

Workforce Innovation & Opportunity Act PY21 Operating Budget *(July 1, 2021 - June 30, 2022)*

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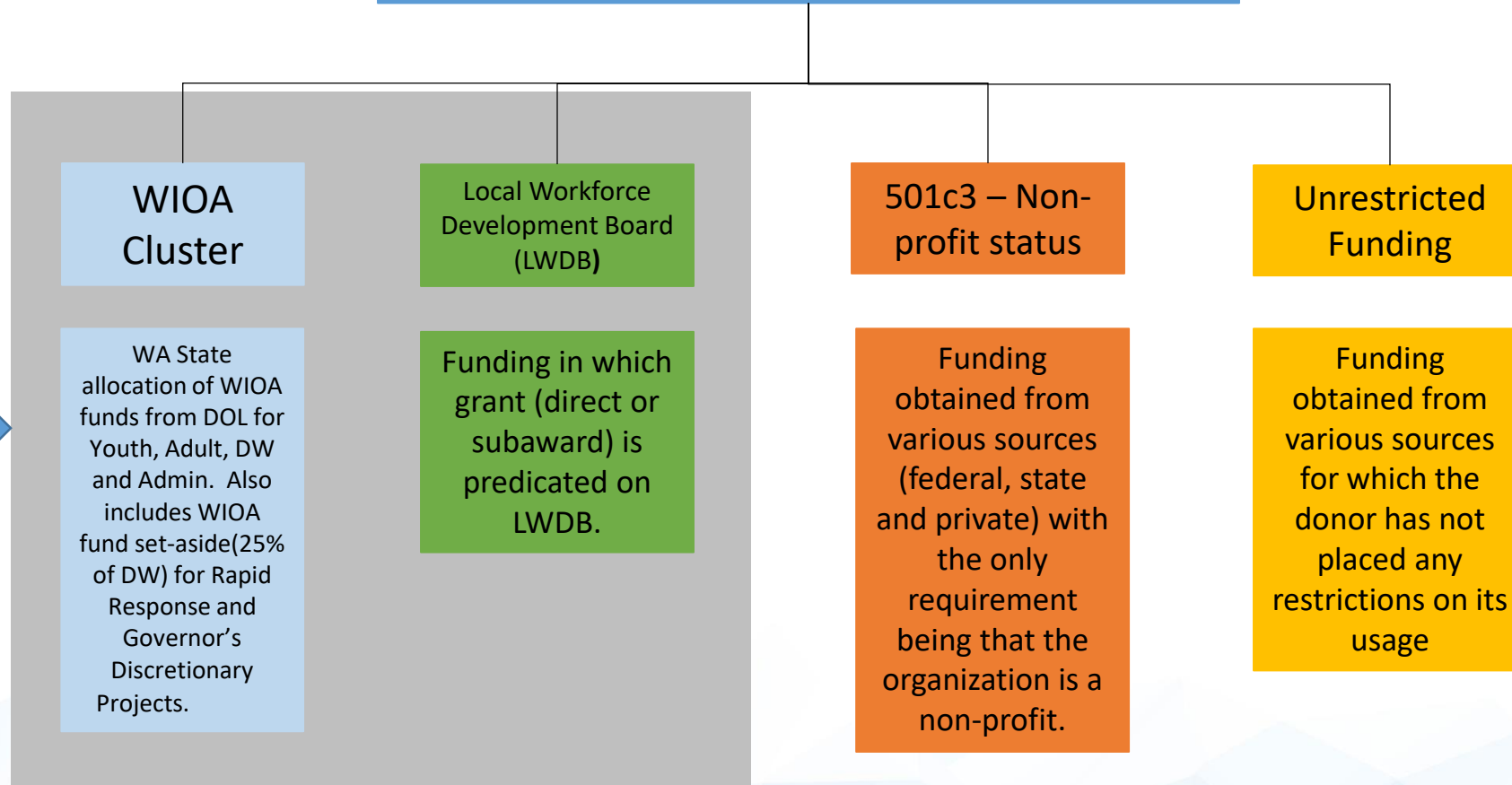
PY21 Budget Summary

