIC, PIT and APR reporting   | 7/1/17-12/31/18 HMIS        |                           | 2 |
| Agency data entry is accurate and does not require corrections   |                             |                           | 2 |

| PROJECT EFFECTIVENESS  |   |                           |   |
|--|---|---------------------------|---|
| <b>Low-Barrier and Housing First</b>   | <b>Source</b>                                 | <b>Maximum Points: 10</b> |   |
| The project follows a Low-Barrier approach, meaning the project does not screen out participants based on any of the following criteria:<br><ul style="list-style-type: none"> <li>- Having too little or no income</li> <li>- Active or history of substance abuse</li> <li>- Having a criminal record with exceptions for state-mandated restrictions</li> <li>- Having an eviction record</li> <li>- History of domestic violence (e.g., lack of protective order, period of separation from abuser, or law enforcement involvement)</li> </ul> | FY2019 Local App                              | 5                         |   |
| The project follows a Housing First approach, meaning the project does not terminate participants from the program for any of the following reasons:<br><ul style="list-style-type: none"> <li>- Failure to participate in supportive services</li> <li>- Failure to make progress on a service plan</li> <li>- Loss of income or failure to improve income</li> <li>- Being a victim of domestic violence</li> <li>- Any other activity not covered in a lease agreement</li> </ul>   | FY2019 Local App                              | 5                         |   |
| <b>Coordinated Entry Participation</b>   | <b>Source</b>                                 | <b>Maximum Points: 4</b>  |   |
| Total % participants who entered during the period had a previous enrollment in Coordinated Entry (IIF Housing) or had an approved transfer  | 7/1/17-12/31/18 HMIS                          | 100%                      | 4 |
|  |   | ≤99%                      | 0 |
| <b>Cost Effectiveness - Overall</b>  | <b>Source</b>                                 | <b>Maximum Points: 2</b>  |   |
| Project is cost-effective, including operations and supportive services, with such costs not deviating substantially from the norm in our CoC for the program type and population served.  | FY2019 Local App, FY2019 GIW & FY2018 CoC App | 2                         |   |
| <b>Cost Effectiveness - Project Type</b>   | <b>Source</b>                                 | <b>Maximum Points: 2</b>  |   |
| Project type results in rapid placement into permanent housing.  | FY2019 Local App                              | PSH, RRH                  | 2 |
|  |   | TH                        | 0 |
| <b>Cost Effectiveness - Budget</b>   | <b>Source</b>                                 | <b>Maximum Points: 2</b>  |   |
| % Supportive Services Costs Requested in FY2019  | FY2019 Local App                              | ≤20%                      | 2 |
|  |   | 21% to 35%                | 1 |
|  |   | ≥36%                      | 0 |
| OTHER  |   |                           |   |
| <b>CoC Monitoring (desk and onsite)</b>  | <b>Source</b>                                 | <b>Maximum Points: 2</b>  |   |
| Project is operating in conformance with CoC standards and Snohomish County contracting requirements, including agency fiscal and project management.  | CoC monitoring results 7/1/2017 to 12/31/2018 | 2                         |   |
| <b>Invoices</b>  | <b>Source</b>                                 | <b>Maximum Points: 2</b>  |   |
| Snohomish County Subrecipient: timely submission of monthly cost reimbursement invoices  | FY2016 & 2017 Fiscal                          | 2                         |   |
| <b>Chronically Homeless Dedicated Beds</b>   | <b>Source</b>                                 | <b>Maximum Points: 2</b>  |   |
| PSH: % of Beds that are dedicated to chronically homeless in FY2019.   | FY2019 Local App                              | 100%                      | 2 |
|  |   | ≤99%                      | 0 |

| Specific Population Focus   | Source           | <b>Maximum Points: 5</b> |   |
|---|------------------|--------------------------|---|
| Project has existing special capacity (in its facilities, program designs, tools, outreach or methodologies) to serve one (1) or more of the following subpopulations:<br>- <b>Chronically homeless individuals and/or families,</b><br>- <b>Veterans,</b><br>- <b>Families with children,</b><br>- <b>Youth (under age 25), and/or</b><br>- <b>Victims of domestic violence.</b> | FY2019 Local App | Yes                      | 5 |
|   |                  | No                       | 0 |

*If a project has insufficient data to score a criterion, the project will receive the averaged points for that criterion.*

|   |              |
|---|--------------|
| <b>Project Performance Points:</b>        | <b>36</b>    |
| <b>Data Points:</b>                       | <b>16</b>    |
| <b>Project Effectiveness Points:</b>      | <b>20</b>    |
| <b>Other Points (PSH/RRH):</b>            | <b>11/9</b>  |
| <b>Standard Renewal Points (PSH/RRH):</b> | <b>83/81</b> |

