

INTRODUCTION

Annually, the U.S. Department of Housing and Urban Development (HUD) holds a national competition for Continuum of Care (CoC) Program funds. This competition brings funds into Snohomish County to provide housing and services to individuals and families who are experiencing homelessness.

These Scoring Instructions have been developed to measure project performance and capacity using objective scoring criteria, including the HEARTH Performance Measures. These Instructions detail how Snohomish County Office of Community and Homeless Services (OCHS) staff and the Project Review Committee (PRC), an independent body, will evaluate projects applications. This method of project evaluation has been reviewed and approved by the CoC Application Oversight Committee, a committee of the Partnership to End Homelessness (PEH) CoC Board.

Project scores will be used to review projects that are submitted to HUD in the FY2020 CoC competition. However, in order to best serve our community by providing effective projects and capturing the maximum funds available, projects will be ranked according to HUD’s priorities as established in the FY2020 Notice of Funding Availability (NOFA), as well as according to local priorities and need. Consistent with the FY2019 CoC NOFA, projects submitted by victim service providers will be evaluated in a manner that takes into consideration the unique circumstances of victim service providers and the population they serve.

OCHS will generate the data needed for scoring through CSV export of enrollment level data from the Homeless Management Information System (HMIS) that is processed via sql server and analyzed by the HMIS Data & Program Analysts. Additionally, OCHS staff will compile information from sources such as fiscal records and applicable communications. The source of the data reviewed is specified for each criteria.

THRESHOLD CRITERIA

Project applications will be reviewed to determine whether they meet eligibility thresholds; projects that do not meet the threshold criteria will not be scored. Applications will be rejected and not considered for review for any of the following reasons: (1) application materials are not received by the deadline, (2) the application is not consistent with the Plan to End Homelessness and the Consolidated Plan, (3) the agency has outstanding County or HUD monitoring, or OIG Audit finding(s) that are overdue or unsatisfactory, (4) the project does not comply with the requirements of the CoC interim rule (24 CFR part 578), including requirements to participate in the Coordinated Entry (CE) System and the Snohomish County HMIS.

THRESHOLD CRITERIA (ALL PROJECTS)	Pass/Fail
Application materials were received by the deadline.	
Project is consistent with the Homeless Prevention and Response System Strategic Plan and the Consolidated Plan.	
No outstanding County or HUD monitoring and/or OIG Audit findings where the response is overdue or unsatisfactory.	
Project complies with the requirements of the CoC interim rule (24 CFR part 578), including, but not limited to: <ul style="list-style-type: none"> - The project fills (or will fill) all vacancies exclusively from the coordinated entry system. Referrals are made based on local priorities and preferences (which consider length of time homeless, the vulnerabilities of participants and/or severity of service needs) for the project type. - The project participates (or will participate) in the Snohomish County HMIS 	

EVALUATION METHOD

Project applications will be categorized as one of the following: Standard Renewal, Renewals Operating Less Than One Year, New Standard Renewal Expansion, New Operating Less Than One Year Expansion, or New. All project applications will be evaluated and scored using the criteria in these Instructions; however, the PRC, in ranking projects, will consider the priorities and information contained in the FY2020 NOFA. Projects will be scored according to the **percentage** of points received.

Standard Renewals: Standard Renewals are renewing projects that have operated for a full 12-month period. These projects will be evaluated using project performance data from HMIS and other objective data gathered from HMIS and other sources, such as invoices and monitoring.

Renewals Operating Less Than One Year: Renewals Operating Less Than One Year are renewing CoC and Youth Homelessness Demonstration Program (YHDP) projects that have not yet begun operating or have begun operating but have not yet completed a full 12-month period. These projects will be evaluated using the information provided in their FY2018 or FY2019 Local Application (for the FY they were originally funded), project performance data from HMIS and other sources, such as invoices.

New Standard Renewal Expansion Projects: New Standard Renewal Expansion Projects are projects that are an expansion of an existing eligible renewal project. These projects must increase the number of units in the project, or serve additional persons. These projects will be evaluated using project performance data from HMIS and other objective data gathered from HMIS and other sources, such as invoices and monitoring.

New Operating Less Than One Year Expansion Projects: New Operating Less Than One Year Expansion Projects are projects that are an expansion of an existing eligible renewal projects that have not yet begun operating or have begun operating but have not yet completed a full 12-month period. These projects will be evaluated using the information provided in their FY2018 or FY2019 Local Application (for the FY they were originally funded), project performance data from HMIS and other sources, such as invoices.

New Projects: New Projects are projects that have never been awarded CoC Program funds, this includes an expansion of a non-CoC funded project. These projects will be evaluated and scored using HUD’s scoring criteria, guidance, and priorities from past NOFAs, as well as HMIS data for data timeliness if applicable.

Optional Narrative for projects submitted by victim service provider: Given the unique circumstance of victim service providers and the population they serve, the Optional Narrative provides an agency an opportunity to earn back points in the same category in which the points were lost. If full points were received, additional points (beyond the maximum indicated) will not be awarded if a narrative is

<i>Standard Renewals</i>	<i>Max. Pts</i>
<i>Project Performance Points:</i>	<i>36</i>
<i>Data Points:</i>	<i>16</i>
<i>Project Effectiveness Points:</i>	<i>17</i>
<i>Other Points (DV-RRH/RRH/PSH):</i>	<i>26/24/26</i>
<i>Standard Renewal Points (DV-RRH/RRH/PSH)*:</i>	<i>95/93/95</i>

<i>Renewals Operating < 1 Year</i>	<i>Max. Pts</i>
<i>Projected Project Performance Points (SSO/DV-TH-RRH/TH-RRH/RRH/PSH):</i>	<i>6/12/12/10/10</i>
<i>Data Points:</i>	<i>7</i>
<i>Project Effectiveness Points (SSO/DV-TH-RRH/TH-RRH/RRH/PSH):</i>	<i>11/13/13/13/13</i>
<i>Other Points:</i>	<i>26/28/26/26/26</i>
<i>Projected Milestones Points:</i>	<i>6</i>
<i>Agency Capacity & Experience Points (SSO/DV-TH-RRH/TH-RRH/RRH/PSH):</i>	<i>24/30/30/24/26</i>
<i>Renewal Operating < 1 Year Project Points (SSO/DV-TH-RRH/TH-RRH/RRH/PSH):</i>	<i>80/96/94/86/88</i>

<i>New Expansion Renewal Projects</i>	<i>Max. Pts</i>
<i>Project Performance Points:</i>	<i>36</i>
<i>Data Points:</i>	<i>16</i>
<i>Project Effectiveness Points:</i>	<i>17</i>
<i>Other Points (DV-RRH/RRH/PSH):</i>	<i>26/24/26</i>
<i>New Expansion Project Points (DV-RRH/RRH/PSH)*:</i>	<i>95/93/95</i>

<i>New Expansion Operating < 1 Year Projects</i>	<i>Max. Pts</i>
<i>Project Performance Points (SSO/DV-TH-RRH/TH-RRH/RRH/PSH):</i>	<i>6/12/12/10/10</i>
<i>Data Points:</i>	<i>7</i>
<i>Project Effectiveness Points:</i>	<i>11/13/13/13/13</i>
<i>Other Points (SSO/DV-TH-RRH/TH-RRH/RRH/PSH):</i>	<i>26/28/26/26/26</i>
<i>New Expansion Project Points (SSO/DV-TH-RRH/TH-RRH/RRH/PSH)*:</i>	<i>50/60/58/56/56</i>

<i>New Projects</i>	<i>Max. Pts</i>
<i>Projected Project Performance Points (DV-TH-RRH/TH-RRH/DV-RRH/RRH/PSH):</i>	<i>12/12/10/10/10</i>
<i>Data Points:</i>	<i>7</i>
<i>Project Effectiveness Points:</i>	<i>13</i>
<i>Other Points:</i>	<i>23/21/23/21/21</i>
<i>Projected Milestones Points:</i>	<i>6</i>
<i>Agency Capacity & Experience Points (DV-TH-RRH/TH-RRH/DV-RRH/RRH/PSH):</i>	<i>30/30/24/24/26</i>
<i>New Project Points (DV-TH-RRH/TH-RRH/DV-RRH/RRH/PSH)*:</i>	<i>91/89/83/81/83</i>

*Projects will be scored according to the **percentage** of points received.