- Increase in WIOA formula funding ~+30% for 2021 due to high unemployment and long-term unemployed in County.
 - PY21: \$5,031,127; PY20: \$3,854,655. Increase of \$1.18M (31%).
- Focus is on diversified funding strategies that align with and advance FWA and WFS strategic priorities around job seeker, employer and strategic partnerships.
- \$300,000 of budget allocated to support research and analysis, workforce system development, and FWA Strategic plan implementation.
 - 1 FTE to be hired by Workforce Snohomish to support data compliance and analytics.
- Ensure programs receive increased funding to address demand for services of job seekers, youth and businesses and support/enhance compliance.
- Be a good steward of our financial resources, given continued uncertainty pertaining to the pandemic and economic conditions.



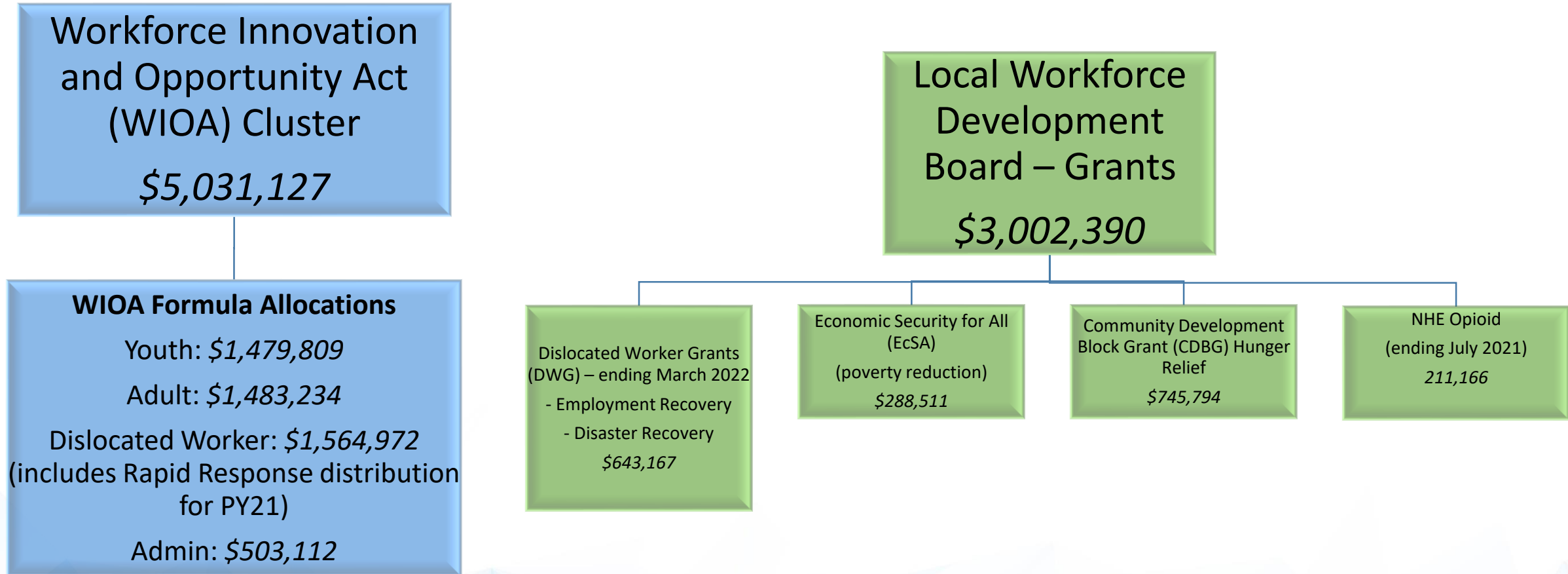
Workforce Snohomish Funding Streams

Workforce Snohomish Funding Classifications



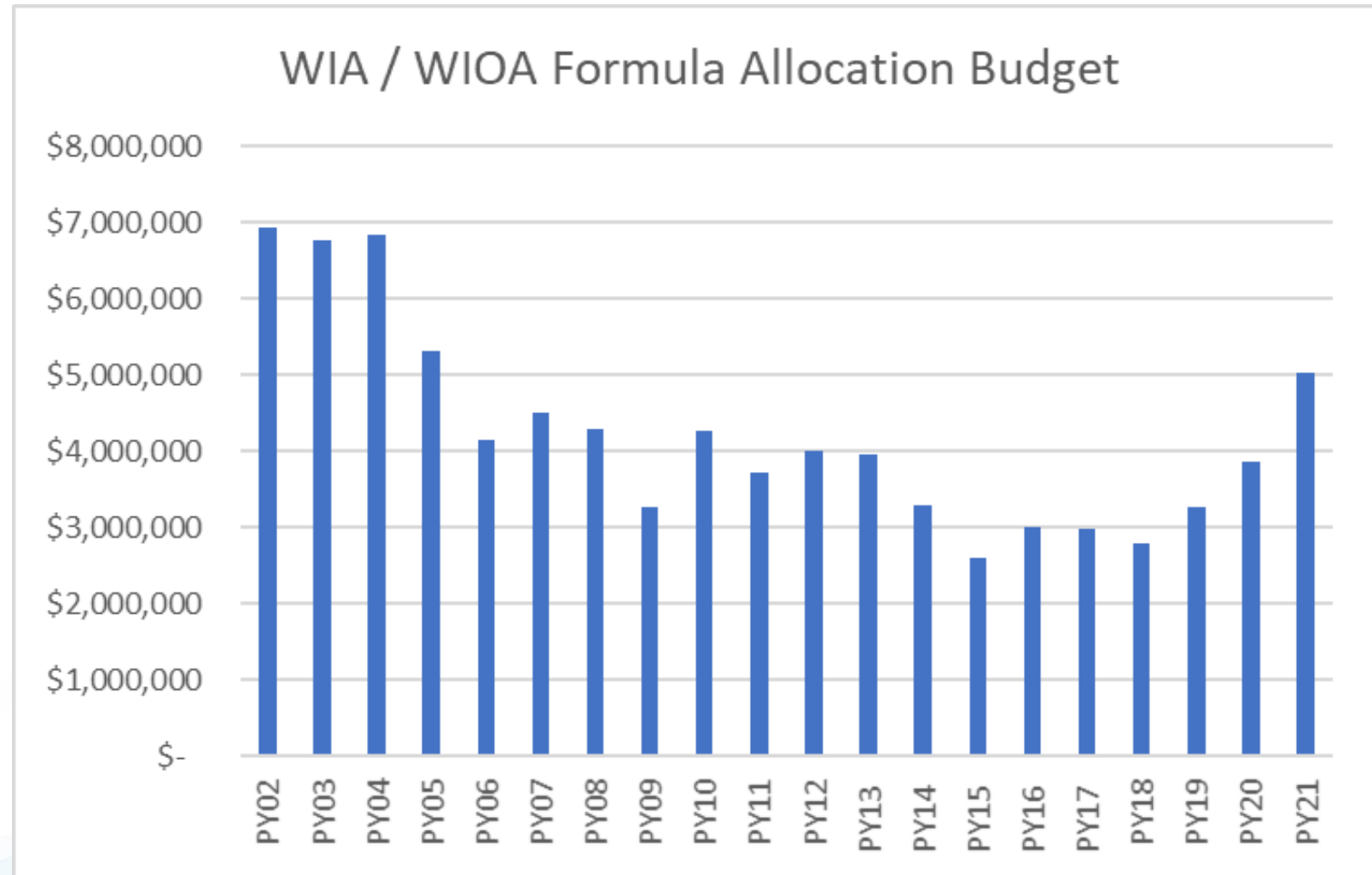
WIOA and Federal Grant Funding for PY21

(Does not include PY20 carry-in or PY22 carry-forward)