**Renewal Operating Less Than One Year**

| PROJECTED PROJECT PERFORMANCE   |                                  |   |     |
|---|----------------------------------|---|-----|
| <b>Housing Outcomes</b>   | <b>Source</b>                    | <b>Maximum Points: 4</b>                      |     |
| RRH: % of participants who will exit to PH  | FY2017 or<br>FY2018 Local<br>App | ≥80%  | 2   |
|   |                                  | 70% to 79.99%                                 | 1   |
|   |                                  | ≤69.99%                                       | 0   |
| RRH operated by victim service providers: Optional narrative for % of participants who will exit to PH  | FY2019 Local App                 | Points Earned Back (up to 80% of Points Lost) |     |
| RRH: % of participants who will be placed in PH within <b>30 days</b> of entry into project   | FY2017 or<br>FY2018 Local<br>App | ≥75%  | 2   |
|   |                                  | 60% to 74.99%                                 | 1   |
|   |                                  | ≤59.99%                                       | 0   |
| RRH operated by victim service providers: Optional narrative for % of participants who will be placed in PH within <b>30 days</b> of entry into project   | FY2019 Local App                 | Points Earned Back (up to 80% of Points Lost) |     |
| PSH: % of participants who will maintain or exit to PH  | FY2017 or<br>FY2018 Local<br>App | ≥90%  | 4   |
|   |                                  | 85% to 89.99%                                 | 2   |
|   |                                  | 80% to 84.99%                                 | 1   |
|   |                                  | ≤79.99%                                       | 0   |
| <b>Total Income (including Mainstream Benefits)</b>   | <b>Source</b>                    | <b>Maximum Points: 4</b>                      |     |
| RRH: % of persons age 18 and older who <i>will increase</i> their total income (from all sources) as of the end of the operating year or program exit   | FY2017 or<br>FY2018 Local<br>App | ≥80%  | 4   |
|   |                                  | 70% to 79.99%                                 | 2   |
|   |                                  | ≤69.99%                                       | 0   |
| RRH operated by victim service providers: Optional narrative for % of persons age 18 and older who <i>will increase</i> their total income (from all sources) as of the end of the operating year or program exit         | FY2019 Local App                 | Points Earned Back (up to 80% of Points Lost) |     |
| PSH: % of persons age 18 and older who will maintain or increase their total income (from all sources) as of the end of the operating year or program exit  | FY2017 or<br>FY2018 Local<br>App | ≥80%  | 4   |
|   |                                  | 70% to 79.99%                                 | 2   |
|   |                                  | ≤69.99%                                       | 0   |
| <b>Earned Income</b>  | <b>Source</b>                    | <b>Maximum Points: 2</b>                      |     |
| RRH: % of persons age 18 through 61 who will <i>increase</i> their earned income (i.e., employment income) as of the end of the operating year or program exit  | FY2017 or<br>FY2018 Local<br>App | ≥70%  | 2   |
|   |                                  | 62% to 69.99%                                 | 1   |
|   |                                  | ≤61.99%                                       | 0   |
| RRH operated by victim service provider: Optional narrative for % of persons age 18 through 61 who will <i>increase</i> their earned income (i.e., employment income) as of the end of the operating year or program exit | FY2019 Local App                 | Points Earned Back (up to 80% of Points Lost) |     |
| PSH: % of persons age 18 through 61 who will maintain or increase their earned income (i.e., employment income) as of the end of the operating year or program exit   | FY2017 or<br>FY2018 Local<br>App | ≥20%  | 2   |
|   |                                  | 12% to 19.99%                                 | 1   |
|   |                                  | ≤11.99%                                       | 0   |
| DATA  |                                  |   |     |
| <b>Timeliness</b>   | <b>Source</b>                    | <b>Maximum Points: 3</b>                      |     |
| Agency-Level (for all Agency projects in HMIS): average # of days between enrollment and record entry   | 7/1/17-<br>12/31/18<br>HMIS      | ≤5  | 1.5 |
|   |                                  | 6 to 10                                       | 1   |
|   |                                  | 11-15   | 0.5 |
| Agency-Level (for all Agency projects in HMIS): average # of days between exit and record exit  | 7/1/17-<br>12/31/18<br>HMIS      | ≤5  | 1.5 |
|   |                                  | 6 to 10                                       | 1   |
|   |                                  | 11-15   | 0.5 |
| <b>Responsiveness &amp; Accuracy</b>  | <b>Source</b>                    | <b>Maximum Points: 4</b>                      |     |
| Agency met response deadlines associated with HIC, PIT and APR reporting  | 7/1/17-<br>12/31/18<br>HMIS      | 2   |     |
| Agency data entry is accurate and does not require corrections  |                                  | 2   |     |

| PROJECT EFFECTIVENESS  |   |                           |   |
|--|---|---------------------------|---|
| <b>Low-Barrier and Housing First</b>   | <b>Source</b>   | <b>Maximum Points: 10</b> |   |
| The project follows a Low-Barrier approach, meaning the project does not screen out participants based on any of the following criteria:<br><ul style="list-style-type: none"> <li>- Having too little or no income</li> <li>- Active or history of substance abuse</li> <li>- Having a criminal record with exceptions for state-mandated restrictions</li> <br/> <li>- Having an eviction record</li> <li>- History of domestic violence (e.g., lack of protective order, period of separation from abuser, or law enforcement involvement)</li> </ul> | FY2019 Local App  | 5                         |   |
| The project follows a Housing First approach, meaning the project does not terminate participants from the program for any of the following reasons:<br><ul style="list-style-type: none"> <li>- Failure to participate in supportive services</li> <li>- Failure to make progress on a service plan</li> <li>- Loss of income or failure to improve income</li> <li>- Being a victim of domestic violence</li> <li>- Any other activity not covered in a lease agreement</li> </ul>   | FY2019 Local App  | 5                         |   |
| <b>Cost Effectiveness - Overall</b>  | <b>Source</b>   | <b>Maximum Points: 2</b>  |   |
| Project is cost-effective, including operations and supportive services, with such costs not deviating substantially from the norm in our CoC for the program type and population served.  | FY2019 Local App, FY2019 GIW & FY2017 or FY2018 CoC App | 2                         |   |
| <b>Cost Effectiveness - Project Type</b>   | <b>Source</b>   | <b>Maximum Points: 2</b>  |   |
| Project type results in rapid placement into permanent housing.  | FY2019 Local App  | PSH, RRH                  | 2 |
|  |   | TH                        | 0 |
| <b>Cost Effectiveness - Budget</b>   | <b>Source</b>   | <b>Maximum Points: 2</b>  |   |
| % Supportive Services Costs Requested in <b>FY2019</b>   | FY2019 Local App  | ≤20%                      | 2 |
|  |   | 21% to 35%                | 1 |
|  |   | ≥36%                      | 0 |
| OTHER  |   |                           |   |
| <b>Mainstream Services</b>   | <b>Source</b>   | <b>Maximum Points: 6</b>  |   |
| Project will provide transportation assistance to clients to attend mainstream benefit appointments, employment training, or jobs  | FY2017 or FY2018 Local App                              |                           | 2 |
| Project will assist participants in completing the Washington Connection online application for accessing mainstream benefits  | FY2017 or FY2018 Local App                              |                           | 2 |
| Project will follow-up with participants at least annually to ensure mainstream benefits are received and renewed  | FY2017 or FY2018 Local App                              |                           | 2 |
| <b>Specific Population Focus</b>   | <b>Source</b>   | <b>Maximum Points: 5</b>  |   |
| Project will have special capacity (in its facilities, program designs, tools, outreach or methodologies) to serve one (1) or more of the following subpopulations:<br><ul style="list-style-type: none"> <li>- <b>Chronically homeless individuals and/or families,</b></li> <li>- <b>Veterans,</b></li> <li>- <b>Families with children,</b></li> <li>- <b>Youth (under age 25), and/or</b></li> <li>- <b>Victims of domestic violence.</b></li> </ul>   | FY2019 Local App  | Yes                       | 5 |
|  |   | No                        | 0 |