Standard Renewal			
PROJECT PERFORMANCE			
Housing Outcomes	Source	Maximum Points: 8	
RRH: % of participants who exited to PH	7/1/18-12/31/19 HMIS	≥80%	5
<i>Projects who attained less than maximum points are eligible to receive 1 point if performance improved by 20% when comparing 7/1/2017 - 12/31/2018 to 7/1/18 - 12/31/19</i>		75% to 79.99%	4
		70% to 74.99%	3
		65% to 69.99%	1
		≤64.99%	0
RRH operated by victim service providers: Optional narrative for % of participants who exited to PH	FY2019 Local App	Points Earned Back (up to 80% of Points Lost)	
RRH: % of participants who were placed in PH within 30 days of entry into project	7/1/18-12/31/19 HMIS	≥65%	3
<i>Projects who attained less than maximum points are eligible to receive 1 point if performance improved by 20% when comparing 7/1/2017 - 12/31/2018 to 7/1/18 - 12/31/19</i>		55% to 64.99%	2
		45% to 54.99%	1
		≤44.99%	0
RRH operated by victim service providers: Optional narrative for % of participants who were placed in PH within 30 days of entry into project	FY2019 Local App	Points Earned Back (up to 80% of Points Lost)	
PSH: % of participants who maintained or exited to PH	7/1/18-12/31/19 HMIS	≥90%	8
<i>Projects who attained less than maximum points are eligible to receive 1 point if performance improved by 20% when comparing 7/1/2017 - 12/31/2018 to 7/1/18 - 12/31/19</i>		85% to 89.99%	5
		80% to 84.99%	3
		75% to 79.99%	1
Total Income (including Mainstream Benefits)	Source	Maximum Points: 8	
RRH: % of persons age 18 and older who exited during the period or were enrolled for at least 1 year as of the end of the period who increased their total income (from all sources) as of most recent assessment	7/1/18-12/31/19 HMIS	≥75%	8
<i>Projects who attained less than maximum points are eligible to receive 1 point if performance improved by 20% when comparing 7/1/2017 - 12/31/2018 to 7/1/18 - 12/31/19</i>		60% to 74.99%	5
		40% to 59.99%	3
		30% to 39.99%	1
RRH operated by victim service providers: Optional narrative for % of participants who increased their total income during the period or were enrolled for at least 1 year as of the end of the period who increased their total income.	FY2019 Local App	Points Earned Back (up to 80% of Points Lost)	
PSH: % of persons age 18 and older who exited during the period or were enrolled for at least 1 year as of the end of the period who increased their total income (from all sources) as of most recent assessment	7/1/18-12/31/19 HMIS	≥75%	8
<i>Projects who attained less than maximum points are eligible to receive 1 point if performance improved by 20% when comparing 7/1/2017 - 12/31/2018 to 7/1/18 - 12/31/19</i>		65% to 74.99%	5
		55% to 64.99%	3
		45% to 54.99%	1
Earned Income	Source	Maximum Points: 4	
RRH: % of persons age 18 through 61 who exited during the period or were enrolled for at least 1 year as of the end of the period who increased their earned income (employment income) as of most recent assessment	7/1/18-12/31/19 HMIS	≥70%	4
<i>Projects who attained less than maximum points are eligible to receive 1 point if performance improved by 20% when comparing 7/1/2017 - 12/31/2018 to 7/1/18 - 12/31/19</i>		60% to 69.99%	3
		50% to 59.99%	2
		40% to 49.99%	1
RRH operated by victim service providers: Optional narrative for % of persons age 18 through 61 who increased their earned income (i.e., employment income) as of the end of the operating year or program exit	FY2019 Local App	Points Earned Back (up to 80% of Points Lost)	
PSH: % of persons age 18 through 61 who exited during the period or were enrolled for at least 1 year as of the end of the period who increased their		≥20%	4
		15% to 19.99%	3

CoC Rating Criteria FY2020

earned income (employment income) as of most recent assessment	7/1/18-12/31/19 HMIS	10% to 14.99%	2
<i>Projects who attained less than maximum points are eligible to receive 1 point if performance improved by 20% when comparing 7/1/2017 - 12/31/2018 to 7/1/18 - 12/31/19</i>		5% to 9.99%	1
Utilization Rate	Source	Maximum Points: 6	
Average % unit utilization rate during performance period		≥95%	6
<i>Projects who attained less than maximum points are eligible to receive 1 point if performance improved by 20% when comparing 7/1/2017 - 12/31/2018 to 7/1/18 - 12/31/19</i>	7/1/18-12/31/19 HMIS	90% to 94.99%	5
		85% to 89.99%	3
		80% to 84.99%	1
		≤79.99%	0
Expenditures	Source	Maximum Points: 10	
Total % spend down (unspent funds are recaptured by HUD)	FY2017 Fiscal	≥95%	6
		85% to 94.99%	4
		75% to 84.99%	2
		≤74.99%	0
Total % on track to spend down (based on average monthly expenditures through May 31, 2020)	FY2018 Fiscal	≥95%	4
		90% to 94.99%	3
		85% to 89.99%	2
		80% to 84.99%	1
		≤79.99%	0
DATA			
Timeliness	Source	Maximum Points: 6	
Project-Level: average # of days between enrollment and record entry	7/1/18-12/31/19 HMIS	< 7	1.5
		7 to 10	1
		11-15	0.5
Project-Level: average # of days between exit and record exit	7/1/18-12/31/19 HMIS	< 7	1.5
		7 to 10	1
		11-15	0.5
Agency-Level (for all Agency projects in HMIS excluding coordinated entry): average # of days between enrollment and record entry	7/1/18-12/31/19 HMIS	< 7	1.5
		7 to 10	1
		11-15	0.5
Agency-Level (for all Agency projects in HMIS excluding coordinated entry): average # of days between exit and record exit	7/1/18-12/31/19 HMIS	< 7	1.5
		7 to 10	1
		11-15	0.5
Completeness	Source	Maximum Points: 6	
Missing responses for Universal Data Elements *Note: DV projects are scored only on applicable data points (excluding personal identifying information)			
Personally Identifiable Information	7/1/18-12/31/19 HMIS	<5%	3
		5-10%	2
		10.1-15%	1
Error Rate for Universal Data Elements, Income, Destination and Chronic Homelessness	7/1/18-12/31/19 HMIS	<5%	3
		5-10%	2
		10.1-15%	1
Responsiveness & Accuracy	Source	Maximum Points: 4	
Agency met response deadlines associated with HIC, PIT and APR reporting	7/1/18-12/31/19 HMIS		2
Agency data entry is accurate and does not require corrections			2
PROJECT EFFECTIVENESS			
Low-Barrier and Housing First	Source	Maximum Points: 9	
The Agency provided the Program Rules given to the participants which outline the project follows a Low-Barrier approach, meaning the project does not screen out participants based on any of the following criteria: <ul style="list-style-type: none"> - Having too little or no income - Active or history of substance abuse - Having a criminal record with exceptions for state-mandated restrictions - Having an eviction record 	FY2019 Local App	Yes	3
		No	0

CoC Rating Criteria FY2020

- History of domestic violence (e.g., lack of protective order, period of separation from abuser, or law enforcement involvement)			
The Agency provided the Grievance Policy given to participants which demonstrates the project has a process to address situations which may jeopardize housing or project assistance to ensure participants are terminated in only the most severe cases	FY2019 Local App	Yes	3
		No	0
The Agency provided the Termination Policy which demonstrated the project follows a Housing First approach, meaning the project does not terminate participants from the program for any of the following reasons and provides the participant with a clear termination policy: <ul style="list-style-type: none"> - Failure to participate in supportive services - Failure to make progress on a service plan - Loss of income or failure to improve income - Being a victim of domestic violence - Any other activity not covered in a lease agreement 	FY2019 Local App	Yes	3
		No	0
Coordinated Entry Participation	Source	Maximum Points: 4	
Total % participants who entered during the period had a previous enrollment in Coordinated Entry (IIF Housing) or had an approved transfer	7/1/18-12/31/19 HMIS	100%	4
		≤99%	0
Cost Effectiveness - Overall	Source	Maximum Points: 2	
Project is cost-effective, including operations and supportive services, with such costs not deviating substantially from the norm in our CoC for the program type and population served.	FY2019 Local App, FY2019 GIW & FY2018 CoC App		2
Cost Effectiveness - Project Type	Source	Maximum Points: 2	
Project type results in rapid placement into permanent housing.	FY2019 Local App	PSH, RRH, TH-RRH	2
		TH, SSO	0
OTHER			
CoC Monitoring (desk and onsite)	Source	Maximum Points: 2	
Project is operating in conformance with CoC standards and Snohomish County contracting requirements, including agency fiscal and project management.	CoC monitoring results 7/1/2018 to 12/31/2019		2
Invoices	Source	Maximum Points: 2	
Snohomish County Subrecipient: timely submission of monthly cost reimbursement invoices	FY2018 & 2019 Fiscal		2
Project dedicated to Serving Target population of Victims of Domestic Violence	Source	Maximum Points: 2/0/0	
The Agency has a process for measuring and assessing its ability to ensure the safety of survivors within the project including safety planning and the intake procedures.	FY2020 Local App	Y	2
		N	0
PSH: Chronically Homeless Dedicated Beds	Source	Maximum Points: 0/0/2	
PSH: % of Beds that are dedicated to chronically homeless in FY2020.	FY2020 Local App	100%	2
		≤99%	0
Specific Population Focus	Source	Maximum Points: 5	
Project has existing special capacity (in its facilities, program designs, tools, outreach or methodologies) to serve one (1) or more of the following subpopulations: <ul style="list-style-type: none"> - Chronically homeless individuals and/or families, - Veterans, - Families with children, - Youth (under age 25), and/or - Victims of domestic violence. 	FY2020 Local App	Yes	5
		No	0
Employment	Source	Maximum Points: 2	
Agency listed partnerships with employment, educational, and/or training organizations.	FY2020 Local App	≥2	2
		1	1