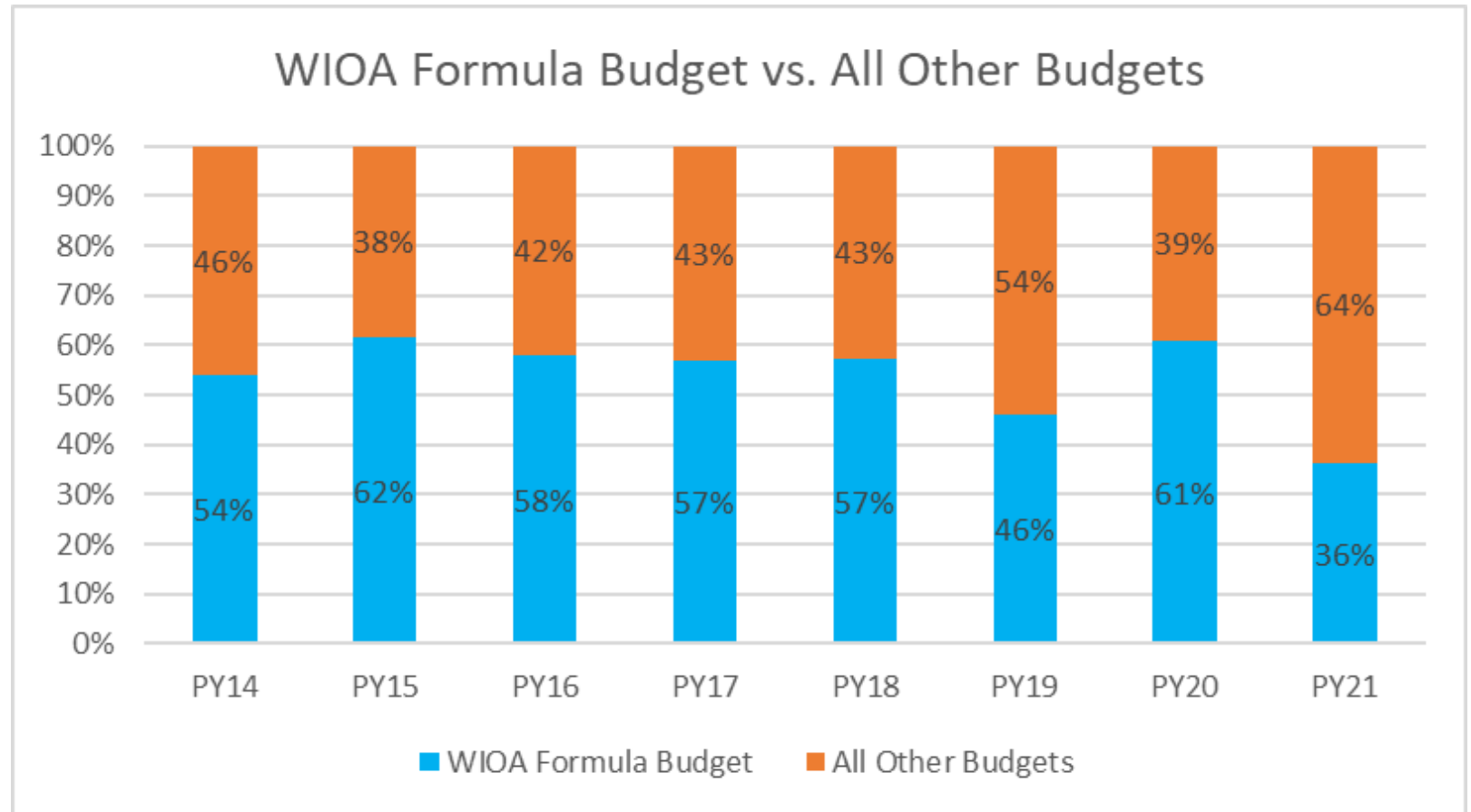
Historic WIOA Allocation for Snohomish County

- WIOA funds are at their highest since PY'06 but still below peak funding levels of PY'02 to PY'05.



Workforce Snohomish Budget Comparison

- WIOA alone cannot meet the workforce needs in Snohomish County.
- Grants are a vital source to advance Board strategy and augment existing WIOA funding.
- Anticipate FWA Board engagement and support for future grant opportunities to meet workforce needs.