| PROJECTED MILESTONES  |                            |                          |   |
|---|----------------------------|--------------------------|---|
| <b>Capital Projects</b>   | <b>Source</b>              | <b>Maximum Points: 6</b> |   |
| <b>Completion of Acquisition/Rehabilitation/New Construction:</b> Months from grant execution to complete acquisition/rehabilitation/new construction   | FY2019 Local App           | ≤12                      | 2 |
|   |                            | 13-18                    | 1 |
|   |                            | ≥19                      | 0 |
| <b>First Participant Housed:</b> Days from completion of acquisition/rehabilitation/new construction to house first participant   | FY2019 Local App           | ≤30                      | 2 |
|   |                            | ≥61                      | 0 |
| <b>Facility Near 100% Occupied:</b> Days from completion of acquisition/rehabilitation/new construction for facility to be near 100% occupied   | FY2019 Local App           | <90                      | 2 |
|   |                            | 91 to 120                | 1 |
|   |                            | ≥121                     | 0 |
| <b>Non-Capital Projects</b>   | <b>Source</b>              | <b>Maximum Points: 6</b> |   |
| <b>First Participant Housed:</b> Days from grant execution to house first participant   | FY2019 Local App           | ≤30                      | 4 |
|   |                            | 31-60                    | 2 |
|   |                            | ≥61                      | 0 |
| <b>Project at Capacity:</b> Days from grant execution for project to be at capacity   | FY2019 Local App           | <90                      | 2 |
|   |                            | 91 to 120                | 1 |
|   |                            | ≥121                     | 0 |
| AGENCY CAPACITY & EXPERIENCE  |                            |                          |   |
| <b>Federal Funds</b>  | <b>Source</b>              | <b>Maximum Points: 2</b> |   |
| Currently operating ≥1 other federally funded projects  | FY2017 or FY2018 Local App |                          | 2 |
| <b>Financial Management Capacity</b>  | <b>Source</b>              | <b>Maximum Points: 2</b> |   |
| Agency has capacity to submit monthly cost reimbursement invoices and to meet program expenses in advance of reimbursement  | FY2017 or FY2018 Local App |                          | 2 |
| <b>Homeless Documentation</b>   | <b>Source</b>              | <b>Maximum Points: 4</b> |   |
| Agency's years of experience with documenting homelessness according to HUD's Defining "Homeless" Rule  | FY2017 or FY2018 Local App | ≥3                       | 2 |
|   |                            | 1 to 2                   | 1 |
|   |                            | <1                       | 0 |
| Currently operating ≥1 project serving homeless households  | FY2017 or FY2018 Local App | ≥1                       | 2 |
| <b>PSH Chronic Homeless Documentation</b>   | <b>Source</b>              | <b>Maximum Points: 2</b> |   |
| Agency's years of experience with documenting chronic homelessness according to the CoC interim rule, 24 CFR § 578.3*<br><i>*In accordance with the applicable definition in effect at the time</i> | FY2017 or FY2018 Local App | ≥2                       | 2 |
|   |                            | 1                        | 1 |
|   |                            | <1                       | 0 |
| <b>PSH: Agency Experience Operating PSH</b>   | <b>Source</b>              | <b>Maximum Points: 6</b> |   |
| Agency's years of experience with operating a PSH project serving chronically homeless households   | FY2017 or FY2018 Local App | ≥2                       | 2 |
|   |                            | 1                        | 1 |
|   |                            | <1                       | 0 |
| Currently operating ≥1 PSH project serving chronically homeless households  | FY2017 or FY2018 Local App | ≥1                       | 2 |
| Agency's experience operating a similar size/scale of project   | FY2017 or FY2018 Local App | ≥1                       | 2 |
| <b>RRH: Agency Experience Operating RRH</b>   | <b>Source</b>              | <b>Maximum Points: 6</b> |   |
| Agency's years of experience with operating a RRH project   | FY2017 or FY2018 Local App | ≥2                       | 2 |
|   |                            | 1                        | 1 |
|   |                            | <1                       | 0 |
| Currently operating ≥1 rapid rehousing project  | FY2017 or FY2018 Local App | ≥1                       | 2 |
| Agency's experience operating a similar size/scale of project   | FY2017 or FY2018 Local App | ≥1                       | 2 |

| <b>Low-Barrier and Housing First Experience</b>   | <b>Source</b>                    | <b>Maximum Points: 4</b> |   |
|---|----------------------------------|--------------------------|---|
| Agency has experience successfully implementing ≥1 project using a low-barrier approach   | FY2017 or<br>FY2018 Local<br>App |                          | 2 |
| Agency has experience successfully implementing ≥1 project using a housing first approach   | FY2017 or<br>FY2018 Local<br>App |                          | 2 |
| <b>Mainstream Services</b>  | <b>Source</b>                    | <b>Maximum Points: 2</b> |   |
| Agency has experience connecting participants to mainstream service systems   | FY2017 Local<br>App              |                          | 2 |
| <b>Culturally Competent Services</b>  | <b>Source</b>                    | <b>Maximum Points: 4</b> |   |
| Agency conducts/provides cultural competency training for all staff at least every three (3) years  | FY2017 or<br>FY2018 Local<br>App |                          | 1 |
| Agency evaluates and modifies the way in which its services are accessible (language, location, delivery style) to populations whose modes of engagement are different than the majority population | FY2017 or<br>FY2018 Local<br>App |                          | 1 |
| Agency identifies specific culturally-based needs of populations and modifies the services delivered in order to meet those needs, including acquiring and institutionalizing cultural knowledge    | FY2017 or<br>FY2018 Local<br>App |                          | 1 |
| Agency periodically conducts a self-assessment and reviews its cultural competency, including obtaining input from client and non-client culturally diverse populations and key stakeholders        | FY2017 or<br>FY2018 Local<br>App |                          | 1 |
| <b>Community Involvement</b>  | <b>Source</b>                    | <b>Maximum Points: 4</b> |   |
| Agency participation in local committees/consortiums  | FY2019 Local<br>App              | ≥5                       | 2 |
|   |                                  | 2 to 4                   | 1 |
|   |                                  | ≤1                       | 0 |
| Agency Lead Role in ≥1 local committee/consortium   | FY2019 Local<br>App              |                          | 2 |