		<1	0
Volunteerism	Source	Maximum Points: 2	
Agency described steps to increase volunteer opportunities for target population.	FY2020 Local App		2
Culturally Competent Services	Source	Maximum Points: 5	
Agency conducts/provides cultural competency training for all staff at least every three (3) years. Agency's date of last training is within last 3 years.	FY2020 Local App	Yes	1
		No	0
The Agency demonstrates ability to hire staff which reflect the demographics of target population being served by the project.	FY2020 Local App		2
			1
			0
Agency adequately identifies specific culturally-based needs of populations and how they modify the way in which services are made accessible (language, location, delivery style) to those who are especially vulnerable and have the highest barriers accessing assistance.	FY2020 Local App		1
			0.5
			0
Application described the agency's self-assessment and review process for its cultural competency. Included recruitment process for obtaining input from client and non-client culturally diverse populations, and key stakeholders and how input will be used for project/service improvement.	FY2020 Local App		1
			0.5
			0
COVID-19 Bonus Services	Source	Maximum Points: 6	
The Agency continued to take referrals and enroll new clients into programs that are currently operating.	FY2020 Local App	Yes	2
		No	0
For the Project, the Agency continued to move clients into permanent housing and continued to assess, evaluate and address client's needs.	FY2020 Local App	Housing and Client Needs	4
		Housing or Client Needs	2
		None	0

If a project has insufficient data to score a criterion, the project will receive the averaged points for that criterion.

Standard Renewals	Max. Pts
Project Performance Points:	36
Data Points:	16
Project Effectiveness Points:	17
Other Points (DV-RRH/RRH/PSH):	26/24/26
Standard Renewal Points (DV-RRH/RRH/PSH)*:	95/93/95

Renewal Operating Less Than One Year			
PROJECTED PROJECT PERFORMANCE			
Housing Outcomes	Source	Maximum Points: 2/6/4/4/4	
SSO: % of participants who will exit to PH	FY2017 YHDP App	≥75%	2
		70% to 74.99%	1
		≤69.99%	0
TH (of TH-RRH): % of participants who will exit into PH (self resolve or RRH) from TH	FY2019 Local App or FY2019 YHDP Contract	≥80%	2
		70% to 79.99%	1
		≤69.99%	0
TH (of TH-RRH) operated by victim service providers: Optional narrative for % of participants who will exit into PH (self resolve or RRH) from TH	FY2019 Local App or FY2019 YHDP Contract	Points Earned Back (up to 80% of Points Lost)	
RRH: % of participants who will exit to PH RHH (of TH-RRH): % of participants who will exit to PH from RRH	FY2019 Local App or FY2019 YHDP Contract	≥80%	2
		70% to 79.99%	1
		≤69.99%	0
RRH operated by victim service providers: Optional narrative for % of participants who will exit to PH	FY2019 Local App or FY2019 YHDP Contract	Points Earned Back (up to 80% of Points Lost)	
RRH: % of participants who will be placed in PH within 30 days of entry into project RHH (of TH-RRH): % of participants who will be placed in PH within 30 days of entry into project (whether they utilize TH or not)	FY2019 Local App or FY2019 YHDP Contract	≥75%	2
		60% to 74.99%	1
		≤59.99%	0
RRH operated by victim service providers: Optional narrative for % of participants who will be placed in PH within 30 days of entry into project	FY2019 Local App or FY2019 YHDP Contract	Points Earned Back (up to 80% of Points Lost)	
PSH: % of participants who will maintain or exit to PH	FY2019 Local App	≥90%	4
		85% to 89.99%	2
		80% to 84.99%	1
		≤79.99%	0
Total Income (including Mainstream Benefits)	Source	Maximum Points: 4	
SSO: % of participants who will maintain or increase their participation in education	FY2019 YHDP Contract	≥75%	4
		60% to 74.99%	2
		≤59.99%	0
RRH: % of persons age 18 and older who will maintain or increase their total income (from all sources) as of the end of the operating year or program exit	FY2019 Local App or FY2019 YHDP Contract	≥80%	4
		70% to 79.99%	2
		≤69.99%	0
RRH operated by victim service providers: Optional narrative for % of persons age 18 and older who will maintain or increase their total income (from all sources) as of the end of the operating year or program exit	FY2019 Local App or FY2019 YHDP Contract	Points Earned Back (up to 80% of Points Lost)	
PSH: % of persons age 18 and older who will maintain or increase their total income (from all sources) as of the end of the operating year or program exit	FY2019 Local App	≥80%	4
		70% to 79.99%	2
		≤69.99%	0
Earned Income	Source	Maximum Points: 0/2/2/2/2	
RRH: % of persons age 18 through 61 who will maintain or increase their earned income (i.e., employment income) as of the end of the operating year or program exit	FY2019 Local App or FY2019 YHDP Contract	≥70%	2
		62% to 69.99%	1
		≤61.99%	0
RRH operated by victim service provider: Optional narrative for % of persons age 18 through 61 who will maintain or increase their earned income (i.e., employment income) as of the end of the operating year or program exit	FY2019 Local App or FY2019 YHDP Contract	Points Earned Back (up to 80% of Points Lost)	
PSH: % of persons age 18 through 61 who will maintain or increase their earned income (i.e., employment income) as of the end of the operating year or program exit	FY2019 Local App	≥20%	2
		12% to 19.99%	1
		≤11.99%	0
DATA			
Timeliness	Source	Maximum Points: 3	
Agency-Level (for all Agency projects in HMIS): average # of days between enrollment and record entry	7/1/18-12/31/19 HMIS	< 7	1.5
		7 to 10	1
		11-15	0.5
Agency-Level (for all Agency projects in HMIS): average # of days between exit and record exit	7/1/18-12/31/19 HMIS	< 7	1.5
		7 to 10	1
		11-15	0.5
Responsiveness & Accuracy	Source	Maximum Points: 4	