Workforce Snohomish PY21 Proposed Operating Budget

FWA Board Approval

	WIOA Cluster	LWDB Grants	501c3 Grants	Unrestricted	FY22 / PY 21 Proposed Budget	FY21 / PY 20 Approved Budget	Change (\$)	Change (%)
Revenue								
Grant Revenue	\$ 6,449,152	\$ 3,002,390	\$ 8,231,305	\$ 95,000	\$ 17,777,847	\$ 6,688,080	\$ 11,089,767	166%
Contributions Revenue	\$ -	\$ -	\$ 16,875	\$ 185	\$ 17,060	\$ -	\$ 17,060	N/A
Program Income	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	N/A
Other Income	\$ -	\$ -	\$ -	\$ 93	\$ 93	\$ 1,700	\$ (1,607)	-95%
Interest Income	\$ -	\$ -	\$ -	\$ 144	\$ 144	\$ 1,100	\$ (956)	-87%
Total Revenue	\$ 6,449,152	\$ 3,002,390	\$ 8,248,180	\$ 95,422	\$ 17,795,144	\$ 6,690,880	\$ 11,104,264	166%
Expense								
Personnel Expenses	\$ 1,622,417	\$ 236,604	\$ 807,171	\$ 93,855	\$ 2,760,047	\$ 1,977,234	\$ 782,813	40%
Subrecipient	\$ 4,062,896	\$ 2,679,168	\$ 6,530,814	\$ 5,000	\$ 13,277,878	\$ 3,800,384	\$ 9,477,494	249%
WorkSource Center	\$ 135,086	\$ 4,536	\$ 28,715	\$ 5,793	\$ 174,129	\$ 290,480	\$ (116,351)	-40%
Travel and Training	\$ 57,596	\$ 9,435	\$ 18,590	\$ 3,774	\$ 89,394	\$ 52,261	\$ 37,133	71%
Professional Fees	\$ 130,282	\$ 9,050	\$ 120,499	\$ 65,783	\$ 325,615	\$ 58,260	\$ 267,355	459%
Office & Furniture	\$ 8,106	\$ 4,306	\$ 4,566	\$ 2,989	\$ 19,969	\$ 11,963	\$ 8,006	67%
Communication	\$ 18,982	\$ 7,681	\$ 7,705	\$ 931	\$ 35,299	\$ 14,549	\$ 20,750	143%
Facilities	\$ 111,434	\$ 16,651	\$ 57,109	\$ 7,753	\$ 192,948	\$ 201,814	\$ (8,866)	-4%
Equipment	\$ 52,809	\$ 7,983	\$ 24,531	\$ 2,700	\$ 88,022	\$ 37,837	\$ 50,185	133%
Membership & Dues	\$ 77,730	\$ 1,921	\$ 5,183	\$ 3,031	\$ 87,864	\$ 35,652	\$ 52,212	146%
Other	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	N/A
Indirect	\$ 171,814	\$ 25,056	\$ 85,479	\$ 9,939	\$ 292,289	\$ 208,651	\$ 83,638	40%
Total Expenses	\$ 6,449,152	\$ 3,002,390	\$ 7,690,364	\$ 201,548	\$ 17,343,454	\$ 6,689,085	\$ 10,654,369	159%
Net Operating Income	\$ 0	\$ (0)	\$ 557,816	\$ (106,126)	\$ 451,690	\$ 1,795	\$ 449,895	25064%

Workforce Snohomish Budget:

- Revenue: \$17.8M
- Expenses: \$17.3M
- Net Income: +\$450K

FWA Approval

- WIOA Cluster: \$6.45M
- LWDB Grants: \$3M

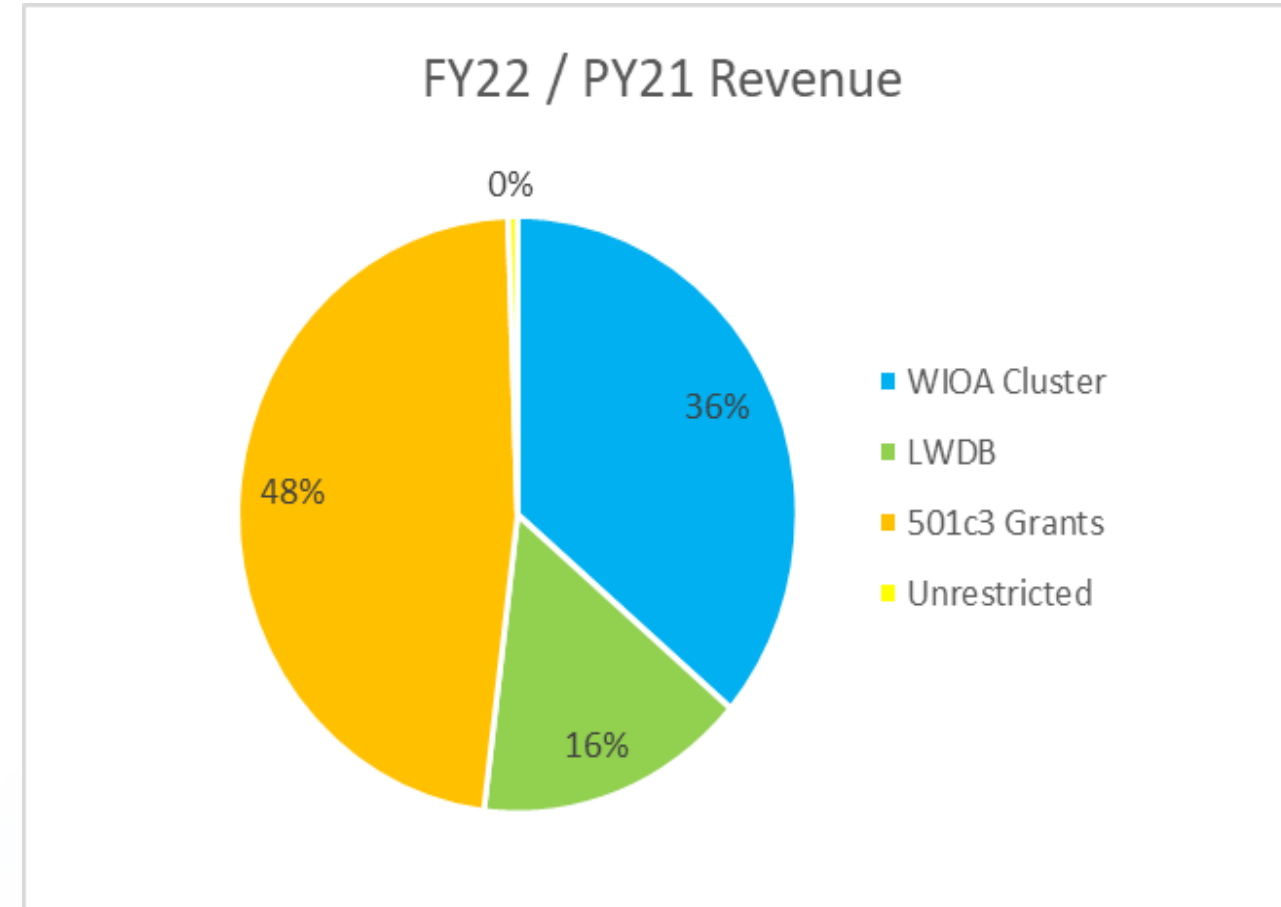


Snapshot of Changes from PY20 Budget

Total Revenue– Overall 166% Increase from FY21 / PY20

Total Expenses– Overall 159% Increase from PY19

- Salaries and Benefits: Increase of \$782,813 – 40%
- Subrecipient Contracts: Increase of \$9,477,494 – 249%
 - Includes FWA staff funding of \$434,325
 - \$300,000 reserve for strategic planning implementation
- Travel & Training: Increase of \$37,133 – 71%
- Professional Fees: Increase of \$267,355 – 459%
- Communications and Outreach: Increase of \$20,750 – 143%
- Membership and Dues: Increase of \$52,212 – 146%



Conclusion

- WIOA funds in PY21 increased but are anticipated to decrease in PY22 as unemployment drops.
- Economic recovery and pace is still unclear especially for most impacted industries (leisure, hospitality, and aerospace).
- Demand for workforce services is anticipated to increase for job seekers and businesses.
 - Job search requirement to be reinstated on July 6.
- Anticipate a high-demand by employers for training to upskill workers to meet current workforce needs.
- FWA strategic plan to define the “future of work”, strategies, and funding and board support needed to meet goals.