|  |              |
|--|--------------|
| <b>Projected Project Performance Points:</b>                   | <b>10</b>    |
| <b>Data Points:</b>  | <b>7</b>     |
| <b>Project Effectiveness Points:</b>                           | <b>16</b>    |
| <b>Other Points:</b>   | <b>11</b>    |
| <b>Projected Milestones Points:</b>                            | <b>6</b>     |
| <b>Agency Capacity &amp; Experience Points (PSH/RRH):</b>      | <b>30/28</b> |
| <b>Renewal Operating &lt; 1 Year Project Points (PSH/RRH):</b> | <b>80/78</b> |

**New Expansion**

**ADDITIONAL THRESHOLD CRITERIA FOR NEW EXPANSION PROJECTS**

Local Applications for new expansion projects will be reviewed only for (A) new Permanent Supportive Housing dedicated to serving chronically homeless, (B) new Permanent Supportive Housing that meets the requirements of DedicatedPLUS, or (C) new Rapid Rehousing dedicated to homeless households coming directly from the streets or shelter, or households meeting the criteria of paragraph (4) of HUD's definition of homeless.

In addition, for new expansion projects, the project must demonstrate that it is not replacing other funding sources and that it will increase the number of units in the project, or serve additional persons.

| ADDITIONAL THRESHOLD CRITERIA (NEW EXPANSION PROJECTS)  | Pass/Fail |
|---|-----------|
| The project is Permanent Supportive Housing dedicated to serving chronically homeless or DedicatedPLUS, or Rapid Rehousing dedicated to homeless households coming directly from the streets or shelter, or households meeting the criteria of paragraph (4) of HUD's definition of homeless. |           |
| The project not replacing other funding sources and it will increase the number of units in the project, or serve additional persons.   |           |

| PROJECT PERFORMANCE   |                         |   |     |
|---|-------------------------|---|-----|
| Housing Outcomes  | Source                  | Maximum Points:                               | 8   |
| <b>RRH:</b> % of participants who exited to PH<br><br><i>Projects who attained less than maximum points are eligible to receive 1 point if performance improved by 20% when comparing 7/1/2016-12/31/2017 to 7/1/2017 to 12/31/2018</i>   | 7/1/17-12/31/18<br>HMIS | ≥80%  | 5   |
|   |                         | 75% to 79.99%                                 | 4   |
|   |                         | 70% to 74.99%                                 | 3   |
|   |                         | 65% to 69.99%                                 | 1   |
|   |                         | ≤64.99%                                       | 0   |
| <b>RRH operated by victim service providers:</b> Optional narrative for % of participants who exited to PH  | FY2019 Local App        | Points Earned Back (up to 80% of Points Lost) |     |
| <b>RRH:</b> % of participants who were placed in PH within <b>30 days</b> of entry into project<br><br><i>Projects who attained less than maximum points are eligible to receive 1 point if performance improved by 20% when comparing 7/1/2016-12/31/2017 to 7/1/2017 to 12/31/2018</i>  | 7/1/17-12/31/18<br>HMIS | ≥75%  | 3   |
|   |                         | 65% to 74.99%                                 | 2   |
|   |                         | 55% to 64.99%                                 | 1   |
|   |                         | 50 to 54.99%                                  | 0.5 |
| <b>RRH operated by victim service providers:</b> Optional narrative for % of participants who were placed in PH within 30 days of entry into project  | FY2019 Local App        | Points Earned Back (up to 80% of Points Lost) |     |
| <b>PSH:</b> % of participants who maintained or exited to PH<br><br><i>Project is consistent with the Homeless Prevention and Response System Strategic Plan and the Consolidated Plan.</i>   | 7/1/17-12/31/18<br>HMIS | ≥90%  | 8   |
|   |                         | 85% to 89.99%                                 | 5   |
|   |                         | 80% to 84.99%                                 | 3   |
|   |                         | 75% to 79.99%                                 | 1   |
| Total Income (including Mainstream Benefits)  | Source                  | Maximum Points:                               | 8   |
| <b>RRH:</b> % of persons age 18 and older who <i>increased</i> their total income (from all sources) as of program exit<br><br><i>Projects who attained less than maximum points are eligible to receive 1 point if performance improved by 20% when comparing 7/1/2016-12/31/2017 to 7/1/2017 to 12/31/2018</i>                                      | 7/1/17-12/31/18<br>HMIS | ≥80%  | 8   |
|   |                         | 70% to 79.99%                                 | 5   |
|   |                         | 60 to 69.99%                                  | 3   |
|   |                         | 50 to 59.99%                                  | 1   |
| <b>RRH operated by victim service providers:</b> Optional narrative for % of persons age 18 and older who increased their total income (from all sources) as of the end of the operating year or program exit   | FY2019 Local App        | Points Earned Back (up to 80% of Points Lost) |     |
| <b>PSH:</b> % of persons age 18 and older who <i>increased</i> their total income (from all sources) as of the end of the performance period or program exit<br><br><i>Projects who attained less than maximum points are eligible to receive 1 point if performance improved by 20% when comparing 7/1/2016-12/31/2017 to 7/1/2017 to 12/31/2018</i> | 7/1/17-12/31/18<br>HMIS | ≥80%  | 8   |
|   |                         | 70% to 79.99%                                 | 5   |
|   |                         | 60 to 69.99%                                  | 3   |
|   |                         | 50 to 59.99%                                  | 1   |