Agency met response deadlines associated with HIC, PIT and APR reporting	7/1/18-12/31/19 HMIS	2	
Agency data entry is accurate and does not require corrections		2	
PROJECT EFFECTIVENESS			
Low-Barrier and Housing First	Source	Maximum Points: 9	
The Agency provided the Program Rules given to the participants which outline the project follows a Low-Barrier approach, meaning the project does not screen out participants based on any of the following criteria: <ul style="list-style-type: none"> - Having too little or no income - Active or history of substance abuse - Having a criminal record with exceptions for state-mandated - Having an eviction record - History of domestic violence (e.g., lack of protective order, period of separation from abuser, or law enforcement involvement) 	FY2020 Local App	Yes	3
		No	0
The Agency provided the Grievance Policy given to participants which demonstrates the project has a process to address situations which may jeopardize housing or project assistance to ensure participants are terminated in only the most severe cases	FY2020 Local App	Yes	3
		No	0
The Agency provided the Termination Policy which demonstrated the project follows a Housing First approach, meaning the project does not terminate participants from the program for any of the following reasons and provides the participant with a clear termination policy: <ul style="list-style-type: none"> - Failure to participate in supportive services - Failure to make progress on a service plan - Loss of income or failure to improve income - Being a victim of domestic violence - Any other activity not covered in a lease agreement 	FY2020 Local App	Yes	3
		No	0
Cost Effectiveness - Overall	Source	Maximum Points: 2	
Project is cost-effective, including operations and supportive services, with such costs not deviating substantially from the norm in our CoC for the program type and population served.	FY2020 Local App, FY2019 GIW & FY2017 or FY2018 CoC App	2	
Cost Effectiveness - Project Type	Source	Maximum Points: 0/2/2/2/2	
Project type results in rapid placement into permanent housing.	FY2020 Local App	PSH, RRH, TH-RRH	2
		SSO and TH only	0
OTHER			
Project dedicated to Serving Target population of Victims of Domestic Violence	Source	Maximum Points: 0/2/0/0/0	
The Agency has a process for measuring and assessing its ability to ensure the safety of survivors within the project including safety planning and the intake procedures.	FY2019 Local App - Supplemental App	Y	2
		N	0
Mainstream Services	Source	Maximum Points: 6	
Project will provide transportation assistance to clients to attend mainstream benefit appointments, employment training, or jobs OR SSO Projects ONLY: Projects serving youth under 18 will provide transportation assistance to attend mainstream benefits appoints (health insurance), school, or other system involved appointments (juvenile justice, behavioral health, DCYF)	FY2019 Local App or FY2017 YHDP App	2	
Project will assist participants in completing the Washington Connection online application for accessing mainstream benefits OR SSO Projects ONLY: Projects serving youth under 18 will assist participants in completing educational goals	FY2019 Local App or FY2017 YHDP App	2	
Project will follow-up with participants at least annually to ensure mainstream benefits and other needed supportive services are received and renewed	FY2019 Local App or FY2017 YHDP App	2	
Specific Population Focus	Source	Maximum Points: 5	
Project will have special capacity (in its facilities, program designs, tools, outreach or methodologies) to serve one (1) or more of the following subpopulations: <ul style="list-style-type: none"> - Chronically homeless individuals and/or families, - Veterans, - Families with children, - Youth (under age 25), and/or - Victims of domestic violence. 	FY2020 Local App	Yes	5
		No	0
Employment	Source	Maximum Points: 2	

Agency listed partnerships with employment, educational, and/or training organizations.	FY2020 Local App	≥2	2
		1	1
		<1	0
Volunteerism	Source	Maximum Points: 2	
Agency described steps to increase volunteer opportunities for target population.	FY2020 Local App		2
Culturally Competent Services	Source	Maximum Points: 5	
Agency conducts/provides cultural competency training for all staff at least every three (3) years. Agency's date of last training is within last 3 years.	FY2020 Local App	Yes	1
		No	0
The Agency demonstrates ability to hire staff which reflect the demographics of target population being served by the project.	FY2020 Local App		2
			1
			0
Agency adequately identifies specific culturally-based needs of populations and how they modify the way in which services are made accessible (language, location, delivery style) to those who are especially vulnerable and have the highest barriers accessing assistance.	FY2020 Local App		1
			0.5
			0
Application described the agency's self-assessment and review process for its cultural competency. Included recruitment process for obtaining input from client and non-client culturally diverse populations, and key stakeholders and how input will be used for project/service improvement.	FY2020 Local App		1
			0.5
			0
COVID-19 Bonus Services	Source	Maximum Points: 6	
The Agency continued to take referrals and enroll new clients into programs that are currently operating.	FY2020 Local App	Yes	2
		No	0
For the Project, the Agency continued to move clients into permanent housing and continued to assess, evaluate and address client's needs.	FY2020 Local App	Housing and Client Needs	4
		Housing or Client Needs	2
		None	0
PROJECTED MILESTONES			
Non-Capital Projects	Source	Maximum Points: 6	
First Participant Housed: Days from grant execution to house first participant	FY2020 Local App	≤30	4
		31-45	3
		46-60	2
		61-70	1
		>70	0
Project at Capacity: Days from grant execution for project to be at capacity	FY2020 Local App	<90	2
		91 to 120	1
		≥121	0
AGENCY CAPACITY & EXPERIENCE			
Federal Funds	Source	Maximum Points: 2	
Currently operating ≥1 other federally funded projects	FY2019 Local App or FY2017 YHDP App		2
Financial Management Capacity	Source	Maximum Points: 2	
Agency has capacity to submit monthly cost reimbursement invoices and to meet program expenses in advance of reimbursement	FY2019 Local App or FY2017 YHDP App		2
Homeless Documentation	Source	Maximum Points: 4	
Agency's years of experience with documenting homelessness according to HUD's Defining "Homeless" Rule	FY2019 Local App or FY2017 YHDP App	≥3	2
		1 to 2	1
		<1	0
Currently operating ≥1 project serving homeless households	FY2019 Local App or FY2017 YHDP App	≥1	2
PSH: Chronic Homeless Documentation	Source	Maximum Points: 0/0/0/0/2	
Agency's years of experience with documenting chronic homelessness according to the CoC interim rule, 24 CFR § 578.3* <i>*In accordance with the applicable definition in effect at the time</i>	FY2017 or FY2018 Local App	≥2	2
		1	1
		<1	0
SSO: Agency Experience Operating SSO	Source	Maximum Points: 6/0/0/0/0	
Agency's years of experience with operating a SSO project	FY2019 Local App or FY2017 YHDP App	≥2	2
		1	1
		<1	0
Currently operating ≥1 SSO project	FY2019 Local App or FY2017 YHDP App	≥1	2
Agency's experience operating a similar size/scale of project	FY2019 Local App or FY2017 YHDP App	≥1	2
TH (of TH-RRH): Agency Experience Operating Short Term TH/Crisis Housing	Source	Maximum Points: 0/6/0/0/0	
Agency's years of experience with operating a short term TH/crisis housing project	FY2019 Local App or	≥2	2

	FY2019 Local App or FY2017 YHDP App	1	1
		<1	0
Currently operating ≥1 short term TH/crisis housing project	FY2019 Local App or FY2017 YHDP App	≥1	2
Agency's experience operating a similar size/scale of project	FY2019 Local App or FY2017 YHDP App	≥1	2
RRH: Agency Experience Operating RRH	Source	Maximum Points: 0/6/6/6/0	
Agency's years of experience with operating a RRH project	FY2019 Local App or FY2017 YHDP App	≥2	2
		1	1
		<1	0
Currently operating ≥1 rapid rehousing project	FY2019 Local App or FY2017 YHDP App	≥1	2
Agency's experience operating a similar size/scale of project	FY2019 Local App or FY2017 YHDP App	≥1	2
PSH: Agency Experience Operating PSH	Source	Maximum Points: 0/0/0/0/6	
Agency's years of experience with operating a PSH project serving chronically homeless households	FY2017 or FY2018 Local App	≥2	2
		1	1
		<1	0
Currently operating ≥1 PSH project serving chronically homeless households	FY2017 or FY2018 Local App	≥1	2
Agency's experience operating a similar size/scale of project	FY2017 or FY2018 Local App	≥1	2
Agency has experience successfully implementing ≥1 project using a housing first approach	FY2017 or FY2018 Local App		2
Low-Barrier and Housing First Experience	Source	Maximum Points: 4	
Agency has experience successfully implementing ≥1 project using a low-barrier approach	FY2019 Local App or FY2017 YHDP App		2
Agency has experience successfully implementing ≥1 project using a housing first approach	FY2019 Local App or FY2017 YHDP App		2
Mainstream Services	Source	Maximum Points: 2	
Agency has experience connecting participants to mainstream service systems	FY2019 Local App or FY2017 YHDP App		2
Community Involvement	Source	Maximum Points: 4	
Agency participation in local committees/consortiums	FY2020 Local App	≥5	2
		2 to 4	1
		≤1	0
Agency Lead Role in ≥1 local committee/consortium	FY2020 Local App		2

Renewals Operating < 1 Year	Max. Pts
Projected Project Performance Points (SSO/DV-TH-RRH/TH-RRH/RRH/PSH):	6/12/12/10/10
Data Points:	7
Project Effectiveness Points (SSO/DV-TH-RRH/TH-RRH/RRH/PSH):	11/13/13/13/13
Other Points:	26/28/26/26/26
Projected Milestones Points:	6
Agency Capacity & Experience Points (SSO/DV-TH-RRH/TH-RRH/RRH/PSH):	24/30/30/24/26
Renewal Operating < 1 Year Project Points (SSO/DV-TH-RRH/TH-RRH/RRH/PSH):	80/96/94/86/88

New Expansion Renewal Projects

ADDITIONAL THRESHOLD CRITERIA (NEW EXPANSION PROJECTS)		Pass/Fail
The project is Permanent Supportive Housing dedicated to serving chronically homeless or DedicatedPLUS, or Rapid Rehousing dedicated to homeless households coming directly from the streets or shelter, or households meeting the criteria of paragraph (4) of HUD's definition of homeless.		
The project is not replacing other funding sources and it will increase the number of units in the project, or serve additional persons.		