| <b>Earned Income</b>   | <b>Source</b>                  | <b>Maximum Points:</b>                        | <b>4</b>  |
|--|--------------------------------|---|-----------|
| <b>RRH:</b> % of persons age 18 through 61 who <i>increased</i> their earned income (i.e., employment income) as of the end of the operating year or program exit<br><br><i>Projects who attained less than maximum points are eligible to receive 1 point if performance improved by 20% when comparing 7/1/2016-12/31/2017 to 7/1/2017 to 12/31/2018</i> | 7/1/17-12/31/18<br>HMIS        | ≥70%  | 4         |
|  |                                | 62% to 69.99%                                 | 2         |
|  |                                | ≤61.99%                                       | 0         |
| <b>RRH</b> operated by victim service providers: Optional narrative for % of persons age 18 through 61 who increased their earned income (i.e., employment income) as of the end of the operating year or program exit   | FY2019 Local App               | Points Earned Back (up to 80% of Points Lost) |           |
| <b>PSH:</b> % of persons age 18 through 61 who <i>increased</i> their earned income (i.e., employment income) as of the end of the operating year or program exit<br><br><i>Projects who attained less than maximum points are eligible to receive 1 point if performance improved by 20% when comparing 7/1/2016-12/31/2017 to 7/1/2017 to 12/31/2018</i> | 7/1/17-12/31/18<br>HMIS        | ≥20%  | 4         |
|  |                                | 10% to 19.99%                                 | 2         |
|  |                                | ≤9.99%  | 0         |
| <b>Utilization Rate</b>  | <b>Source</b>                  | <b>Maximum Points:</b>                        | <b>6</b>  |
| Average % unit utilization rate during performance period<br><br><i>Projects who attained less than maximum points are eligible to receive 1 point if performance improved by 20% when comparing 7/1/2016-12/31/2017 to 7/1/2017 to 12/31/2018</i>   | 7/1/17-12/31/2018<br>HMIS      | ≥95%  | 6         |
|  |                                | 90% to 94.99%                                 | 5         |
|  |                                | 85% to 89.99%                                 | 3         |
|  |                                | 80% to 84.99%                                 | 1         |
|  |                                | ≤79.99%                                       | 0         |
| <b>Expenditures</b>  | <b>Source</b>                  | <b>Maximum Points:</b>                        | <b>10</b> |
| Total % spend down (unspent funds are recaptured by HUD)   | FY2016 Fiscal                  | ≥95%  | 6         |
|  |                                | 90% to 94.99%                                 | 5         |
|  |                                | 85% to 89.99%                                 | 3         |
|  |                                | 80% to 84.99%                                 | 1         |
|  |                                | ≤79.99%                                       | 0         |
| Total % on track to spend down (based on average monthly expenditures through April 30, 2019)  | FY2017 Fiscal                  | ≥95%  | 4         |
|  |                                | 90% to 94.99%                                 | 3         |
|  |                                | 85% to 89.99%                                 | 2         |
|  |                                | 80% to 84.99%                                 | 1         |
|  |                                | ≤79.99%                                       | 0         |
| <b>DATA</b>  |                                |   |           |
| <b>Timeliness</b>  | <b>Source</b>                  | <b>Maximum Points:</b>                        | <b>6</b>  |
| <b>Project-Level:</b> % of records created in less than 7 days from enrollment/exit  | 7/1/17-12/31/18<br>HMIS        | >75%  | 3         |
|  |                                | 65%-74.99%                                    | 2         |
|  |                                | 55% to 64.99%                                 | 1         |
| <b>Agency-Level (for all Agency projects in HMIS excluding coordinated entry):</b> % of records created in less than 7 days from enrollment/exit   | 7/1/17-12/31/18<br>HMIS        | >75%  | 3         |
|  |                                | 65%-74.99%                                    | 2         |
|  |                                | 55% to 64.99%                                 | 1         |
| <b>Completeness</b>  | <b>Source</b>                  | <b>Maximum Points:</b>                        | <b>6</b>  |
| Missing responses for Universal Data Elements *Note: DV projects are scored only on applicable data points (excluding personal identifying information)  |                                |   |           |
| Personally Identifiable Information  | 7/1/2017 to 12/31/2018<br>HMIS | <5%   | 3         |
|  |                                | 5-10%   | 2         |
|  |                                | 10.1-15%                                      | 1         |
| Error Rate for Universal Data Elements, Income, Destination and Chronic Homelessness   | 7/1/2017 to 12/31/2018<br>HMIS | <5%   | 3         |
|  |                                | 5-10%   | 2         |
|  |                                | 10.1-15%                                      | 1         |
| <b>Responsiveness &amp; Accuracy</b>   | <b>Source</b>                  | <b>Maximum Points:</b>                        | <b>4</b>  |
| Agency met response deadlines associated with HIC, PIT and APR reporting   | 7/1/17-12/31/18<br>HMIS        |   | 2         |
| Agency data entry is accurate and does not require corrections   |                                |   | 2         |

| PROJECT EFFECTIVENESS  |   |                           |   |
|--|---|---------------------------|---|
| <b>Low-Barrier and Housing First</b>   | <b>Source</b>                                 | <b>Maximum Points: 10</b> |   |
| The project follows a Low-Barrier approach, meaning the project does not screen out participants based on any of the following criteria:<br><ul style="list-style-type: none"> <li>- Having too little or no income</li> <li>- Active or history of substance abuse</li> <li>- Having a criminal record with exceptions for state-mandated restrictions</li> <li>- Having an eviction record</li> <li>- History of domestic violence (e.g., lack of protective order, period of separation from abuser, or law enforcement involvement)</li> </ul> | FY2019 Local App                              | 5                         |   |
| The project follows a Housing First approach, meaning the project does not terminate participants from the program for any of the following reasons:<br><ul style="list-style-type: none"> <li>- Failure to participate in supportive services</li> <li>- Failure to make progress on a service plan</li> <li>- Loss of income or failure to improve income</li> <li>- Being a victim of domestic violence</li> <li>- Any other activity not covered in a lease agreement</li> </ul>   | FY2019 Local App                              | 5                         |   |
| <b>Coordinated Entry Participation</b>   | <b>Source</b>                                 | <b>Maximum Points: 4</b>  |   |
| Total % participants who entered during the period had a previous enrollment in Coordinated Entry (IIF Housing) or had an approved transfer  | 7/1/17-12/31/18<br>HMIS                       | 100%                      | 4 |
|  |   | ≤99%                      | 0 |
| <b>Cost Effectiveness - Overall</b>  | <b>Source</b>                                 | <b>Maximum Points: 2</b>  |   |
| Project is cost-effective, including operations and supportive services, with such costs not deviating substantially from the norm in our CoC for the program type and population served.  | 7/1/17-12/31/18<br>HMIS                       | 2                         |   |
| <b>Cost Effectiveness - Project Type</b>   | <b>Source</b>                                 | <b>Maximum Points: 2</b>  |   |
| Project type results in rapid placement into permanent housing.  | FY2019 Local App                              | PSH, RRH                  | 2 |
|  |   | TH                        | 0 |
| <b>Cost Effectiveness - Budget</b>   | <b>Source</b>                                 | <b>Maximum Points: 2</b>  |   |
| % Supportive Services Costs Requested in FY2019  | FY2019 Local App                              | ≤20%                      | 2 |
|  |   | 21% to 35%                | 1 |
|  |   | ≥36%                      | 0 |
| OTHER  |   |                           |   |
| <b>CoC Monitoring (desk and onsite)</b>  | <b>Source</b>                                 | <b>Maximum Points: 2</b>  |   |
| Project is operating in conformance with CoC standards and Snohomish County contracting requirements, including agency fiscal and project management.  | CoC monitoring results 7/1/2017 to 12/31/2018 | 2                         |   |
| <b>Invoices</b>  | <b>Source</b>                                 | <b>Maximum Points: 2</b>  |   |
| Snohomish County Subrecipient: timely submission of monthly cost reimbursement invoices  | FY2016 & 2017<br>Fiscal                       | 2                         |   |
| <b>Chronically Homeless Dedicated Beds</b>   | <b>Source</b>                                 | <b>Maximum Points: 2</b>  |   |
| PSH: % of Beds that are dedicated to chronically homeless in FY2019.   | FY2019 Local App                              | 100%                      | 2 |
|  |   | ≤99%                      | 0 |

| Specific Population Focus  | Source           | Maximum Points: 5 |   |
|--|------------------|-------------------|---|
| Project has existing special capacity (in its facilities, program designs, tools, outreach or methodologies) to serve one (1) or more of the following subpopulations:<br>- Chronically homeless individuals and/or families,<br>- Veterans,<br>- Families with children,<br>- Youth (under age 25), and/or<br>- Victims of domestic violence. | FY2019 Local App | Yes               | 5 |
|  |                  | No                | 0 |

*If a project has insufficient data to score a criterion, the project will receive the averaged points for that criterion.*

|  |              |
|--|--------------|
| <i>Project Performance Points:</i>             | <i>36</i>    |
| <i>Data Points:</i>                            | <i>16</i>    |
| <i>Project Effectiveness Points:</i>           | <i>20</i>    |
| <i>Other Points (PSH/RRH):</i>                 | <i>11/9</i>  |
| <i>New Expansion Project Points (PSH/RRH):</i> | <i>83/81</i> |

**New Project**

**ADDITIONAL THRESHOLD CRITERIA FOR NEW PROJECTS**

Local Applications for new projects will be reviewed only for (A) new Permanent Supportive Housing dedicated to serving chronically homeless, (B) new Permanent Supportive Housing that meets the requirements of DedicatedPLUS, (C) new Rapid Rehousing dedicated to homeless households coming directly from the streets or shelter, or households meeting the criteria of paragraph (4) of HUD's definition of homeless, or (d) new Joint Component Transitional Housing-Rapid Rehousing dedicated to homeless households coming directly from the streets or shelter, or households meeting the criteria of paragraph (4) of HUD's definition of homeless.

| ADDITIONAL THRESHOLD CRITERIA (NEW PROJECTS)   | Pass/Fail |
|--|-----------|
| The project is a Permanent Supportive Housing dedicated to serving chronically homeless or DedicatedPLUS, or a Rapid Rehousing or Joint Component project dedicated to homeless households coming directly from the streets or shelter, or households meeting the criteria of paragraph (4) of HUD's definition of homeless. |           |

| PROJECTED PROJECT PERFORMANCE  |                  |   |   |
|--|------------------|---|---|
| <b>Housing Outcomes</b>  | <b>Source</b>    | <b>Maximum Points: 4</b>                      |   |
| <b>RRH/Joint Component:</b> % of participants who will exit to PH  | FY2019 Local App | ≥80%  | 2 |
|  |                  | 70% to 79.99%                                 | 1 |
|  |                  | ≤69.99%                                       | 0 |
| <b>RRH/Joint Component operated by victim service provider:</b> Optional narrative for % of participants who will exit to PH   | FY2019 Local App | Points Earned Back (up to 80% of Points Lost) |   |
| <b>RRH/Joint Component:</b> % of participants who will be placed in PH within <b>30 days</b> of entry into project   | FY2019 Local App | ≥75%  | 2 |
|  |                  | 60% to 74.99%                                 | 1 |
|  |                  | ≤59.99%                                       | 0 |
| <b>RRH/Joint Component operated by victim service providers:</b> Optional narrative for % of participants who will be placed in PH within <b>30 days</b> of entry into project   | FY2019 Local App | Points Earned Back (up to 80% of Points Lost) |   |
| <b>PSH:</b> % of participants who will maintain or exit to PH  | FY2019 Local App | ≥90%  | 4 |
|  |                  | 85% to 89.99%                                 | 2 |
|  |                  | 80% to 84.99%                                 | 1 |
|  |                  | ≤79.99%                                       | 0 |
| <b>Total Income (including Mainstream Benefits)</b>  | <b>Source</b>    | <b>Maximum Points: 4</b>                      |   |
| <b>RRH/Joint Component:</b> % of persons age 18 and older who <i>will increase</i> their total income (from all sources) as of the end of the operating year or program exit   | FY2019 Local App | ≥80%  | 4 |
|  |                  | 70% to 79.99%                                 | 2 |
|  |                  | ≤69.99%                                       | 0 |
| <b>RRH/Joint Component operated by victim service providers:</b> Optional narrative for % of persons age 18 and older who <i>will increase</i> their total income (from all sources) as of the end of the operating year or program exit | FY2018 Local App | Points Earned Back (up to 80% of Points Lost) |   |
| <b>PSH:</b> % of persons age 18 and older who will maintain or increase their total income (from all sources) as of the end of the operating year or program exit  | FY2019 Local App | ≥80%  | 4 |
|  |                  | 70% to 79.99%                                 | 2 |
|  |                  | ≤69.99%                                       | 0 |
| <b>Earned Income</b>   | <b>Source</b>    | <b>Maximum Points: 2</b>                      |   |
| <b>RRH/Component:</b> % of persons age 18 through 61 who will <i>increase</i> their earned income (i.e., employment income) as of the end of the operating year or program exit  | FY2019 Local App | ≥70%  | 2 |
|  |                  | 62% to 69.99%                                 | 1 |
|  |                  | ≤61.99%                                       | 0 |
| <b>RRH/Joint Component operated by victim service providers:</b> Optional narrative for % of persons age 18 through 61 who will <i>increase</i> their earned income (i.e., employment income) as of the end of the operating year or     | FY2019 Local App | Points Earned Back (up to 80% of Points Lost) |   |
| <b>PSH:</b> % of persons age 18 through 61 who will maintain or increase their earned income (i.e., employment income) as of the end of the operating year or program exit   | FY2019 Local App | ≥20%  | 2 |
|  |                  | 12% to 19.99%                                 | 1 |
|  |                  | ≤11.99%                                       | 0 |