PROJECT PERFORMANCE			
Housing Outcomes	Source	Maximum Points:	8
RRH: % of participants who exited to PH	7/1/18-12/31/19 HMIS	≥80%	5
<i>Projects who attained less than maximum points are eligible to receive 1 point if performance improved by 20% when comparing 7/1/2017 - 12/31/2018 to 7/1/18 - 12/31/19</i>		75% to 79.99%	4
		70% to 74.99%	3
		65% to 69.99%	1
		≤64.99%	0
RRH operated by victim service providers: Optional narrative for % of participants who exited to PH	FY2019 Local App	Points Earned Back (up to 80% of Points Lost)	
RRH: % of participants who were placed in PH within 30 days of entry into project	7/1/18-12/31/19 HMIS	≥65%	3
<i>Projects who attained less than maximum points are eligible to receive 1 point if performance improved by 20% when comparing 7/1/2017 - 12/31/2018 to 7/1/18 - 12/31/19</i>		55% to 64.99%	2
		45% to 54.99%	1
		≤44.99%	0
RRH operated by victim service providers: Optional narrative for % of participants who were placed in PH within 30 days of entry into project	FY2019 Local App	Points Earned Back (up to 80% of Points Lost)	
PSH: % of participants who maintained or exited to PH	7/1/18-12/31/19 HMIS	≥90%	8
<i>Project is consistent with the Homeless Prevention and Response System Strategic Plan and the Consolidated Plan.</i>		85% to 89.99%	5
		80% to 84.99%	3
		75% to 79.99%	1
Total Income (including Mainstream Benefits)	Source	Maximum Points:	8
RRH: % of persons age 18 and older who <i>increased</i> their total income (from all sources) as of program exit	7/1/18-12/31/19 HMIS	≥80%	8
<i>Projects who attained less than maximum points are eligible to receive 1 point if performance improved by 20% when comparing 7/1/2017 - 12/31/2018 to 7/1/18 - 12/31/19</i>		70% to 79.99%	5
		60 to 69.99%	3
		50 to 59.99%	1
RRH operated by victim service providers: Optional narrative for % of persons age 18 and older who increased their total income (from all sources) as of the end of the operating year or program exit	FY2019 Local App	Points Earned Back (up to 80% of Points Lost)	
PSH: % of persons age 18 and older who <i>increased</i> their total income (from all sources) as of the end of the performance period or program exit	7/1/18-12/31/19 HMIS	≥75%	8
<i>Projects who attained less than maximum points are eligible to receive 1 point if performance improved by 20% when comparing 7/1/2017 - 12/31/2018 to 7/1/18 - 12/31/19</i>		65% to 74.99%	5
		55 to 64.99%	3
		45 to 49.99%	1
Earned Income	Source	Maximum Points:	4
RRH: % of persons age 18 through 61 who <i>increased</i> their earned income (i.e., employment income) as of the end of the operating year or program exit	7/1/18-12/31/19 HMIS	≥70%	4
<i>Projects who attained less than maximum points are eligible to receive 1 point if performance improved by 20% when comparing 7/1/2017 - 12/31/2018 to 7/1/18 - 12/31/19</i>		60% to 69.99%	3
		50% to 59.99%	2
		40% to 49.99%	1
RRH operated by victim service providers: Optional narrative for % of persons age 18 through 61 who increased their earned income (i.e., employment income) as of the end of the operating year or program exit	FY2019 Local App	Points Earned Back (up to 80% of Points Lost)	
PSH: % of persons age 18 through 61 who <i>increased</i> their earned income (i.e., employment income) as of the end of the operating year or program exit	7/1/18-12/31/19 HMIS	≥20%	4
<i>Projects who attained less than maximum points are eligible to receive 1 point if performance improved by 20% when comparing 7/1/2017 - 12/31/2018 to 7/1/18 - 12/31/19</i>		15% to 19.99%	3
		10% to 14.99%	2
		5% to 9.99%	1

12/31/19			
Utilization Rate	Source	Maximum Points: 6	
Average % unit utilization rate during performance period	7/1/18-12/31/19 HMIS	≥95%	6
<i>Projects who attained less than maximum points are eligible to receive 1 point if performance improved by 20% when comparing 7/1/2017 - 12/31/2018 to 7/1/18 - 12/31/19</i>		90% to 94.99%	5
		85% to 89.99%	3
		80% to 84.99%	1
		≤79.99%	0
Expenditures	Source	Maximum Points: 10	
Total % spend down (unspent funds are recaptured by HUD)	FY2017 Fiscal	≥95%	6
		85% to 94.99%	4
		75% to 84.99%	2
		≤74.99%	0
		≤79.99%	0
Total % on track to spend down (based on average monthly expenditures through April 30, 2019)	FY2018 Fiscal	≥95%	4
		90% to 94.99%	3
		85% to 89.99%	2
		80% to 84.99%	1
		≤79.99%	0
DATA			
Timeliness	Source	Maximum Points: 6	
Project-Level: average # of days between enrollment and record entry	7/1/18-12/31/19 HMIS	< 7	1.5
		7 to 10	1
		11-15	0.5
Project-Level: average # of days between exit and record exit	7/1/18-12/31/19 HMIS	< 7	1.5
		7 to 10	1
		11-15	0.5
Agency-Level (for all Agency projects in HMIS excluding coordinated entry): average # of days between enrollment and record entry	7/1/18-12/31/19 HMIS	< 7	1.5
		7 to 10	1
		11-15	0.5
Agency-Level (for all Agency projects in HMIS excluding coordinated entry): average # of days between exit and record exit	7/1/18-12/31/19 HMIS	< 7	1.5
		7 to 10	1
		11-15	0.5
Completeness	Source	Maximum Points: 6	
Missing responses for Universal Data Elements *Note: DV projects are scored only on applicable data points (excluding personal identifying information)			
Personally Identifiable Information	7/1/18-12/31/19 HMIS	<5%	3
		5-10%	2
		10.1-15%	1
Error Rate for Universal Data Elements, Income, Destination and Chronic Homelessness	7/1/18-12/31/19 HMIS	<5%	3
		5-10%	2
		10.1-15%	1
Responsiveness & Accuracy	Source	Maximum Points: 4	
Agency met response deadlines associated with HIC, PIT and APR reporting	7/1/18-12/31/19	2	
Agency data entry is accurate and does not require corrections	HMIS	2	
PROJECT EFFECTIVENESS			
Low-Barrier and Housing First	Source	Maximum Points: 9	
The Agency provided the Program Rules given to the participants which outline the project follows a Low-Barrier approach, meaning the project does not screen out participants based on any of the following criteria: <ul style="list-style-type: none"> - Having too little or no income - Active or history of substance abuse - Having a criminal record with exceptions for state-mandated - Having an eviction record - History of domestic violence (e.g., lack of protective order, period of separation from abuser, or law enforcement involvement) 	FY2020 Local App	Yes	3
		No	0
The Agency provided the Grievance Policy given to participants which demonstrates the project has a process to address situations which may jeopardize housing or project assistance to ensure participants are terminated in only the most severe cases	FY2020 Local App	Yes	3
		No	0