| DATA   |                  |  |                          |
|--|------------------|--|--------------------------|
| <b>Timeliness</b>  | <b>Source</b>    | <b>Maximum Points: 3</b>   |                          |
| Agency-Level (for all Agency projects in HMIS): average # of days between enrollment and record entry  | 7/1/17-12/31/18  | ≤5   | 1.5                      |
|  | HMIS             | 6 to 10  | 1                        |
|  |                  | 11-15  | 0.5                      |
| Agency-Level (for all Agency projects in HMIS): average # of days between exit and record exit   | 7/1/17-12/31/18  | ≤5   | 1.5                      |
|  | HMIS             | 6 to 10  | 1                        |
|  |                  | 11-15  | 0.5                      |
| <b>Responsiveness &amp; Accuracy</b>   | <b>Source</b>    | <b>Maximum Points: 4</b>   |                          |
| Agency met response deadlines associated with HIC, PIT and APR reporting   | 7/1/17-12/31/18  | 2  |                          |
| Agency data entry is accurate and does not require corrections   | HMIS             | 2  |                          |
| PROJECT EFFECTIVENESS  |                  |  |                          |
| <b>Low-Barrier and Housing First</b>   | <b>Source</b>    | <b>Maximum Points: 10</b>  |                          |
| The project follows a Low-Barrier approach, meaning the project does not screen out participants based on any of the following criteria:<br><ul style="list-style-type: none"> <li>- Having too little or no income</li> <li>- Active or history of substance abuse</li> <li>- Having a criminal record with exceptions for state-mandated restrictions</li> <li>- Having an eviction record</li> <li>- History of domestic violence (e.g., lack of protective order, period of separation from abuser, or law enforcement involvement)</li> </ul> | FY2019 Local App | 5  |                          |
|  |                  | The project follows a Housing First approach, meaning the project does not terminate participants from the program for any of the following reasons:<br><ul style="list-style-type: none"> <li>- Failure to participate in supportive services</li> <li>- Failure to make progress on a service plan</li> <li>- Loss of income or failure to improve income</li> <li>- Being a victim of domestic violence</li> <li>- Any other activity not covered in a lease agreement</li> </ul> | 5                        |
| <b>Cost Effectiveness - Overall</b>  | <b>Source</b>    |  | <b>Maximum Points: 2</b> |
| Project is cost-effective, including operations and supportive services, with such costs not deviating substantially from the norm in our CoC for the program type and population served.  | FY2019 Local App | 2  |                          |
| <b>Cost Effectiveness - Project Type</b>   | <b>Source</b>    | <b>Maximum Points: 2</b>   |                          |
| Project type results in rapid placement into permanent housing.  | FY2019 Local App | PSH, RRH, Joint  | 2                        |
|  |                  | TH   | 0                        |
| <b>Cost Effectiveness - Budget</b>   | <b>Source</b>    | <b>Maximum Points: 2</b>   |                          |
| % Supportive Services Costs Requested in FY2018  | FY2019 Local App | ≤20%   | 2                        |
|  |                  | 21% to 35%   | 1                        |
|  |                  | ≥36%   | 0                        |
| OTHER  |                  |  |                          |
| <b>Mainstream Services</b>   | <b>Source</b>    | <b>Maximum Points: 6</b>   |                          |
| Project will provide transportation assistance to clients to attend mainstream benefit appointments, employment training, or jobs  | FY2019 Local App | 2  |                          |
| Project will assist participants in completing the Washington Connection online application for accessing mainstream benefits  | FY2019 Local App | 2  |                          |
| Project will follow-up with participants at least annually to ensure mainstream benefits are received and renewed  | FY2019 Local App | 2  |                          |

| <b>Specific Population Focus</b>   |                  | <b>Source</b>    | <b>Maximum Points: 5</b> |   |
|--|------------------|------------------|--------------------------|---|
| Project will have special capacity (in its facilities, program designs, tools, outreach or methodologies) to serve one (1) or more of the following subpopulations:<br>- <b>Chronically homeless individuals and/or families,</b><br>- <b>Veterans,</b><br>- <b>Families with children,</b><br>- <b>Youth (under age 25),</b> and/or<br>- <b>Victims of domestic violence.</b> | FY2019 Local App | Yes              | 5                        |   |
|  |                  | No               | 0                        |   |
| <b>PROJECTED MILESTONES</b>  |                  |                  |                          |   |
| <b>Capital Projects</b>  |                  | <b>Source</b>    | <b>Maximum Points: 6</b> |   |
| <b>Completion of Acquisition/Rehabilitation/New Construction:</b> Months from grant execution to complete acquisition/rehabilitation/new construction  | FY2019 Local App | ≤12              | 2                        |   |
|  |                  | 13-18            | 1                        |   |
|  |                  | ≥19              | 0                        |   |
| <b>First Participant Housed:</b> Days from completion of acquisition/rehabilitation/new construction to house first participant  | FY2019 Local App | ≤30              | 2                        |   |
|  |                  | 31-60            | 1                        |   |
|  |                  | ≥61              | 0                        |   |
| <b>Facility Near 100% Occupied:</b> Days from completion of acquisition/rehabilitation/new construction for facility to be near 100% occupied  | FY2019 Local App | <90              | 2                        |   |
|  |                  | 91 to 120        | 1                        |   |
|  |                  | ≥121             | 0                        |   |
| <b>Non-Capital Projects</b>  |                  | <b>Source</b>    | <b>Maximum Points: 6</b> |   |
| <b>First Participant Housed:</b> Days from grant execution to house first participant  | FY2018 Local App | ≤30              | 4                        |   |
|  |                  | 31-60            | 2                        |   |
|  |                  | ≥61              | 0                        |   |
| <b>Project at Capacity:</b> Days from grant execution for project to be at capacity  | FY2018 Local App | <90              | 2                        |   |
|  |                  | 91 to 120        | 1                        |   |
|  |                  | ≥121             | 0                        |   |
| <b>AGENCY CAPACITY &amp; EXPERIENCE</b>  |                  |                  |                          |   |
| <b>Federal Funds</b>   |                  | <b>Source</b>    | <b>Maximum Points: 2</b> |   |
| Currently operating ≥1 other federally funded projects   |                  | FY2018 Local App |                          | 2 |
| <b>Financial Management Capacity</b>   |                  | <b>Source</b>    | <b>Maximum Points: 2</b> |   |
| Agency has capacity to submit monthly cost reimbursement invoices and to meet program expenses in advance of reimbursement   |                  | FY2019 Local App |                          | 2 |
| <b>Homeless Documentation</b>  |                  | <b>Source</b>    | <b>Maximum Points: 4</b> |   |
| Agency's years of experience with documenting homelessness according to HUD's Defining "Homeless" Rule   | FY2019 Local App | ≥3               | 2                        |   |
|  |                  | 1 to 2           | 1                        |   |
|  |                  | <1               | 0                        |   |
| Currently operating ≥1 project serving homeless households   | FY2019 Local App | ≥1               | 2                        |   |
| <b>PSH Chronic Homeless Documentation</b>  |                  | <b>Source</b>    | <b>Maximum Points: 2</b> |   |
| Agency's years of experience with documenting chronic homelessness according to the CoC interim rule, 24 CFR § 578.3*<br><i>*In accordance with the applicable definition in effect at the time</i>  | FY2019 Local App | ≥2               | 2                        |   |
|  |                  | 1                | 1                        |   |
|  |                  | <1               | 0                        |   |
| <b>PSH: Agency Experience Operating PSH</b>  |                  | <b>Source</b>    | <b>Maximum Points: 6</b> |   |
| Agency's years of experience with operating a PSH project serving chronically homeless households  | FY2019 Local App | ≥2               | 2                        |   |
|  |                  | 1                | 1                        |   |
|  |                  | <1               | 0                        |   |
| Currently operating ≥1 PSH project serving chronically homeless households   | FY2019 Local App | ≥1               | 2                        |   |
| Agency's experience operating a similar size/scale of project  | FY2019 Local App | ≥1               | 2                        |   |

|   |                  |                          |   |
|---|------------------|--------------------------|---|
| <b>RRH/Joint Component: Agency Experience Operating RRH</b>   | <b>Source</b>    | <b>Maximum Points: 6</b> |   |
| Agency's years of experience with operating a RRH project   | FY2019 Local App | ≥2                       | 2 |
|   |                  | 1                        | 1 |
|   |                  | <1                       | 0 |
| Currently operating ≥1 RRH project  | FY2019 Local App | ≥1                       | 2 |
| Agency's experience operating a similar size/scale of project   | FY2019 Local App | ≥1                       | 2 |
| <b>Low-Barrier and Housing First Experience</b>   | <b>Source</b>    | <b>Maximum Points: 4</b> |   |
| Agency has experience successfully implementing ≥1 project using a low-barrier approach   | FY2019 Local App |                          | 2 |
| Agency has experience successfully implementing ≥1 project using a housing first approach   | FY2019 Local App |                          | 2 |
| <b>Mainstream Services</b>  | <b>Source</b>    | <b>Maximum Points: 2</b> |   |
| Agency has experience connecting participants to mainstream service systems   | FY2019 Local App |                          | 2 |
| <b>Culturally Competent Services</b>  | <b>Source</b>    | <b>Maximum Points: 4</b> |   |
| Agency conducts/provides cultural competency training for all staff at least every three (3) years  | FY2018 Local App |                          | 1 |
| Agency evaluates and modifies the way in which its services are accessible (language, location, delivery style) to populations whose modes of engagement are different than the majority population | FY2019 Local App |                          | 1 |
| Agency identifies specific culturally-based needs of populations and modifies the services delivered in order to meet those needs, including acquiring and institutionalizing cultural knowledge    | FY2019 Local App |                          | 1 |
| Agency periodically conducts a self-assessment and reviews its cultural competency, including obtaining input from client and non-client culturally diverse populations and key stakeholders        | FY2019 Local App |                          | 1 |
| <b>Community Involvement</b>  | <b>Source</b>    | <b>Maximum Points: 4</b> |   |
| Agency participation in local committees/consortiums  | FY2019 Local App | ≥5                       | 2 |
|   |                  | 2 to 4                   | 1 |
|   |                  | ≤1                       | 0 |
| Agency Lead Role in ≥1 local committee/consortium   | FY2019 Local App |                          | 2 |

|   |              |
|---|--------------|
| <b>Projected Project Performance Points:</b>              | <b>10</b>    |
| <b>Data Points:</b>                                       | <b>7</b>     |
| <b>Project Effectiveness Points:</b>                      | <b>16</b>    |
| <b>Other Points:</b>                                      | <b>11</b>    |
| <b>Projected Milestones Points:</b>                       | <b>6</b>     |
| <b>Agency Capacity &amp; Experience Points (PSH/RRH):</b> | <b>30/28</b> |
| <b>New Project Points (PSH/RRH):</b>                      | <b>80/78</b> |