The Agency provided the Termination Policy which demonstrated the project follows a Housing First approach, meaning the project does not terminate participants from the program for any of the following reasons and provides the participant with a clear termination policy: <ul style="list-style-type: none"> - Failure to participate in supportive services - Failure to make progress on a service plan - Loss of income or failure to improve income - Being a victim of domestic violence - Any other activity not covered in a lease agreement 	FY2020 Local App	Yes	3
		No	0
Coordinated Entry Participation	Source	Maximum Points: 4	
Total % participants who entered during the period had a previous enrollment in Coordinated Entry (IIF Housing) or had an approved transfer	7/1/18-12/31/19 HMIS	100%	4
		≤99%	0
Cost Effectiveness - Overall	Source	Maximum Points: 2	
Project is cost-effective, including operations and supportive services, with such costs not deviating substantially from the norm in our CoC for the program type and population served.	7/1/18-12/31/19 HMIS		2
Cost Effectiveness - Project Type	Source	Maximum Points: 2	
Project type results in rapid placement into permanent housing.	FY2019 Local App	PSH and RRR	2
		TH	0
OTHER			
CoC Monitoring (desk and onsite)	Source	Maximum Points: 2	
Project is operating in conformance with CoC standards and Snohomish County contracting requirements, including agency fiscal and project management.	CoC monitoring results 7/1/2018 to 12/31/2019		2
Invoices	Source	Maximum Points: 2	
Snohomish County Subrecipient: timely submission of monthly cost reimbursement invoices	FY2017 & 2018 Fiscal		2
Project dedicated to Serving Target population of Victims of Domestic Violence	Source	Maximum Points: 2/0/0	
The Agency has a process for measuring and assessing its ability to ensure the safety of survivors within the project including safety planning and the intake procedures.	FY2020 Local App	Y	2
		N	0
PSH: Chronically Homeless Dedicated Beds	Source	Maximum Points: 0/0/2	
PSH: % of Beds that are dedicated to chronically homeless in FY2019 .	FY2020 Local App	100%	2
		≤99%	0
Specific Population Focus	Source	Maximum Points: 5	
Project has existing special capacity (in its facilities, program designs, tools, outreach or methodologies) to serve one (1) or more of the following subpopulations: <ul style="list-style-type: none"> - Chronically homeless individuals and/or families, - Veterans, - Families with children, - Youth (under age 25), and/or - Victims of domestic violence. 	FY2020 Local App	Yes	5
		No	0
Employment	Source	Maximum Points: 2	
Agency listed partnerships with employment, educational, and/or training organizations.	FY2020 Local App	≥2	2
		1	1
		<1	0
Volunteerism	Source	Maximum Points: 2	
Agency described steps to increase volunteer opportunities for target population.	FY2020 Local App		2
Culturally Competent Services	Source	Maximum Points: 5	
Agency conducts/provides cultural competency training for all staff at least every three (3) years. Agency's date of last training is within last 3 years.	FY2020 Local App	Yes	1
		No	0
The Agency demonstrates ability to hire staff which reflect the demographics of target population being served by the project.	FY2020 Local App		2
			1
			0

Agency adequately identifies specific culturally-based needs of populations and how they modify the way in which services are made accessible (language, location, delivery style) to those who are especially vulnerable and have the highest barriers accessing assistance.	FY2020 Local App		1
			0.5
			0
Application described the agency's self-assessment and review process for its cultural competency. Included recruitment process for obtaining input from client and non-client culturally diverse populations, and key stakeholders and how input will be used for project/service improvement.	FY2020 Local App		1
			0.5
			0
COVID-19 Bonus Services	Source	Maximum Points:	6
The Project continued to take referrals and enroll new clients into program	FY2020 Local App	Yes	2
		No	0
The Project continued to move clients into permanent housing	FY2020 Local App	Yes	2
		No	0
The Project continued to assess, evaluate and address client needs.	FY2020 Local App	Yes	2
		No	0

If a project has insufficient data to score a criterion, the project will receive the averaged points for that criterion.

<i>New Expansion Renewal Projects</i>	<i>Max. Pts</i>
<i>Project Performance Points:</i>	<i>36</i>
<i>Data Points:</i>	<i>16</i>
<i>Project Effectiveness Points:</i>	<i>17</i>
<i>Other Points (DV-RRH/RRH/PSH):</i>	<i>26/24/26</i>
<i>New Expansion Project Points (DV-RRH/RRH/PSH)*:</i>	<i>95/93/95</i>

New Expansion Operating < 1 Year Projects			
ADDITIONAL THRESHOLD CRITERIA (NEW EXPANSION PROJECTS)			Pass/Fail
The project is Permanent Supportive Housing dedicated to serving chronically homeless or DedicatedPLUS, or Rapid Rehousing dedicated to homeless households coming directly from the streets or shelter, or households meeting the criteria of paragraph (4) of HUD's definition of homeless.			
The project is not replacing other funding sources and it will increase the number of units in the project, or serve additional persons.			
PROJECT PERFORMANCE			
Housing Outcomes	Source	Maximum Points:	2/6/6/4/4
SSO: % of participants who will exit to PH	FY2017 YHDP App	≥75%	2
		70% to 74.99%	1
		≤69.99%	0
TH (of TH-RRH): % of participants who will exit into PH (self resolve or RRH) from TH	FY2019 Local App or FY2019 YHDP Contract	≥80%	2
		70% to 79.99%	1
		≤69.99%	0
TH (of TH-RRH) operated by victim service providers: Optional narrative for % of participants who will exit into PH (self resolve or RRH) from TH	FY2019 Local App or FY2019 YHDP Contract	Points Earned Back (up to 80% of Points Lost)	
RRH: % of participants who will exit to PH RHH (of TH-RRH): % of participants who will exit to PH from RRH	FY2019 Local App or FY2019 YHDP Contract	≥80%	2
		70% to 79.99%	1
		≤69.99%	0
RRH operated by victim service providers: Optional narrative for % of participants who exited to PH	FY2019 Local App or FY2019 YHDP Contract	Points Earned Back (up to 80% of Points Lost)	
RRH: % of participants who will be placed in PH within 30 days of entry into project RHH (of TH-RRH): % of participants who will be placed in PH within 30 days of entry into project (whether they utilize TH or not)	FY2019 Local App or FY2019 YHDP Contract	≥75%	2
		60% to 74.99%	1
		≤59.99%	0
RRH operated by victim service providers: Optional narrative for % of participants who were placed in PH within 30 days of entry into project	FY2019 Local App or FY2019 YHDP Contract	Points Earned Back (up to 80% of Points Lost)	
PSH: % of participants who will maintain or exit to PH	FY2019 Local App	≥90%	4
		85% to 89.99%	2
		80% to 84.99%	1
		≤79.99%	0
Total Income (including Mainstream Benefits)	Source	Maximum Points:	4
SSO: % of participants who will maintain or increase their participation in education (to be tracked outside of HMIS)	FY2019 YHDP Contract	≥75%	4
		60% to 74.99%	2
		≤59.99%	0
RRH: % of persons age 18 and older who will maintain or increase their total income (from all sources) as of the end of the operating year or program exit	FY2019 Local App or FY2019 YHDP Contract	≥80%	4
		70% to 79.99%	2
		≤69.99%	0
RRH operated by victim service providers: Optional narrative for % of persons age 18 and older who increased their total income (from all sources) as of the end of the operating year or program exit	FY2019 Local App or FY2019 YHDP Contract	Points Earned Back (up to 80% of Points Lost)	
PSH: % of persons age 18 and older who will maintain or increase their total income (from all sources) as of the end of the operating year or program exit	FY2019 Local App	≥80%	4
		70% to 79.99%	2
		≤69.99%	0
Earned Income	Source	Maximum Points:	0/2/2/2/2
RRH: % of persons age 18 through 61 who will maintain or increase their earned income (i.e., employment income) as of the end of the operating year or program exit	FY2019 Local App or FY2019 YHDP Contract	≥70%	2
		62% to 69.99%	1
		≤61.99%	0
RRH operated by victim service providers: Optional narrative for % of persons age 18 through 61 who increased their earned income (i.e., employment income) as of the end of the operating year or program exit	FY2019 Local App or FY2019 YHDP Contract	Points Earned Back (up to 80% of Points Lost)	
PSH: % of persons age 18 through 61 who will maintain or increase their earned income (i.e., employment income) as of the end of the operating year or program exit	FY2019 Local App	≥20%	2
		12% to 19.99%	1
		≤11.99%	0
DATA			
Timeliness	Source	Maximum Points:	3
Agency-Level (for all Agency projects in HMIS): average # of days between enrollment and record entry	7/1/18-12/31/19 HMIS	< 7	1.5
		7 to 10	1
		11-15	0.5
Agency-Level (for all Agency projects in HMIS): average # of days between exit and record exit	7/1/18-12/31/19 HMIS	< 7	1.5
		7 to 10	1
		11-15	0.5

Responsiveness & Accuracy	Source	Maximum Points: 4	
Agency met response deadlines associated with HIC, PIT and APR reporting	7/1/18-12/31/19 HMIS		2
Agency data entry is accurate and does not require corrections			2
PROJECT EFFECTIVENESS			
Low-Barrier and Housing First	Source	Maximum Points: 9	
The Agency provided the Program Rules given to the participants which outline the project follows a Low-Barrier approach, meaning the project does not screen out participants based on any of the following criteria: <ul style="list-style-type: none"> - Having too little or no income - Active or history of substance abuse - Having a criminal record with exceptions for state-mandated - Having an eviction record - History of domestic violence (e.g., lack of protective order, period of separation from abuser, or law enforcement involvement) 	FY2020 Local App	Yes	3
		No	0
The Agency provided the Grievance Policy given to participants which demonstrates the project has a process to address situations which may jeopardize housing or project assistance to ensure participants are terminated in only the most severe cases	FY2020 Local App	Yes	3
		No	0
The Agency provided the Termination Policy which demonstrated the project follows a Housing First approach, meaning the project does not terminate participants from the program for any of the following reasons and provides the participant with a clear termination policy: <ul style="list-style-type: none"> - Failure to participate in supportive services - Failure to make progress on a service plan - Loss of income or failure to improve income - Being a victim of domestic violence - Any other activity not covered in a lease agreement 	FY2020 Local App	Yes	3
		No	0
Cost Effectiveness - Overall	Source	Maximum Points: 2	
Project is cost-effective, including operations and supportive services, with such costs not deviating substantially from the norm in our CoC for the program type and population served.	7/1/18-12/31/19 HMIS		2
Cost Effectiveness - Project Type	Source	Maximum Points: 0/2/2/2	
Project type results in rapid placement into permanent housing.	FY2019 Local App	PSH, RRH, TH-RRH	2
		SSO and TH only	0
OTHER			
Project dedicated to Serving Target population of Victims of Domestic Violence	Source	Maximum Points: 0/2/0/0/0	
The Agency has a process for measuring and assessing its ability to ensure the safety of survivors within the project including safety planning and the intake procedures.	FY2019 Local App - Supplemental App	Y	2
		N	0
Mainstream Services	Source	Maximum Points: 6	
Project will provide transportation assistance to clients to attend mainstream benefit appointments, employment training, or jobs OR SSO Projects ONLY: Projects serving youth under 18 will provide transportation assistance to attend mainstream benefits appoints (health insurance), school, or other system involved appointments (juvenile justice, behavioral health, DCYF)	FY2019 Local App or FY2017 YHDP App		2
Project will assist participants in completing the Washington Connection online application for accessing mainstream benefits OR SSO Projects ONLY: Projects serving youth under 18 will assist participants in completing educational goals	FY2019 Local App or FY2017 YHDP App		2
Project will follow-up with participants at least annually to ensure mainstream benefits and other needed supportive services are received and renewed	FY2019 Local App or FY2017 YHDP App		2
Specific Population Focus	Source	Maximum Points: 5	
Project has existing special capacity (in its facilities, program designs, tools, outreach or methodologies) to serve one (1) or more of the following subpopulations: <ul style="list-style-type: none"> - Chronically homeless individuals and/or families, - Veterans, - Families with children, - Youth (under age 25), and/or - Victims of domestic violence. 	FY2019 Local App	Yes	5
		No	0
Employment	Source	Maximum Points: 2	
Agency listed partnerships with employment, educational, and/or training organizations.	FY2020 Local App	≥2	2
		1	1

		<1	0
Volunteerism	Source	Maximum Points: 2	
Agency described steps to increase volunteer opportunities for target population.	FY2020 Local App		2
Culturally Competent Services	Source	Maximum Points: 5	
Agency conducts/provides cultural competency training for all staff at least every three (3) years. Agency's date of last training is within last 3 years.	FY2020 Local App	Yes	1
		No	0
The Agency demonstrates ability to hire staff which reflect the demographics of target population being served by the project.	FY2020 Local App		2
			1
			0
Agency adequately identifies specific culturally-based needs of populations and how they modify the way in which services are made accessible (language, location, delivery style) to those who are especially vulnerable and have the highest barriers accessing assistance.	FY2020 Local App		1
			0.5
			0
Application described the agency's self-assessment and review process for its cultural competency. Included recruitment process for obtaining input from client and non-client culturally diverse populations, and key stakeholders and how input will be used for project/service improvement.	FY2020 Local App		1
			0.5
			0
COVID-19 Bonus Services	Source	Maximum Points: 6	
The Agency continued to take referrals and enroll new clients into programs that are currently operating.	FY2020 Local App	Yes	2
		No	0
For the Project, the Agency continued to move clients into permanent housing and continued to assess, evaluate and address client's needs.	FY2020 Local App	Housing and Client Needs	4
		Housing or Client Needs	2
		None	0

If a project has insufficient data to score a criterion, the project will receive the averaged points for that criterion.

New Expansion Operating < 1 Year Projects	Max. Pts
Project Performance Points (SSO/DV-TH-RRH/TH-RRH/RRH/PSH):	6/12/12/10/10
Data Points:	7
Project Effectiveness Points:	11/13/13/13/13
Other Points (SSO/DV-TH-RRH/TH-RRH/RRH/PSH):	26/28/26/26/26
New Expansion Project Points (SSO/DV-TH-RRH/TH-RRH/RRH/PSH)*:	50/60/58/56/56

New Project			
ADDITIONAL THRESHOLD CRITERIA (NEW PROJECTS)			Pass/Fail
The project is a Permanent Supportive Housing dedicated to serving chronically homeless or DedicatedPLUS, or a Rapid Rehousing or Joint Component project dedicated to homeless households coming directly from the streets or shelter, or households meeting the criteria of paragraph (4) of HUD's definition of homeless.			
PROJECTED PROJECT PERFORMANCE			
Housing Outcomes	Source	Maximum Points: 6/6/4/4/4	
TH (of TH-RRH): % of participants who will exit into PH (self resolve or RRH) from TH	FY2020 Local App	≥80%	2
		70% to 79.99%	1
		≤69.99%	0
TH (of TH-RRH) operated by victim service providers: Optional narrative for % of participants who will exit into PH (self resolve or RRH) from TH	FY2020 Local App	Points Earned Back (up to 80% of Points Lost)	
RRH: % of participants who will exit to PH RHH (of TH-RRH): % of participants who will exit to PH from RRH	FY2020 Local App	≥80%	2
		70% to 79.99%	1
		≤69.99%	0
RRH operated by victim service provider: Optional narrative for % of participants who will exit to PH	FY2020 Local App	Points Earned Back (up to 80% of Points Lost)	
RRH: % of participants who will be placed in PH within 30 days of entry into project RHH (of TH-RRH): % of participants who will be placed in PH within 30 days of entry into project (whether they utilize TH or not)	FY2020 Local App	≥75%	2
		60% to 74.99%	1
		≤59.99%	0
RRH operated by victim service providers: Optional narrative for % of participants who will be placed in PH within 30 days of entry into project	FY2020 Local App	Points Earned Back (up to 80% of Points Lost)	
PSH: % of participants who will maintain or exit to PH	FY2020 Local App	≥90%	4
		85% to 89.99%	2
		80% to 84.99%	1
		≤79.99%	0
Total Income (including Mainstream Benefits)	Source	Maximum Points: 4	
RRH: % of persons age 18 and older who will <i>maintain or increase</i> their total income (from all sources) as of the end of the operating year or program exit	FY2020 Local App	≥80%	4
		70% to 79.99%	2
		≤69.99%	0
RRH operated by victim service providers: Optional narrative for % of persons age 18 and older who will <i>maintain or increase</i> their total income (from all sources) as of the end of the operating year or program exit	FY2020 Local App	Points Earned Back (up to 80% of Points Lost)	
PSH: % of persons age 18 and older who will maintain or increase their total income (from all sources) as of the end of the operating year or program exit	FY2020 Local App	≥80%	4
		70% to 79.99%	2
		≤69.99%	0
Earned Income	Source	Maximum Points: 2	
RRH: % of persons age 18 through 61 who will <i>maintain or increase</i> their earned income (i.e., employment income) as of the end of the operating year or program exit	FY2020 Local App	≥70%	2
		62% to 69.99%	1
		≤61.99%	0
RRH operated by victim service providers: Optional narrative for % of persons age 18 through 61 who will <i>maintain or increase</i> their earned income (i.e., employment income) as of the end of the operating year or program exit	FY2020 Local App	Points Earned Back (up to 80% of Points Lost)	
PSH: % of persons age 18 through 61 who will maintain or increase their earned income (i.e., employment income) as of the end of the operating year or program exit	FY2020 Local App	≥20%	2
		12% to 19.99%	1
		≤11.99%	0
DATA			
Timeliness	Source	Maximum Points: 3	
Agency-Level (for all Agency projects in HMIS): average # of days between enrollment and record entry	7/1/18-12/31/19 HMIS	< 7	1.5
		7 to 10	1
		11-15	0.5
Agency-Level (for all Agency projects in HMIS): average # of days between exit and record exit	7/1/18-12/31/19 HMIS	< 7	1.5
		7 to 10	1
		11-15	0.5
Responsiveness & Accuracy	Source	Maximum Points: 4	
Agency met response deadlines associated with HIC, PIT and APR reporting	7/1/18-12/31/19 HMIS		2
Agency data entry is accurate and does not require corrections			2
PROJECT EFFECTIVENESS			
Low-Barrier and Housing First	Source	Maximum Points: 9	

The Agency provided Program Rules that are provided to the participant which outline the project follows a Low-Barrier approach, meaning the project does not screen out participants based on any of the following criteria and provides <ul style="list-style-type: none"> - Having too little or no income - Active or history of substance abuse - Having a criminal record with exceptions for state-mandated restrictions - Having an eviction record - History of domestic violence (e.g., lack of protective order, period of separation from abuser, or law enforcement involvement) 	FY2020 Local App	Yes	3
		No	0
The Agency provided the Grievance Policy given to participants which demonstrates the project has a process to address situations which may jeopardize housing or project assistance to ensure participants are terminated in only the most severe cases	FY2020 Local App	Yes	3
		No	0
The Agency provided the Termination Policy which demonstrated the project <ul style="list-style-type: none"> - Failure to participate in supportive services - Failure to make progress on a service plan - Loss of income or failure to improve income - Being a victim of domestic violence - Any other activity not covered in a lease agreement 	FY2020 Local App	Yes	3
		No	0
Cost Effectiveness - Overall	Source	Maximum Points: 2	
Project is cost-effective, including operations and supportive services, with such costs not deviating substantially from the norm in our CoC for the program type and population served.	FY2020 Local App		2
Cost Effectiveness - Project Type	Source	Maximum Points: 2	
Project type results in rapid placement into permanent housing.	FY2020 Local App	PSH, RRH, TH-RRH	2
		SSO and TH only	0
OTHER			
Project dedicated to Serving Target population of Victims of Domestic Violence	Source	Maximum Points: 2/0/2/0/0	
The Agency has a process for measuring and assessing its ability to ensure the safety of survivors within the project including safety planning and the intake procedures.	FY2020 Local App	Y	2
		N	0
Mainstream Services	Source	Maximum Points: 6	
Project will provide transportation assistance to clients to attend mainstream benefit appointments, employment training, or jobs	FY2020 Local App		2
Project will assist participants in completing the Washington Connection online application for accessing mainstream benefits	FY2020 Local App		2
Project will follow-up with participants at least annually to ensure mainstream benefits are received and renewed	FY2020 Local App		2
Specific Population Focus	Source	Maximum Points: 5	
Project will have special capacity (in its facilities, program designs, tools, outreach or methodologies) to serve one (1) or more of the following subpopulations: <ul style="list-style-type: none"> - Chronically homeless individuals and/or families, - Veterans, - Families with children, - Youth (under age 25), and/or - Victims of domestic violence. 	FY2020 Local App	Yes	5
		No	0
Volunteerism	Source	Maximum Points: 2	
Agency described steps to increase volunteer opportunities for target population.	FY2020 Local App		2
Culturally Competent Services	Source	Maximum Points: 8	
Agency conducts/provides cultural competency training for all staff at least every three (3) years. Agency's date of last training is within last 3 years.	FY2020 Local App	Yes	1
		No	0
The Agency demonstrates ability to hire staff which reflect the demographics of target population being served by the project.	FY2020 Local App		2
			1
			0
			3
Evaluate whether the project design appropriately addresses unique and specific culturally-based housing and/or service needs of the target population being served by the project, including type, scale, and location.	FY2020 Local App		2
			1
			0
			3
Agency adequately identifies specific culturally-based needs of populations and how they modify the way in which services are made accessible (language, location, delivery style) to those who are especially vulnerable and have the highest barriers accessing assistance.	FY2020 Local App		1
			0.5
			0

Application described the agency's self-assessment and review process for its cultural competency. Included recruitment process for obtaining input from client and non-client culturally diverse populations, and key stakeholders and how input will be used for project/service improvement.	FY2020 Local App		1
			0.5
			0
PROJECTED MILESTONES			
Capital Projects	Source	Maximum Points:	6
Completion of Acquisition/Rehabilitation/New Construction: Months from grant execution to complete acquisition/rehabilitation/new construction	FY2020 Local App	≤12	2
		13-18	1
		≥19	0
First Participant Housed: Days from completion of acquisition/rehabilitation/new construction to house first participant	FY2020 Local App	≤30	2
		31-60	1
		≥61	0
Facility Near 100% Occupied: Days from completion of acquisition/rehabilitation/new construction for facility to be near 100% occupied	FY2020 Local App	<90	2
		91 to 120	1
		≥121	0
Non-Capital Projects	Source	Maximum Points:	6
First Participant Housed: Days from grant execution to house first participant	FY2020 Local App	≤30	4
		31-60	2
		≥61	0
Project at Capacity: Days from grant execution for project to be at capacity	FY2020 Local App	<90	2
		91 to 120	1
		≥121	0
AGENCY CAPACITY & EXPERIENCE			
Federal Funds	Source	Maximum Points:	2
Currently operating ≥1 other federally funded projects	FY2020 Local App		2
Financial Management Capacity	Source	Maximum Points:	2
Agency has capacity to submit monthly cost reimbursement invoices and to meet program expenses in advance of reimbursement	FY2020 Local App		2
Homeless Documentation	Source	Maximum Points:	4
Agency's years of experience with documenting homelessness according to HUD's Defining "Homeless" Rule	FY2020 Local App	≥3	2
		1 to 2	1
		<1	0
Currently operating ≥1 project serving homeless households	FY2020 Local App	≥1	2
PSH: Chronic Homeless Documentation	Source	Maximum Points:	0/0/0/0/2
Agency's years of experience with documenting chronic homelessness according to the CoC interim rule, 24 CFR § 578.3*	FY2020 Local App	≥2	2
		1	1
<i>*In accordance with the applicable definition in effect at the time</i>		<1	0
TH (of TH-RRH): Agency Experience Operating Short Term TH/Crisis Housing	Source	Maximum Points:	6/6/0/0/0
Agency's years of experience with operating a short term TH/crisis housing project	FY2020 Local App	≥2	2
		1	1
		<1	0
Currently operating ≥1 short term TH/crisis housing project	FY2020 Local App	≥1	2
Agency's experience operating a similar size/scale of project	FY2020 Local App	≥1	2
RRH: Agency Experience Operating RRH	Source	Maximum Points:	6/6/6/6/0
Agency's years of experience with operating a RRH project	FY2020 Local App	≥2	2
		1	1
		<1	0
Currently operating ≥1 RRH project	FY2020 Local App	≥1	2
Agency's experience operating a similar size/scale of project	FY2020 Local App	≥1	2
PSH: Agency Experience Operating PSH	Source	Maximum Points:	0/0/0/0/6
Agency's years of experience with operating a PSH project serving chronically homeless households	FY2020 Local App	≥2	2
		1	1
		<1	0
Currently operating ≥1 PSH project serving chronically homeless households	FY2020 Local App	≥1	2
Agency's experience operating a similar size/scale of project	FY2020 Local App	≥1	2
Low-Barrier and Housing First Experience	Source	Maximum Points:	4
Agency has experience successfully implementing ≥1 project using a low-barrier approach	FY2020 Local App		2
Agency has experience successfully implementing ≥1 project using a housing first approach	FY2020 Local App		2
Mainstream Services Experience	Source	Maximum Points:	2
Agency has experience connecting participants to mainstream service systems	FY2020 Local App		2
Community Involvement	Source	Maximum Points:	4
Agency participation in local committees/consortiums	FY2020 Local App	≥5	2
		2 to 4	1
		≤1	0
Agency Lead Role in ≥1 local committee/consortium	FY2020 Local App		2

<i>New Projects</i>	<i>Max. Pts</i>
<i>Projected Project Performance Points (DV-TH-RRH/TH-RRH/DV-RRH/RRH/PSH):</i>	<i>12/12/10/10/10</i>
<i>Data Points:</i>	<i>7</i>
<i>Project Effectiveness Points:</i>	<i>13</i>
<i>Other Points:</i>	<i>23/21/23/21/21</i>
<i>Projected Milestones Points:</i>	<i>6</i>
<i>Agency Capacity & Experience Points (DV-TH-RRH/TH-RRH/DV-RRH/RRH/PSH):</i>	<i>30/30/24/24/26</i>
<i>New Project Points (DV-TH-RRH/TH-RRH/DV-RRH/RRH/PSH)*:</i>	<i>91/89/83/81/83</i>